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#### **VISION STATEMENT**

Our office is in the market

#### **MISSION STATEMENT**

We the people of Murree Brewery Co. Ltd. make our personal commitment to understand our customers' requirement then meet and exceed their expectations, by performing the correct tasks on time and every time through:

Continuous improvement

Alignment of our missions and goals

Responsibility and respect of our jobs and each other

Educate one another

# Murree Brewery Company Limited

#### ESTABLISHED 1860 CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

Chairman Mr. Khurram Muzaffar Chief Executive Officer Mr. Isphanyar M. Bhandara

Directors

Ch. Mueen Afzal

Mr. Aamir H. Sherazi

Mrs. Goshi M. Bhandara

Lt. Gen (Retd.) Zarrar Azim

Mr. Khalid Aziz Mirza

Mr. Shahbaz Haider Agha

#### **PRINCIPAL OFFICERS**

Chief Financial Officer Mr. Mazhar Iqbal
Company Secretary Mr. Waqar A. Kahloon
Maddik Carib Cul No

Head of Internal Audit
General Manager (Brewery Division)

Business Manager (Murree Glass)

Plant Manager ( > > )

General Manager (Tops)

Mr. Malik Saqib Gul Nawaz

Mr. Mohammad Javed

Mr. Arshad Zaheer

Mr. Zaka ud Din

Mr. Talat Yaqoob

Factory Manager (Murree Sparkletts) Mr. Fayyaz Ahmad

#### AUDIT COMMITTEE Lt. Gen (Retd.) Zarrar Azim

Lt. Gen (Retd.) Zarrar Azim (Chairman)
Ch. Mueen Afzal (Member)
Mr. Khurram Muzaffar (Member)
Mr. Khalid Aziz Mirza (Member)

HUMAN RESOURCE AND REMUNERATION COMMITTEE

Mr. Shahbaz Haider Agha (Chairman)
Mr. Khurram Muzaffar (Member)
Mrs. Goshi M. Bhandara (Member)
Lt. Gen (Retd.) Zarrar Azim (Member)

#### **AUDITORS**

M/s KPMG Taseer Hadi & Co. Chartered Accountants. 6<sup>th</sup> Floor, State Life Bldg, Jinnah Avenue, Islamabad.

#### PRINCIPAL BANKERS

Askari Commercial Bank Ltd, Islamabad
Standard Chartered Bank, Islamabad
National Bank of Pakistan, Rawalpindi / Hattar
Bank Alfalah Ltd, Rawalpindi
The Bank of Khyber, Hattar.
Allied Bank Ltd, Rwp / Lhr / Gujranw / F. Abad / Multan
Sahiwal / Murree / Sargodha
United Bank Limited, Islamabad.

# Murree Brewery Company Limited

#### ESTABLISHED 1860 CORPORATE INFORMATION

#### **REGISTERED OFFICE**

Murree Brewery Company Limited 3-National Park Road, Rawalpindi Tel: 051-5567041-47, Fax: 051-5584420.

murree.brewery@murreebrewery.com E-mail:

murbr@cyber.net.pk

Website: www.murreebrewery.com

#### **FACTORIES**

(1) **Murree Brewery Company Limited** 

> 3-National Park Road, Rawalpindi Tel: 051-5567041-47, Fax 051-5584420

(2) (a) Tops Food & Beverages.

3-National Park Road, Rawalpindi Tel: 051-5567041-47, Fax 051-5565461

- (b) Plot No. 14/1, Phase III, Industrial Estate, Hattar, **District Haripur** (K.P.K) Tel: 0995-617013, 617493, 617494
- (3) **Murree Sparkletts** Plot, No. 10/2, Phase-III, Industrial Estate, Hattar, **District Haripur** (K.P.K)
- (4) **Murree Glass**

Plot No. 24, Phase III, Industrial Estate, Hattar. **District Haripur** (K.P.K) Tel: 0995-617233. Fax: 0995-617188

#### **DISTRIBUTION OFFICES**

- (i) Tops Food & Beverages. 121/3, Industrial Estate, Kot Lakhpat, Lahore. (Tel: 042-5117501)
- (ii) Aziz Chowk Pindi Bypass, Galla Sonica Industry. G.T Road, **Gujranwala** (Tele: 055-3891571)
- (iii) Mansoora Abad Near Sant Sing Railway Gate Jumra Road, Faisalabad Tele: (041-8522182 & 2420580)

(iv) Mohallah Noorpura, Bahawalpur Bypass Road, Multan Ph: 061-4232964 Mob: 0345-8597704

- (v) 164/B, Near Winter Time, Small Industries Estate, Sahiwal Mob: 0335-5611125 0321-6954001
- (vi) Ratti Gali, Ayoubia Road, Murree Mob: 0335-5111047
- (vii) Plot No. 28-B Small Industrial Estate Opp. Siddique Kantawala Main Lahore Road, Sargodha Mob #: 0335-5611103

#### SHARE REGISTRAR

M/S Centeral Depository Company of Pakistan, CDC, House 99-B, Block 'B' SMCHS, Main Shar-e-Faisal Karachi-74400. Tel: +(92-21) 0800-CDCPL(23275), Facsimile: +(92-21)021-4326053, Email: info@CDCpak.com

#### **LEGAL ADVISORS**

- (i) Hamid Law Associates, 409-410, Alfalah Building, Shahrah-e-Quaid-e-Azam, Lahore. Tel: 042-6301801)
- (ii) Mr. Umer Abdullah (Advocate) **Chaudhary Law Associates** Advocate High Court Flats No. 5 & 6, 1st Floor, MICCOP Centre, 1. Mozang Road, Lahore. Cell # 0300-8430877-0345-8412222

#### **CORPORATE LEGAL ADVISOR**

Sved Ahmed Hassan Shah

#### **HASSAN KAUNAIN NAFEES**

Legal Practitioners & Advisors 207, 2nd Floor, Block 8, Shoukat Complex Markaz F-6 Islamabad. Tel: 051-1112826235

#### **TAX ADVISOR**

#### **Naseem Zafar Associates**

16-A, First Floor, Sadiq Plaza, 69-Shahrah-e-Quaid-e-Azam, Lahore.

Tel: 042-6360275-6

# Murree Brewery Company Limited

#### MURREE BREWERY COMPANY LIMITED 3-NATIONAL PARK ROAD RAWALPINDI, PAKISTAN NOTICE OF 151<sup>ST</sup> ANNUAL GENERAL MEETING

Notice is hereby given that the 151<sup>st</sup> Annual General Meeting of the Company will be held at its Registered Office 3-National Park Road, Rawalpindi on Thursday, 25<sup>th</sup> October, 2018 at 10:00 A.M. to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To confirm the minutes of the Extra Ordinary General Meeting held on 22<sup>nd</sup> February, 2018.
- 2. To receive, consider and adopt the audited Financial Statements of the Company together with the Directors' and Auditors' Reports for the year ended 30<sup>th</sup> June, 2018.
- 3. To approve a final cash dividend of 50% i.e. Rs. 5/- per share of Rs. 10/- each, as recommended by the Board of Directors in addition to the interim dividend of 250% i.e. Rs. 25/- per share already paid to the shareholders thus making a total of 300% i.e. Rs. 30/- per share for the year ended June 30, 2018.
- **4.** To appoint Auditors of the Company for the year ending 30<sup>th</sup> June, 2019 and fix their remuneration as recommended by the Audit Committee and Board of Directors. The present retiring Auditors M/s KPMG Taseer Hadi & Co. Chartered Accountants, being eligible have offered themselves for re-appointment.

#### **SPECIAL BUSINESS:**

5. To consider and if thought fit, to pass the following resolution as an ordinary resolution:

#### "Resolved

- **a.** that the Board recommends issue of 20% fully paid bonus shares i.e. in proportion of one (1) ordinary share for every five (5) ordinary shares held by the members whose names appear in the Members' Register as at the close of business on October 17, 2018 by capitalization of a sum of Rs. 46,106,050/- out of the free reserves of the Company for the issue of 4,610,605 ordinary shares of Rs. 10 each, subject to approval of the shareholders at their meeting on October 25, 2018.
- b. that the bonus shares shall rank pari passu in all respects with the existing shares of the Company, except these shares will not be eligible for the final dividend declared by the Company for the year ended June 30, 2018.
- c. that in the event of any member holding shares which are not an exact multiple of his / her entitlement, the Directors of the Company be and are authorized to sell such fractions in the Stock Market and pay the net proceeds of sale to a charitable institution as approves by the Directors.
- **d.** that the Chief Executive and Company Secretary be and are hereby jointly and / or severally authorized to give effect to these resolutions and to do and cause to be done all acts and deeds that may be necessary or required for issue, allotment and distribution of the said bonus shares and sale of the fractions."

#### **OTHER BUSINESS:**

**6.** To transact any other business with the permission of the Chairman.

BY ORDER OF THE BOARD

Rawalpindi 2<sup>nd</sup> October, 2018

Ch. Waqar A. Kahloon Company Secretary

#### **NOTES:**

#### **CLOSURE OF SHARE TRANSFER BOOKS**

Share Transfer Books of the Company will remain closed and no transfer of shares will accepted for registration from 18<sup>th</sup> October, 2018 to 25<sup>th</sup> October, 2018 (both days inclusive). Transfer received in order at the Shares Department of M/s Central Depository Company of Pakistan, CDC House, 99-B, Block 'B', SMCHS, Main Shahra-e-Faisal, Karachi-74400. Tel:- +(92-21) 0800-CDCPL(23275), Facsimile: +(92-21) 021-4326053, email: info@CDCpak.com at the close of business (5 p.m.) on 17<sup>th</sup> October, 2018 will be treated in time for the purpose of payment of cash dividend, if approved by the shareholders.

#### FOR ATTENDING THE MEETING:

- i. In case of individuals, the account holders or sub-account holders and/or the persons whose securities are in group account and their registration details are uploaded as per the regulations, shall authenticate their identity by showing their original Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- **ii.** In case of corporate entities, the Board of Directors' resolution/power of attorney with specimen signature of the nominees shall be produced (unless it has been provided earlier) at the time of the meeting.

#### **FOR APPOINTING PROXIES:**

- i. A member may appoint any member of the Company (u/s 137 (d) of the Companies Act, 2017) as a proxy to attend and vote on his / her behalf. Proxies in order to be effective must be received at the Registered Office of the Company duly stamped and signed not less than 48 hours before the meeting.
- **ii.** In case of individuals, the account holders or sub-account holders and/or the persons whose securities are in group account and their registration details are uploaded as per the regulations, shall submit the proxy form as per the above requirements.
- **iii.** The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iv. Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- v. The proxies shall produce their original CNIC or original passport at the time of meeting.
- vi. In case of corporate entities, the Board of Directors' resolution/power of attorney with specimen signature of the person nominated to represent and vote on behalf of the corporate entity, shall be submitted (unless it has been provided earlier) along with proxy form to the Company.

#### DEDUCTION OF INCOME TAX FOR FILER AND NON FILER AT REVISED RATES:

Pursuant to the provisions of Finance Act, 2018, effective July 01, 2018, applicable rates on payment of dividend have been amended and the rates of deduction of income tax, under Section 150 of Income Tax Ordinance, 2001 have been revised as follows:

| ı | 1. | Rate of tax deduction for filers of Income Tax Return     | 15% |
|---|----|-----------------------------------------------------------|-----|
| ı | 2. | Rate of tax deduction for non-filers of Income Tax Return | 20% |

# Murree Brewery Company Limited

In case of joint account, each holder is to be treated individually as either a filer or non-filer and tax will be deducted on the basis of shareholding of each joint holder as may be notified by the shareholder, in writing as follows, to our Share Registrar, or if no notification, each joint holder shall be assumed to have an equal number of shares.

|                            |                 | Principa           | al Shareholder                                | Joint Sl           | hareholder                              |
|----------------------------|-----------------|--------------------|-----------------------------------------------|--------------------|-----------------------------------------|
| Folio / CDS<br>Account No. | Total<br>Shares | Name &<br>CNIC No. | Shareholding<br>proportion<br>(No. of Shares) | Name &<br>CNIC No. | Shareholding proportion (No. of Shares) |
|                            |                 |                    |                                               |                    |                                         |
|                            |                 |                    |                                               |                    |                                         |

The CNIC number / NTN detail is now mandatory and is required for checking the tax status as per the Active Taxpayers List (ATL) issued by the Federal Board of Revenue (FBR) from time to time.

#### EXEMPTION FROM DEDUCTION OF INCOME TAX / ZAKAT

Members seeking exemption from deduction of income tax or are eligible for deduction at a reduced rate, are requested to submit a valid tax exemption certificate or necessary documentary evidence as the case may be. Members desiring non-deduction of zakat are also requested to submit a valid declaration for non-deduction of zakat.

#### **CHANGE OF ADDRESS**

Members are requested to promptly notify any change of address to the Company's Share Registrar immediately notify any change of address to the Company's Registrar M/s Central Depository Company Of Pakistan, CDC House, 99-B, Block 'B', SMCHS, Main Shahra-e-Faisal, Karachi-74400.

#### AVAILABILITY OF AUDITED FINANCIAL STATEMENTS ON COMPANY'S WEBSITE:

The audited financial statements of the Company for the year ended June 30, 2018 have been made available on the Company's website <a href="www.murreebrewery.com">www.murreebrewery.com</a>, in addition to annual and quarterly financial statements for the last ten years.

#### PAYMENT OF DIVIDEND THROUGH BANK ACCOUNT OF THE SHAREHOLDER:

In accordance with the section 242 of the Companies Act, 2017 cash dividend can only be paid through electronic mode directly into the respective bank account designated by the entitled shareholder. Shareholders are requested to provide their bank account details (IBAN format) directly to our share registrar (for physical shares) or to their respective participant / broker (for CDS shares) as the case may be. The subject Form is available at Company's website i.e. <a href="www.murreebrewery.com">www.murreebrewery.com</a>. In case of unavailability of IBAN, the Company would be constrained to withhold dividend in accordance with the Companies (Distribution of Dividends) Regulations, 2017.

#### CONSENT FOR VIDEO CONFERENCE FACILITY:

In accordance with Section 132(2) of the Companies Act, 2017 if the Company receives consent from members holding in aggregate 10% or more shareholding residing in a geographical location to participate in the meeting through video conference at least 7 days prior to the date of Annual General Meeting, the Company will arrange video conference facility in that city subject to availability of such facility in that city. To avail this facility please submit such request to the Company Secretary of the Company on given address:

The Company Secretary, Murree Brewery Company Limited, 3-National Park Road, Rawalpindi.

#### STATEMENT UNDER SECTION 134(3) OF THE COMPANIES ACT, 2017:

#### **ISSUE OF BONUS SHARES:**

The Directors are of the view that with the existing profitability, the Company's financial position justifies capitalization of Rs. 46,106,050/- out of the free reserves as at June 30, 2018, by issuing fully paid bonus shares in the proportion of one share for every five shares held. The Directors of the Company, directly or indirectly, are not personally interested in this issue, except to the extent of their shareholding in the Company.

# Murree Brewery Company Limited 3 National Park Road Payalaindi

#### 3-National Park Road, Rawalpindi

#### **CHAIRMAN'SREVIEW**

As required under the Listed Companies (Code of Corporate Governance) Regulations, 2017, a formal and effective mechanism was put in place for an annual evaluation of the board's own performance. The purpose was to check the Board's overall performance and effectiveness measured against expectations in the context of the objectives set for the Company which was very satisfactory. We are particularly indebted to Mr. Khalid Aziz Mirza for his input in discussions with Government during the year.

The Board of Directors of your company received agenda and supporting written material including follow-up material in sufficient time prior to the Board and its Committee meetings. The Board meets frequently to adequately discharge its responsibilities. The non-executive and independent directors are equally involved in important decisions.

Khurram Muzaffar

· kingaffar

Chairman

Rawalpindi 13<sup>th</sup> September, 2018

#### **DIRECTORS' REPORT TO THE MEMBERS**

For the year ended June 30, 2018

Your Directors have pleasure in submitting their report and financial statements of the Murree Brewery Company Limited for the year ended 30<sup>th</sup>June 2018.

#### BUSINESS REVIEW OF THE COMPANY.

Murree Brewery has completed 158 years of continuous operations and is the oldest company quoted on the stock exchange in Pakistan. The Company is progressing due to its policies and procedures adjusted to the changing environment. Market based salaries provide financial benefits and security to the employees who in turn are devoted in their work and loyal to the Company.

The management is constantly reviewing systems and costs, particularly of raw material and studies product demand to improve profitability without compromising on quality.

#### FINANCIAL PERFORMANCE

# i. Overall Financial Overview & Highlights Rs. in million

| Sales revenue (Net)    | increased by | 24 % | from | 7,139   | to   | 8, 861   |
|------------------------|--------------|------|------|---------|------|----------|
| Gross Profit           | increased by | 32 % | from | 2,167   | to   | 2,869    |
| Profit before Taxation | increased by | 35 % | from | 1,351   | to   | 1,828    |
| Profit after Taxation  | increased by | 41 % | from | 921     | to   | 1,296    |
| Earnings per share     | increased by | 41 % | from | Rs.39.9 | 4 to | Rs.56.23 |

The profit after tax is the highest ever achieved by the company under challenging operating conditions and is due to the leadership and planning of Mr. Isphanyar M. Bhandara CEO and the dedication and work of all management staff and workers.

#### **Divisional Operating Results** ii.

The results of our divisions were:

**Liquor Division** a.

|                                     | 2018           | %      | 2017           | %      |
|-------------------------------------|----------------|--------|----------------|--------|
|                                     | Rs. in million |        | Rs. in million |        |
| Sales exclusive of applicable taxes | 6,834          |        | 5,154          |        |
| Cost of sales                       | (4,941)        | (72.3) | (3,832)        | (74.4) |
| Gross profit                        | 1,893          | 27.7   | 1,322          | 25.6   |
| Operating profit                    | 1,194          | 17.4   | 755            | 14.6   |

The results reflect a full year's sale of liquor production

#### b. **Glass Division**

|                                     | 2018           | %      | 2017           | %           |
|-------------------------------------|----------------|--------|----------------|-------------|
|                                     | Rs. in million |        | Rs. in million |             |
| Sales exclusive of applicable taxes | 1,580          |        | 1,484          | -           |
| Cost of sales                       | (961)          | (60.8) | (985)          | (66.4)      |
| Gross profit                        | 619            | 39.2   | 499            | 33.6        |
| Operating profit                    | 579            | 36.6   | 461            | 31          |
| Glass Containers sales              | 34,156         | Metric | 33,310         | Metric Tons |
|                                     |                | Tons   |                |             |

**Tops Division** 

|                                     | 2018           | %      | 2017           | %      |
|-------------------------------------|----------------|--------|----------------|--------|
|                                     | Rs. in million |        | Rs. in million |        |
| Sales exclusive of applicable taxes | 2,480          |        | 2,146          |        |
| Cost of sales                       | (2,123)        | (85.6) | (1,800)        | (83.9) |
| Gross profit                        | 357            | 14.4   | 346            | 16.1   |
| Operating profit                    | (106)          | (0.04) | 4              | 0.1    |

The Company has already identified the reasons for the loss and has taken steps to curtail losses and turnaround this division.

#### **IMPORTANT ISSUES:**

#### Ban on Liquor Sale in Sindh:

As advised earlier the case is pending before the Sindh High Court. Meanwhile, sales from 1<sup>st</sup> July 2017 were satisfactory.

#### **Still Head Duty:**

The Punjab Government issued a notification # SO(E&M)2-3/2011(P-II) dated 24<sup>th</sup> June, 2015 by which Still Head Duty was levied from 1<sup>st</sup> July, 2015 on all Pakistan made foreign liquor and beer meant for consumption outside the province of Punjab. The Company challenged this notification in the Lahore High Court, Lahore. The notification was set aside by the Honorable High Court on 27<sup>th</sup> June 2016.

The company is paying this duty and recovering it from the buyerswhich makes Murree Brewery products dearer than our competitors.

The Punjab Government has filed an appeal in the Lahore High Court, Lahore praying the impugned judgment may be set aside and the notification dated 24<sup>th</sup> June, 2015 be declared intra vires to the Constitution of Islamic Republic of Pakistan. Punjab Excise has got a stay against Sindh wine dealers and is collecting "extra duty".

The case is pending before the Honorable Lahore High Court, Lahore.

#### **Gas Infrastructure Development Cess (GIDC):**

The Company and Industry has challenged the GIDC Act, 2015 and filed a Writ Petition in the Lahore High Court including retrospective application of the provision of the GIDC Act. Earlier, the Court has been granting a stay under the GIDC Act 2015. Financial impact is Rs.167.06 Million (30<sup>th</sup> June, 2017: Rs.160.14 million). The Company has not made any provision of this liability as the management is confident the eventual decision will be in favour of the company.

From August, 2017 the company is paying GIDC on current billings only which is being borne by the company. The case relating to aforesaid arrears Rs.167.06 million is pending before the court and the stay is available to that extent.

# Murree Brewery Company Limited

#### FINAL DIVIDEND / BONUS SHARES:

#### i. Final Dividend

The Board of Directors of the company has recommended a final cash dividend of Rs. 5 per share for the year ended June 30, 2018 bringing the full year payout to Rs.30 per share(300%. previous year 200%). This shall be subject to the approval of Shareholders at their meeting scheduled on October 25, 2018.

#### ii. Bonus Shares

The Board has also recommended 20% bonus shares in the ratio of 1share for every 5 ordinary shares held by the members, which is also subject to Shareholders approval at their meeting on October 25, 2018.

#### **RISK AND UNCERTAINTIES**

The only material risk or uncertaintyto which the company is exposed is devaluation of the rupee.

#### PATTERN OF SHAREHOLDING

The total number of Company's shareholders as at June 30, 2018 was 1,408 against 1,634 on June 30, 2017. The pattern of shareholding as on June 30, 2018 and its disclosure is annexed.

#### EARNING PER SHARE

Earning per share for the year ended June 30, 2018 is Rs. 56.23 as against Rs.39.94 of preceding year.

#### INTERNAL AUDIT AND CONTROL

The internal audit function has been outsourced to a renowned firm of Chartered Accountants and an officer has been appointed to coordinate with them who reports to the Audit Committee.

#### **INCREASE IN AUTHORIZED CAPITAL**

The shareholders approved increase in authorized share capital from Rs.300 million to Rs. 4000,000,000/- (Rupees four billion) for issuance of 1500% bonus shares at the Extraordinary General Meeting held on September 29, 2016. This was challenged by a shareholder in the honourable Lahore High Court which ordered that the company should first raise its authorized share capital and thereafter issue bonus shares.

In accordance with the orders of the honorable High Court, an Extraordinary General Meeting was held on February 22, 2018 in which shareholders did not approve the increase of the Authorized Share Capital.

# Murree Brewery Company Limited

#### COMPOSITION OF THE BOARD

The Company conforms to the regulatory requirements on the composition and qualification of the Board of Directors. Thetotalnumberofdirectors eight (08). Category wise composition of the Board is:

**a.** Male : 07 **b.** Female : 01

Category Name of Director

i. Independent Directors Lt. Gen. (Retd.) Zarrar Azim

Mr. Khalid Aziz Mirza Mr. Shahbaz Haider Agha

ii. Non-executive Directors Mr. Khurram Muzaffar

Ch. Mueen Afzal Mr. Aamir H. Shirazi Mrs. Goshi M. Bhandara

iii. Executive Director Mr. Isphanyar M. Bhandara

#### COMMITTEES OF THE BOARD

#### i. Audit Committee

The Audit Committee performed its functions under the Code of Corporate Governance and comprises of two non-executive directors and two independent directors. One of the independent directors, is the chairman.

Lt. Gen. (Retd.) Zarrar Azim - (Chairman)
Ch. Mueen Afzal - (Member)
Mr. Khurram Muzaffar - (Member)
Mr. Khalid Aziz Mirza - (Member)

#### ii. HR& Remuneration Committee:

The HR& Remuneration Committee constituted under the Code of Corporate Governance comprises of two non-executive directors and two independent directors. One of the independent directors is the chairman.

Mr. Shahbaz Haider Agha - (Chairman)
Mr. Khurram Muzaffar - (Member)
Mrs. Goshi M. Bhandara - (Member)
Lt. Gen. (Retd.) Zarrar Azim - (Member)

# Murree Brewery Company Limited

#### STATEMENT ON CORPORATE AND FINANCIAL REPORTING FRAMEWORK

#### The Directors state that:

- The financial statements for the year ended 30<sup>th</sup>June, 2018 prepared by the management of the Company fairly present its state of affairs, the result of operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in the preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards, as applicable in Pakistan, have been followed in the preparation of the financial statements.
- The system of internal control is sound in design and has been effectively implemented.
- There are no significant doubts about the company's ability to continue as a going concern.
- There are no statutory payments on account of taxes, levies and charges outstanding as on June 30, 2018, except as disclosed in the financial statements.
- The directors who have to take training or seek exemption are within the prescribed limits.
- There has been no material departure from the best practices of Corporate Governance as detailed in the listing regulations.
- Key operating and financial data of the last six years in summarized form are annexed.
- The value of the un-Audited Provident Fund and un-Audited Pension Fund investment at June 30, 2018 was Rs. 124.4 million (2017: Rs. 110.9 million) and Rs. 46.7 million (2017: Rs. 39.5 million) respectively.
- During the year 2017-18, seven Board meetings, five Audit Committee meetings and one Human Resource and Remuneration Committee meeting were held. Attendance of Directors was as per following detail:

| Name of Director          | <b>Board of Directors</b> | <b>Audit Committee</b> | HR& R Committee |
|---------------------------|---------------------------|------------------------|-----------------|
|                           |                           |                        |                 |
| Mr. Khurram Muzaffar      | 7/7                       | 5/5                    | 1/1             |
| Mr. Isphanyar M. Bhandara | 6/7                       |                        |                 |
| Ch. Mueen Afzal           | 5/7                       | 3/5                    |                 |
| Mr. Aamir H. Shirazi      | 3/7                       |                        |                 |
| Mrs. Goshi M. Bhandara    | 6/7                       |                        | 0/1             |
| Lt. Gen (R) Zarrar Azim   | 7/7                       | 5/5                    | 0/1             |
| Mr. Khalid Aziz Mirza     | 6/7                       | 3/5                    |                 |
| Mr. Shahbaz Haider Agha   | 5/7                       |                        | 1/1             |

# Murree Brewery Company Limited

#### CORPORATE SOCIAL RESPONSIBILITY

The Company continues to give the use of its property to Association for special persons (DARAKHSHAN). Presently 60 disabled women are getting training in this vocational school for transforming destitute handicapped women located in the Rawalpindi area to be self-reliant, computer literate and contributing members of the society.

The above property has been provided free of charge by the company with furniture and fittings and also bears the cost of utilities and maintenance.

The Company also donated Rs. 3.2 million towards various charities and hospitals.

#### ENVIRONMENT, QUALITY, HEALTH & SAFETY MANAGEMENT SYSTEM

The management is strongly committed to sustainable Environmental & Quality Management which has been recognized by the society and independent certification authorities. The Company supports environmental issues and promotes greater environmental responsibilities and has achieved Certification of ISO-9001:2008 and OHSAS 18001:2007. The Company continues to test the emissions and effluents through laboratories approved by Pakistan Environment Protection Agency.

The Company ensures that every employee or contractor works under the safest possible conditions. There is no child labour.

#### CONTRIBUTION TO NATIONAL EXCHEQUER

Your company contributed a sum of Rs.5,212 million (previous year Rs. 4,196 million) to the Government exchequer on account of duty and taxes.

#### DIRECTOR'S REMUNERATION

As per the requirements of the Code of Corporate Governance, there is a formal and transparent procedure in place for fixing the remuneration packages of individual directors. No director is involved in deciding his/her own remuneration.

#### **AUDITORS**

Statutory Audit of the Company for the financial year ended June 30, 2018 has been concluded and the Auditors have issued their Audit Reports on the Company's Financial Statements and Review Report on the Statement of Compliance with the Code of Corporate Governance. The Auditors M/s. KPMG TaseerHadi& Co. shall retire at the conclusion of the Annual General Meeting, and being eligible have offered themselves for re-appointment for the year 2018-19. The Board proposes their appointment as Auditors for the financial year ending June 30, 2019 on the recommendation of the Audit Committee. This shall be subject to the approval of the shareholders at the Annual General Meeting on October 25, 2018.

# Murree Brewery Company Limited

#### EXTERNAL FACTORS

The country elections were held as planned on 25<sup>th</sup> July 2018 when Pakistan Tehrek-e-Insaf (PTI) won for the first time. They have presented a mandate of reduction in Government expenditure, removal of poverty, reduction of unemployment and illiteracy and finding ways and means to repay loans, tackle the current account deficit and improve relations with neighboring countries. This could entail a slowing down of the economy and lower GDP growth in the medium term.

#### **OUTLOOK**

Despite the challenging environment the Company aims to capitalize on favorable market conditions through customer engagement and new business development initiatives. We will continue to focus on cost optimization and improve process efficiencies to ensure business sustainability.

#### **EVENTS AFTER 30<sup>TH</sup> JUNE 2018**

#### 1. Distribution to Shareholders:

The Board has made their recommendation as stated above.

#### 2. Dam Fund:

The Chief Justice of Pakistan introduced this fund with a personal donation of Rs. 1 million to build two dams to overcome the shortage of water forecast by the Government. The Company staff and workers contributed Rs.2.1 million to the fund.

Subsequently the Prime Minister has emphasized the importance of building dams and appealed for donations especially from oversees Pakistanis. The fund has received a positive response.

#### APPRECIATION

The Directors would like to record their appreciation of all stakeholders for their cooperation and support during the year and to the shareholders for the confidence reposed in the company of their investment.

The Directors would also like to express their appreciation for the services, loyalty and efforts being continuously rendered by the employees of the Company as recorded above.

Thanks are also due to the Directors for their valuable advice on policy issues.

ON BEHALF OF THE BOARD

Khurram Muzaffar

· Kingaffar.

Chairman

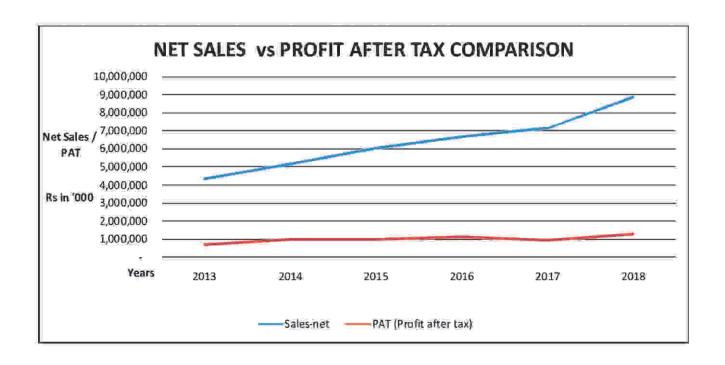
Rawalpindi 13<sup>th</sup> September, 2018

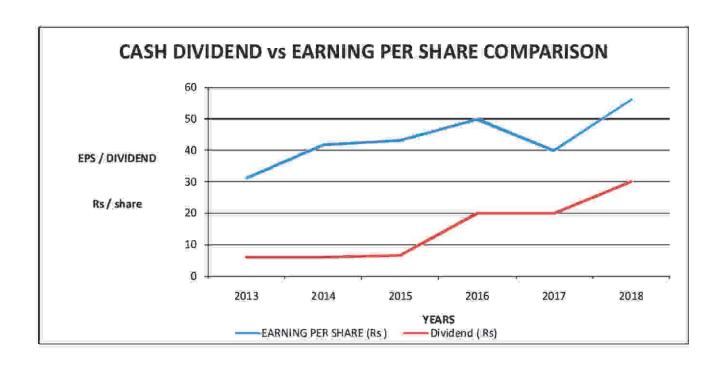
Murree Brewery Company Lauted SIX YEARS AT A GLANCE

|            |                                         |         |         |         |         |         | RS. "MILLION" |
|------------|-----------------------------------------|---------|---------|---------|---------|---------|---------------|
|            | PARTICULARS                             | 2018    | 2017    | 2016    | 2015    | 2014    | 2013          |
| Д          | PAID UP CAPITAL                         | 230.5   | 230.5   | 230.5   | 230.5   | 230.5   | 209.6         |
| 124        | RESERVE & SURPLUS *                     | 9,236.6 | 8,786.0 | 8,120.3 | 7,177.2 | 6,319.7 | 5,533.5       |
| Щ.         | FIXED ASSETS (LESS DEPRECIATION)        | 4,846.2 | 4,675.5 | 3,942.9 | 3,898.9 | 3,708.2 | 3,670.4       |
| 2          | NET SALES                               | 8,861.8 | 7,139.6 | 6,657.3 | 6,029.3 | 5,163.5 | 4,334.9       |
| 0          | COST OF SALES                           | 5,992.6 | 4,972.8 | 4,414.0 | 3,887.1 | 3,340.4 | 2,871.7       |
| 0          | GROSS PROFIT                            | 2,869.3 | 2,166.8 | 2,243.4 | 2,142.2 | 1,823.1 | 1,463.1       |
| ш          | PROFIT BEFORE TAX                       | 1,827.8 | 1,350.9 | 1,566.7 | 1,630.0 | 1,403.6 | 1,054.1       |
| 0          | CASH DIVIDEND %                         | 300     | 200     | 200     | 65      | 09      | 09            |
| <i>S</i> 2 | STOCK DIVIDEND %                        | 20      | 1       | •       | •       | ı       | 10            |
| щ          | RETURN ON EQUITY %*                     | 14.03   | 10.6    | 14.4    | 14.3    | 15.7    | 13.2          |
| щ          | BREAK-UP VALUE OF SHARE OF RS. 10 EACH* | 410.7   | 391.1   | 362.2   | 321.3   | 284.1   | 274.0         |
| ш          | EARNINGS PER SHARE (E.P.S)              | 56.23   | 39.9    | 49.9    | 43.2    | 41.8    | 31.2          |
| Д          | P/E Ratio                               | 15.2    | 25.0    | 19.5    | 23.1    | 19.9    | 8.4           |
|            |                                         |         |         |         |         |         |               |

\* Due to incluson of Revaluation of Surplus as part of equity this year, the comaprative data has been restated accordingly.

Annual Report. 2018 Murree Brewery Company Limited





# Murree Brewery Company Limited

# STATEMENT OF FINANCIAL POSITION VERTICAL ANALYSIS

|                                                    |                                                                   | 2018<br>Rs. | 8     | 2017<br>Rs. | %    | 2016<br>Rs. | 8          | 2015<br>Rs. | 88    | 2014<br>Rs. | 88    | Rs. In '000'<br>2013<br>Rs. | 90.<br>% |
|----------------------------------------------------|-------------------------------------------------------------------|-------------|-------|-------------|------|-------------|------------|-------------|-------|-------------|-------|-----------------------------|----------|
| EQUITY AND LIABILITIES                             |                                                                   |             |       |             |      |             |            |             |       |             |       |                             |          |
| EQUITY                                             |                                                                   | 000 000     |       | 000         | 0    | 000         | 7          | 000 000     |       | 000 000     | 0     | CE2 000                     | ć        |
| Snare Capital<br>Capital Reserve                   |                                                                   | 30.681      | 0.3   | 30 681      | 7.7  | 30 681      | 4.7<br>0.3 | 30,681      | 0.4   | 30 681      | 0.0   | 30 681                      | 3.2      |
| Continency Reserve                                 |                                                                   | 20,000      | 0.0   | 20,000      | 0.0  | 20,000      | 0.0        | 20,00       |       | 20,000      |       | 20,00                       | 0.0      |
| General Reserve                                    |                                                                   | 327.042     | 3.0   | 327.042     | 3.5  | 327.042     | 1 4        | 327.042     | 3.0   | 327.042     | 5.4   | 327.042                     | 4.9      |
| Reserve for Bonus Share                            |                                                                   |             | 0.0   | 3,457,954   | 33.4 | !<br>!<br>! | ,          | !           |       | !           |       | ! !                         |          |
| Uappropriated profit                               |                                                                   | 5,945,228   | 54.5  | 1.983.881   | 19.2 | 5,170,687   | 54.5       | 4,193,571   | 49.5  | 3,290,048   | 43.2  | 2,463,072                   | 37.0     |
| Surplus on revaluation of assets                   |                                                                   | 2,913,653   | 26.7  | 2,966,369   | 28.6 | 2,571,936   | 27.1       | 2,605,931   | 30.7  | 2,651,945   | 34.8  | 2,692,870                   | 40.5     |
| •                                                  |                                                                   | 9,467,134   | 8.98  | 9,016,457   | 87.1 | 8,350,876   | 88.0       | 7,407,755   | 87.4  | 6,550,246   | 86.0  | 5,743,237                   | 86.3     |
| NON - CHEBENT ASSETS                               |                                                                   |             |       |             |      |             |            |             |       |             |       |                             |          |
| Liabilities against assets to figurance lease      | nce lease                                                         | 1.319       | 0.0   | 7.988       | 0.1  | 12.345      | 0.1        | 1           | 1     | 1.360       | 0.0   | 1.879                       | 0.0      |
| Deffered liabilities - staff retirement            | nent                                                              | 242,426     | 2.2   | 182,959     | 1.8  | 176,286     | 1.9        | 113,042     | 1.3   | 71,500      | 6.0   | 43,775                      | 0.7      |
| Deffered taxation                                  |                                                                   | 167,456     | 1.5   | 197,868     | 1.9  | 107,778     | 1.1        | 106,073     | 1.3   | 148,693     | 2.0   | 190,377                     | 2.9      |
|                                                    |                                                                   | 411,201     | 5.8   | 388,815     | 3.8  | 296,409     | 3.1        | 219,115     | 7.0   | 221,555     | 6.7   | 736,031                     | 5.5      |
| CURRENT LIABITILIES                                |                                                                   |             |       |             |      |             |            |             |       |             |       |                             |          |
| Current portion of liabilities against             | inst                                                              |             |       |             |      |             |            |             |       |             |       |                             |          |
| assets subject to finance lease                    |                                                                   | 1,021,032   | 9.4   | 11,467      | 0.1  | 8,059       | 0.1        | 1,360       | 0.0   | 2,791       | 0.0   | 2,785                       | 0.0      |
| Trade and other payable (includir                  | Trade and other payable (including unpaid and unclaimed dividend) | 699'9       | 0.1   | 940,047     | 9.1  | 836,374     | 8.8<br>8.8 | 830,068     | 8.6   | 781,000     | 10.3  | 615,586                     | 9.3      |
| HOVISION TO LANGUOI                                |                                                                   | 1 02 7 201  | 0.0   | 951 514     | 0.0  | 844 433     | 0 %        | 852.588     | 10.1  | 843 200     | 111   | 52,035                      | 10.1     |
|                                                    |                                                                   | 10,906,036  | 100   | 10.356.786  | 100  | 9.491.718   | 100        | 8.479.458   | 100   | 7.614,999   | 100   | 6.652.203                   | 100      |
| NON - CURRENT ASSETS                               |                                                                   |             |       |             |      |             |            |             |       |             |       |                             |          |
| -                                                  |                                                                   | 104/104     | *     | 000 200     |      | 2000        | 711        | 000 000 €   | 00    | 0210010     | 40    | 0 670 403                   | 0,000    |
| Property, plant and equipment<br>Intangible Accete |                                                                   | 4,846,221   | 4.44  | 4,675,502   | 45.1 | 3,942,900   | C.14       | 3,898,900   | 45.98 | 5,708,169   | 48.70 | 5,670,403                   | 22.18    |
| Advance for Capital Expenditure                    | a)                                                                | 266.214     | 22    | 45.591      | 0.4  | ı <b>ı</b>  |            |             |       |             |       | ı <b>ı</b> ı                |          |
| Investment property                                |                                                                   | 292,340     | 2.7   | 288,149     | 2.8  | 284,570     | 3.0        | 272,274     | 3.21  | 262,734     | 3.45  | 212,437                     | 3.19     |
| Long term advances                                 |                                                                   | 10,894      | 0.1   | 13,392      | 0.1  | 9,910       | 0.1        | 7,516       | 0.09  | 4,436       | 90.0  | 5,519                       | 0.08     |
| Long term investment                               |                                                                   | 523,503     | 4.8   | 526,509     | 5.1  | 323,497     | 3.4        | ,           |       | ,           |       |                             |          |
| Long term deposits                                 |                                                                   | 26,518      | 0.2   | 25,687      | 0.2  | 22,785      | 0.2        | 20,473      | 0.24  | 19,458      | 0.26  | 18,353                      | 0.28     |
| Employee Benefits                                  |                                                                   | 2,240       | 0.0   |             |      |             |            |             | 1     |             | 1     |                             |          |
|                                                    |                                                                   | 5,970,269   | 54.7  | 5,574,830   | 53.8 | 4,583,668   | 48.3       | 4,199,163   | 49.52 | 3,994,797   | 52.46 | 3,906,712                   | 58.73    |
| CURRENT ASSETS                                     |                                                                   |             |       |             |      |             |            |             |       |             |       |                             |          |
| Inventories                                        |                                                                   | 1,343,755   | 12.3  | 1,535,205   | 14.8 | 1,583,926   | 16.7       | 1,082,028   | 12.8  | 965,087     | 12.7  | 944,475                     | 14.2     |
| Trade debts - unsecured                            |                                                                   | 26,058      | 0.2   | 82,342      | 0.8  | 57,736      | 9.0        | 24,383      | 0.3   | 12,148      | 0.2   | 34,859                      | 0.5      |
| Advances, prepayments and other receivable         | er receivable                                                     | 138,631     | 1.3   | 94,925      | 0.0  | 113,189     | 1.2        | 100,122     | 1.2   | 67,816      | 6.0   | 63,741                      | 1.0      |
| Short term investment                              |                                                                   | 1,243,524   | 11.4  | 1,221,042   | 11.8 | 1,283,131   | 13.5       | 43,873      | 0.5   | 34,051      | 0.4   | 31,619                      | 0.5      |
| Advance tax                                        |                                                                   | 185,085     | 1.7   | 206,136     | 2.0  | 168,372     | 1.8        | 16,270      | 0.2   | 16,270      | 0.2   | 16,270                      | 0.2      |
| Cash and bank balances                             |                                                                   | 1,998,714   | 18.3  | 1,642,306   | 15.9 | 1,701,696   | 6./1       | 3,013,619   |       | 2,524,830   | 33.2  | 1,654,527                   | 24.9     |
|                                                    |                                                                   | 4,935,767   | 45.3  | 4,781,956   | 46.2 | 4,908,050   | 51.7       | 4,280,295   |       | 3,620,202   | 47.5  | 2,745,491                   | 41.3     |
|                                                    |                                                                   | 10,906,036  | 100.0 | 10,356,786  | 100  | 9,491,718   | 100        | 8,479,458   | 100   | 7,614,999   | 100   | 6,652,203                   | 100      |
|                                                    |                                                                   |             |       |             |      |             |            |             |       |             |       |                             |          |

# Murree Brewery Company Limited STATEMENT OF PROFIT OR LOSS

| HORIZONTAL ANALYSIS                          | NALYSIS                             |                      |                                     |                |                                     |               |                                     |                      |                                     |                      |                                     | Rs In '000'          | ,00                                 |
|----------------------------------------------|-------------------------------------|----------------------|-------------------------------------|----------------|-------------------------------------|---------------|-------------------------------------|----------------------|-------------------------------------|----------------------|-------------------------------------|----------------------|-------------------------------------|
|                                              | 2018<br>Rs.                         | 18 vs 17<br>%        | 2017<br>Rs.                         | 17 Vs 16<br>%  | 2016<br>Rs.                         | 16 Vs 15<br>% | 2015<br>Rs.                         | 15 Vs 14<br>%        | 2014<br>Rs.                         | 14 Vs 13<br>%        | 2013<br>Rs.                         | 13 Vs 12<br>%        | 2012<br>Rs.                         |
| Sales (Net)<br>Cost of Sales<br>Gross Profit | 8,861,869<br>5,992,619<br>2,869,250 | 24.1<br>20.5<br>32.4 | 7,139,601<br>4,972,774<br>2,166,827 | 7.2 12.7 (3.4) | 6,657,314<br>4,413,950<br>2,243,364 | 10.4 13.6 4.7 | 6,029,292<br>3,887,109<br>2,142,183 | 16.8<br>16.4<br>17.5 | 5,163,496<br>3,340,430<br>1,823,066 | 19.1<br>16.7<br>23.7 | 4,334,850<br>2,861,207<br>1,473,643 | 19.5<br>14.6<br>30.1 | 3,628,873<br>2,496,038<br>1,132,835 |
| Distribution Cost                            | 756,711                             | 27.1                 | 595,279                             | 14.0           | 522,096                             | 23.0          | 424,442                             | 18.6                 | 357,971                             | 24.4                 | 287,772                             | 18.4                 | 243,068                             |
| Administrative Expenses                      | 425,792                             | 26.6                 | 336,215                             | 26.8           | 265,198                             | 10.3          | 240,391                             | 22.1                 | 196,805                             | 11.8                 | 176,065                             | 11.6                 | 157,801                             |
| Other Expenses                               | 121,212                             | 28.1                 | 94,629                              | 1.3            | 108,100                             | 1.6           | 109,412                             | 1.8                  | 97,732                              | 1.9                  | 87,111                              | 2.0                  | 55,414                              |
| Other Income<br>Operating Profit             | 90,021                              | 52.6                 | 58,996<br><b>1,199,700</b>          | 0.8 (23.5)     | 220,748<br><b>1,568,718</b>         | 3.3 (3.9)     | 263,997                             | 4.4                  | 234,943<br><b>1,405,501</b>         | 4.6                  | 134,286<br><b>1,056,981</b>         | 3.1                  | 128,390<br><b>804,942</b>           |
| Finance Cost                                 | 20,134                              | 20.6                 | 16,690                              | 725.0          | 2,023                               | 2.8           | 1,967                               | 3.6                  | 1,898                               | (34.9)               | 2,916                               | 36.7                 | 2,133                               |
| Finance Income Net Profit before taxation    | 1,827,868                           | 35.3                 | 1,350,943                           | (13.8)         | 1,566,695                           | (3.9)         | 1,629,968                           | -<br>16.1            | 1,403,603                           | 33.2                 | 1,054,065                           | 31.3                 | 802,809                             |
| Provision for taxation                       | 531,507                             | 23.6                 | 430,136                             | (1.1)          | 435,013                             | (31.4)        | 633,885                             | 43.8                 | 440,780                             | 31.2                 | 336,027                             | 21.0                 | 277,770                             |
| Net profit after taxation                    | 1,296,361                           | 40.8                 | 920,807                             | (18.6)         | 1,131,682                           | 13.6          | 996,083                             | 3.5                  | 962,823                             | 34.1                 | 718,038                             | 36.8                 | 525,039                             |
| VERTICAL ANALYSIS                            |                                     |                      | 100                                 | t              | 7,000                               |               | 1000                                |                      | 1100                                |                      | 2010                                |                      | C FOC                               |
|                                              | 2018<br>Rs. 2018                    | %                    | 2017<br>Rs.                         | %              | 2016<br>Rs.                         | %             | 2015<br>Rs.                         | %                    | 2014<br>Rs.                         | %                    | 2013<br>Rs.                         | %                    | 2012<br>Rs.                         |
| Sales<br>Cost of Sales<br>Gross Profit       | 8,861,869<br>5,992,619<br>2,869,250 | 100<br>67.6<br>32.4  | 7,139,601<br>4,972,774<br>2,166,827 | 100 69.7 30.3  | 6,657,314<br>4,413,950<br>2,243,364 | 100 66.3 33.7 | 6,029,292<br>3,887,109<br>2,142,183 | 100<br>64.5<br>35.5  | 5,163,496<br>3,340,430<br>1,823,066 | 100<br>64.7<br>35.3  | 4,334,850<br>2,861,207<br>1,473,643 | 100 66.0 34.0        | 3,628,873<br>2,496,038<br>1,132,835 |
| Distribution Cost                            | 756,711                             | 8.5                  | 595,279                             | 8.3            | 522,096                             | 7.8           | 424,442                             | 7.0                  | 357,971                             | 6.9                  | 287,772                             | 9.9                  | 243,068                             |
| Administrative Expenses                      | 425,792                             | 4.8                  | 336,215                             | 4.7            | 265,198                             | 4.0           | 240,391                             | 4.0                  | 196,805                             | 3.8                  | 176,065                             | 4.1                  | 157,801                             |
| Other Expenses                               | 121,212                             | 1.4                  | 94,629                              | 1.3            | 108,100                             | 1.6           | 109,412                             | 1.8                  | 97,732                              | 1.9                  | 87,111                              | 2.0                  | 55,414                              |
| Other Income                                 | 90,021                              | 1.0                  | 58,996                              | 0.8            | 220,748                             | 3.3           | 263,997                             | 4.4                  | 234,943                             | 4.6                  | 134,286                             | 3.1                  | 128,390                             |
| Operating Profit                             | 1,655,556                           | 18.7                 | 1,199,700                           | 16.8           | 1,568,718                           | 23.6          | 1,631,935                           | 27.1                 | 1,405,501                           | 27.2                 | 1,056,981                           | 24.4                 | 804,942                             |
| Finance Cost<br>Finance Income               | 20,134                              | 0.2                  | 16,690                              | 0.2            | 2,023                               | 0.0           | 1,967                               | 0.0                  | 1,898                               | 0.0                  | 2,916                               | 0.1                  | 2,133                               |
| Profit before tax<br>Provision for taxation  | 1,827,868<br>531,507                | 20.6                 | 1,350,943                           | 18.9           | 1,566,695<br>435,013                | 23.5          | 1,629,968<br>633,885                | 27.0<br>10.5         | 1,403,603<br>440,780                | 27.2<br>8.5          | 1,054,065<br>336,027                | 24.3                 | 802,809<br>277,770                  |
| Net profit after taxation                    | 1,296,361                           | 14.6                 | 920,807                             | 12.9           | 1,131,682                           | 17.0          | 996,083                             | 16.5                 | 962,823                             | 18.6                 | 718,038                             | 16.6                 | 525,039                             |

# Murree Brewery Company Limited

# Pattern of Shareholding As on June 30, 2018

| # Of Shareholders | Shareholdings'Slab |    | Total Shares Held |            |
|-------------------|--------------------|----|-------------------|------------|
| 607               | 1                  | to | 100               | 28,455     |
| 346               | 101                | to | 500               | 95,566     |
| 131               | 501                | to | 1000              | 99,617     |
| 182               | 1001               | to | 5000              | 435,090    |
| 51                | 5001               | to | 10000             | 350,716    |
| 20                | 10001              | to | 15000             | 254,240    |
| 19                | 15001              | to | 20000             | 337,154    |
| 8                 | 20001              | to | 25000             | 174,659    |
| 7                 | 25001              | to | 30000             | 190,067    |
| 3                 | 30001              | to | 35000             | 93,819     |
| 4                 | 35001              | to | 40000             | 152,474    |
| 2                 | 40001              | to | 45000             | 82,858     |
| 2                 | 45001              | to | 50000             | 96,462     |
| 2                 | 50001              | to | 55000             | 100,422    |
| 1                 | 60001              | to | 65000             | 60,500     |
| 2                 | 65001              | to | 70000             | 138,210    |
| 2                 | 70001              | to | 75000             | 147,999    |
| 1                 | 85001              | to | 90000             | 88,834     |
| 1                 | 120001             | to | 125000            | 122,404    |
| 1                 | 130001             | to | 135000            | 130,406    |
| 1                 | 195001             | to | 200000            | 195,083    |
| 1                 | 235001             | to | 240000            | 235,240    |
| 1                 | 240001             | to | 245000            | 243,080    |
| 1                 | 245001             | to | 250000            | 246,750    |
| 1                 | 265001             | to | 270000            | 266,201    |
| 1                 | 320001             | to | 325000            | 322,950    |
| 1                 | 350001             | to | 355000            | 350,194    |
| 1                 | 390001             | to | 395000            | 391,253    |
| 1                 | 530001             | to | 535000            | 531,659    |
| 1                 | 565001             | to | 570000            | 565,430    |
| 1                 | 685001             | to | 690000            | 687,064    |
| 1                 | 730001             | to | 735000            | 731,550    |
| 1                 | 2660001            | to | 2665000           | 2,660,586  |
| 1                 | 3090001            | to | 3095000           | 3,091,753  |
| 1                 | 3355001            | to | 3360000           | 3,359,009  |
| 1                 | 5995001            | to | 6000000           | 5,995,271  |
| 1408              |                    |    |                   | 23,053,025 |

| Categories of Shareholders                                              | S      | hareholders | Shares Held | Percentage |
|-------------------------------------------------------------------------|--------|-------------|-------------|------------|
|                                                                         |        |             |             |            |
| Directors and their spouse(s) and minor children                        |        |             |             |            |
| MR, ISPHANYAR M, BHANDARA                                               |        | 2           | 3,414,703   | 14.8       |
| MR. KHURRAM MUZAFFAR                                                    |        | 1           | 3,909       | 0.0        |
| CH, MUEEN AFZAL                                                         |        | 1           | 3,210       | 0.0        |
| MR. AAMIR H.SHIRAZI                                                     |        | 1           | 2,570       | 0.0        |
| LT, GEN, (R) ZARAR AZEEM                                                |        | 2           | 1,756       | 0.0        |
| MRS. GOSHI MINOO BHANDARA                                               |        | 1           | 2,660,586   | 11.5       |
| MR, SHAHBAZ HAIDER AGHA                                                 |        | 1           | 1,365       | 0.0        |
| MR. KHALID AZIZ MIRZA                                                   |        | 1           | 1,000       | 0.0        |
| MRS. JASMINE BHANDARA                                                   |        | 2           | 277,551     | 1,2        |
| MRS. NASEEM MUZAFFAR                                                    |        | 1           | 11,674      | 0.0        |
| MR. JAMSHED M. BHANDARA                                                 |        | 2           | 930,144     | 4.0        |
| MRS. MUNIZEH M. BHANDARA                                                |        | 2           | 585,434     | 2.5        |
| Associated Companies, undertakings and related parties                  |        |             |             |            |
| D.P. EDULJI & CO. (PVT) LTD.,                                           |        | 2           | 3,554,092   | 15.4       |
| Executives                                                              |        | 1           | 10          | 0.0        |
| Public Sector Companies and Corporations                                |        | 2           | 653         | 0.0        |
| Banks, development finance institutions, non-banking finance companies, |        |             |             |            |
| insurance companies, takaful, modarabas and pension funds               |        | 6           | 557,446     | 2.4        |
| Mutual Funds                                                            |        |             |             |            |
| CDC - TRUSTEE AKD INDEX TRACKER FUND                                    |        | 1           | 2,317       | 0.0        |
| CDC - TRUSTEE AKD OPPORTUNITY FUND                                      |        | 1           | 36,650      | 0.         |
| General Public                                                          |        |             |             |            |
| a. Local                                                                |        | 1308        | 2,628,566   | 11.4       |
| b. Foreign                                                              |        | 30          | 1,076,841   | 4.6        |
| Foreign Companies                                                       |        | 7           | 7,189,610   | 31.        |
| Others                                                                  |        | 33          | 112,938     | 0.4        |
|                                                                         | Totals | 1408        | 23,053,025  | 100.0      |

| Share holders holding 5% or more           | Shareholders | Shares Held | Percentage |
|--------------------------------------------|--------------|-------------|------------|
| KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES | 2            | 6,726,821   | 29.18      |
| D.P. EDULJI & CO. (PVT) LTD.,              | 2            | 3,554,092   | 15.42      |
| MR. ISPHANYAR M. BHANDARA                  | 2            | 3,414,703   | 14.81      |
| MRS. GOSHI MINOO BHANDARA                  | 1            | 2,660,586   | 11.54      |
|                                            |              |             |            |

| 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | S.No.   | Folio #          | Name of shareholder Number of shares                                                                     | Per %   |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|------------------|----------------------------------------------------------------------------------------------------------|---------|
| 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Directo |                  |                                                                                                          |         |
| 3   03459-2042   KHURRAM MUZAFFAR   3,909   0,02   4   03625-11800   CH MUEEN AFZAL   3,210   0,010   5   03277-2066   AAMIR HSHIRAZI   2,570   0,010   6   120205   LT , GEN, RI) ZARAR AZEEM   1,59   0,00   7   03350-118790   ZARRAR AZIEM   1,597   0,010   8   70021   GOSHI MINDO BHANDARA   2,660,586   11,54   9   00307-15911   SHAHBAZ HAIDER AGHA   1,385   0,00   10   04804-27440   KHALID AZIZ MIRZA   1,000   0,00   11   261023   JASNINIE BHANDARA   266,201   1,16   12   04705-99009   JASNINIE BHANDARA   266,201   1,16   13   140,003   JASNINIE BHANDARA   266,201   1,16   14   10033   JAMSHED M, BHANDARA   266,201   1,16   15   100064   JAMSHED M, BHANDARA   213,000   1,00   16   130098   MUJAZEH M, BHANDARA   213,000   1,00   16   130098   MUJAZEH M, BHANDARA   235,240   1,00   17   133313   MUNIZAH M BHANDARA   255,240   1,00   17   260099   MUJAZEH M, BHANDARA   235,240   1,00   18   40029   D.P. EDULI B CO. (PVT) LTD,   3,359,009   14,57   2   2   2   2   2   3,554,0987   2   2   2   2   2   3,554,0987   2   2   2   2   2   3,554,0987   2   2   2   2   3   3   3   3   3   3   3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 1       | 90022            | ISPHANYAR M, BHANDARA 3,091,75                                                                           | 3 13,41 |
| A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2       | 04705-83016      | ISPHANYAR M, BHANDARA 322,95                                                                             | 0 1.40  |
| 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 3       | 03459-2042       | KHURRAM MUZAFFAR 3,90                                                                                    | 9 0.02  |
| 6         120025         LT. GEN. (R) ZARAR AZEM         15.99         0.00           7         05350-118790         ZARRAR AZIM         1,597         0.00           8         70021         GOSH MINOO BHANDARA         2,686,386         11,54           9         00307-15911         SHAHBAZ HAIDER AGHA         1,000         0.00           10         0490-27440         KHALID AZEMIRZA         1,000         0.00           12         24705-99009         JASIMIR BHANDARA         26,201         1,15           12         04705-99009         JASIMIR BHANDARA         11,350         0.05           13         140000         NASEEM MUZZEFAR         11,674         0.05           15         100054         JAMSHEED M. BHANDARA         23,800         1.05           16         130069         MUNZEH M. BHANDARA         243,080         1.55           17         130313         MUNZEH M. BHANDARA         35,940         1.52           2         03525-9807         D.F. EDULI B CO. (PYT) LTMITED         3,559,009         14,57           2         03525-9807         D.F. EDULI B CO. (PYT) LTMITED         10         0.00           VEZEUTIVE         1         010         0.00     <                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 4       | 03525-11880      | CH. MUEEN AFZAL 3,21                                                                                     | 0 0.01  |
| 7         03350-118790         ZARRAR ZIM         1,597         0.01           8         70021         GOSHI MINOO BHANDARA         2,606,866         11,565         0.00           10         04804-27440         KHALID AZIZ MIRZA         1,000         0.00           11         261023         JASMINE BHANDARA         266,201         1.15           12         14705-90090         JASMINE BHANDARA         11,574         0.05           14         100030         JASSEM MUZAFRAR         11,16,74         0.05           15         100051         JAMSHEDM, BHANDARA         687,064         2,98           15         100054         JAMSHEDM, BHANDARA         235,240         1.02           16         130089         MUNIZEH M, BHANDARA         350,194         1.52           17         130313         MUNIZEH M, BHANDARA         350,194         1.52           ASSES 9807         P. P. EDULJI & CO. (PYT) LTD.         3,399,009         14,57           2         2052-9807         P. P. EDULJI & CO. (PYT) LTD.         3,399,009         14,57           ASSES 9807         P. P. EDULJI & CO. (PYT) LTD.         3,399,009         14,52           ASSES 9807         P. P. EDULJI & CO. (PYT)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 5       | 03277-2966       | AAMIR H.SHIRAZI 2,57                                                                                     | 0.01    |
| 8         70021         GOSHI MINOO BHANDARA         2,660,586         11,54           9         00007-15911         CHANDAZ MERCA MISHAL         1,365         0,000           10         0480-427440         KHALDAZ MERCA         1,000         0,000           11         261023         JASMINE BHANDARA         266,201         1,15           12         24705-99009         JASMINE BHANDARA         11,350         0,005           14         100033         JAMSHED M. BHANDARA         667,064         2,98           15         100054         JAMSHED M. BHANDARA         243,080         1,02           16         130099         MINIZAH M. BHANDARA         25,040         1,02           17         130313         MUNIZAH M. BHANDARA         350,194         1,52           2         03525-9807         P.P. EDULIJ & CO. (PYT) LITD.         3,359,092         14,57           2         03525-9807         P.P. EDULIJ & CO. (PYT) LIMITED         10 ,000           Public sector companies and comporations           1         9013         M.R. SABIH UR REHMAN         10         0,00           2         0083-36         MR. SANK CF BARHAYLEPUR L. T                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 6       | 120025           | LT. GEN. (R) ZARAR AZEEM                                                                                 | 9 0.00  |
| 9   03097-15911                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 7       | 03350-118790     | ZARRAR AZIM 1,59                                                                                         | 7 0.01  |
| 10                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 8       | 70021            | GOSHI MINOO BHANDARA 2,660,58                                                                            | 6 11.54 |
| 11         261023         JASMINE BHANDARA         266,201         1.15           12         04705-99009         JASMINE BHANDARA         11,694         0.05           13         100030         JASMINE BHANDARA         11,674         0.05           14         100033         JAMSHED M. BHANDARA         243,080         1.05           15         100054         JAMSHED M. BHANDARA         243,080         1.05           16         130089         MUNIZAH M. BHANDARA         235,400         1.02           17         190313         MUNIZAH M. BHANDARA         235,400         1.02           Associated companies, undertakings and related parties           1         40029         D.P. EDULIJ & CO. (PVT) LTD.         3,359,009         14,57           2         03525-98607         D.P. EDULIJ & CO. (PVT) LIMITED         195,083         0.85           Executive           1         261084         MR. SABIH UR REHMAN         1         10         0.00           Public sector companies institutions, companies in surance companies, takaful, modarabas and pension funds         1         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00<                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 9       | 00307-15911      | SHAHBAZ HAIDER AGHA 1,36                                                                                 | 5 0.01  |
| 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 10      | 04804-27440      | KHALID AZIZ MIRZA 1,00                                                                                   | 0.00    |
| 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 11      | 261023           | JASMINE BHANDARA 266,20                                                                                  | 1 1.15  |
| 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 12      | 04705-99009      | JASMINE BHANDARA 11,35                                                                                   | 0 0.05  |
| 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 13      | 140030           | NASEEM MUZAFFAR 11,67                                                                                    | 4 0.05  |
| 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 14      | 100033           | JAMSHED M, BHANDARA 687,06                                                                               | 4 2.98  |
| 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 15      | 100054           |                                                                                                          |         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |         |                  |                                                                                                          |         |
| No.   No. |         |                  |                                                                                                          |         |
| Associated companies, undertakings and related parties     1   40029   D.P. EDULJI & CO. (PVT) LTD.,   3,359,009   14,57     2   03525-98607   D.P. EDULJI & COMPANY (PVT) LIMITED   195,083   0,855     2   2   3,554,092   15,42     2   2   2   3,554,092   15,42     2   2   2   2   3   3,554,092   15,42     2   2   2   2   3   3,554,092   15,42     2   2   2   2   3   3   3     3   3   3   3   3     3   3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |         |                  |                                                                                                          |         |
| 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |         |                  |                                                                                                          |         |
| 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |         |                  |                                                                                                          |         |
| P.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Associ  | ated companies,  | undertakings and related parties                                                                         |         |
| Executive           1         261064         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies         MR. SABIH UR REHMAN         1         0.00           Public vector companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1       | 40029            | D.P. EDULJI & CO. (PVT) LTD., 3,359,00                                                                   | 9 14.57 |
| Executive           1         261064         MR. SABIH UR REHMAN         10         0.00           1         90113         MS. INVESTMENT CORPORATION OF PAKISTAN         359         0.00           2         90083-36         IDBL (ICP UNIT)         294         0.00           2         9083-36         IDBL (ICP UNIT)         294         0.00           2         90829-23         FIRST DAWOOD INVESTMENT BANK LIMITED         4,835         0.02           2         08239-23         FIRST DAWOOD INVESTMENT BANK LIMITED         4,501         0.02           3         03277-2184         EFU GENERAL INSURANCE LIMITED         531,659         2.31           4         13748-501         ADAMJEE LIFE ASSURANCE COMPANY LTD-IMF         5,000         0.02           5         03228-34562         UNITED INSURANCE COMPANY OF PAKISTAN LIMITED         2,00         0.01           6         04127-77         MCB BANK LIMITED - TREASURY         9,451         0.04           6         04127-77         MCB BANK LIMITED - TREASURY         5,004         0.04           8         0411-21         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           9         0611-26         06619-26         DCC - TRUSTEE AKD I                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2       | 03525-98607      | D.P. EDULJI & COMPANY (PVT) LIMITED 195,08                                                               | 3 0.85  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |         |                  | 2 3,554,09                                                                                               | 2 15.42 |
| 1   261064   MR. SABIH UR REHMAN   10   0.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |         |                  |                                                                                                          |         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |         |                  |                                                                                                          |         |
| No. 100   No. | Execut  | tive             |                                                                                                          |         |
| Public sector companies and corporations           1         90013         M/S. INVESTMENT CORPORATION OF PAKISTAN         359         0.00           2         00083-36         IDBL (ICP UNIT)         294         0.00           Earlies and the companies of the compan                                                                                                                                                                                                    | 1       | 261064           | MR. SABIH UR REHMAN 1                                                                                    | 0.00    |
| 1         90013         M/S. INVESTMENT CORPORATION OF PAKISTAN         359         0.00           2         00083-36         IDBL (ICP UNIT)         294         0.00           Eanks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds           1         20042         M/S. BANK OF BAHAWALPUR LTD.,         4,835         0.02           2         06239-23         FIRST DAWOOD INVESTMENT BANK LIMITED         4,501         0.02           3         03277-2184         EFU GENERAL INSURANCE LIMITED         531,659         2.31           4         13748-501         ADAMJEE LIFE ASSURANCE COMPANY LTD-IMF         5,000         0.02           5         03228-34562         UNITED INSURANCE COMPANY OF PAKISTAN LIMITED         2,000         0.01           6         04127-77         MCB BANK LIMITED - TREASURY         9,451         0.04           6         557,446         2.42           Mutual Funds           1         0611-25         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           2         06619-26         CDC - TRUSTEE AKD OPPORTUNITY FUND         36,650         0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |         |                  | 1 1                                                                                                      | 0.00    |
| DBL (ICP UNIT)   294   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00 | Public  | sector companies | s and corporations                                                                                       |         |
| Panks   development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1       | 90013            | M/S. INVESTMENT CORPORATION OF PAKISTAN 35                                                               | 9 0.00  |
| Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds   1   20042   M/S. BANK OF BAHAWALPUR LTD.,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 2       | 00083-36         | IDBL (ICP UNIT)                                                                                          | 4 0.00  |
| 1       20042       M/S. BANK OF BAHAWALPUR LTD.,       4,835       0.02         2       06239-23       FIRST DAWOOD INVESTMENT BANK LIMITED       4,501       0.02         3       03277-2184       EFU GENERAL INSURANCE LIMITED       531,659       2.31         4       13748-501       ADAMJEE LIFE ASSURANCE COMPANY LTD-IMF       5,000       0.02         5       03228-34562       UNITED INSURANCE COMPANY OF PAKISTAN LIMITED       2,000       0.01         6       04127-77       MCB BANK LIMITED - TREASURY       9,451       0.04         6       557,446       2.42         Mutual Funds         1       06411-21       CDC - TRUSTEE AKD INDEX TRACKER FUND       2,317       0.01         2       06619-26       CDC - TRUSTEE AKD OPPORTUNITY FUND       36,650       0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |         |                  | 2 65                                                                                                     | 3 0.00  |
| 1       20042       M/S. BANK OF BAHAWALPUR LTD.,       4,835       0.02         2       06239-23       FIRST DAWOOD INVESTMENT BANK LIMITED       4,501       0.02         3       03277-2184       EFU GENERAL INSURANCE LIMITED       531,659       2.31         4       13748-501       ADAMJEE LIFE ASSURANCE COMPANY LTD-IMF       5,000       0.02         5       03228-34562       UNITED INSURANCE COMPANY OF PAKISTAN LIMITED       2,000       0.01         6       04127-77       MCB BANK LIMITED - TREASURY       9,451       0.04         6       557,446       2.42         Mutual Funds         1       06411-21       CDC - TRUSTEE AKD INDEX TRACKER FUND       2,317       0.01         2       06619-26       CDC - TRUSTEE AKD OPPORTUNITY FUND       36,650       0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |         |                  |                                                                                                          |         |
| 1       20042       M/S. BANK OF BAHAWALPUR LTD.,       4,835       0.02         2       06239-23       FIRST DAWOOD INVESTMENT BANK LIMITED       4,501       0.02         3       03277-2184       EFU GENERAL INSURANCE LIMITED       531,659       2.31         4       13748-501       ADAMJEE LIFE ASSURANCE COMPANY LTD-IMF       5,000       0.02         5       03228-34562       UNITED INSURANCE COMPANY OF PAKISTAN LIMITED       2,000       0.01         6       04127-77       MCB BANK LIMITED - TREASURY       9,451       0.04         6       557,446       2.42         Mutual Funds         1       06411-21       CDC - TRUSTEE AKD INDEX TRACKER FUND       2,317       0.01         2       06619-26       CDC - TRUSTEE AKD OPPORTUNITY FUND       36,650       0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |         |                  |                                                                                                          |         |
| 2         06239-23         FIRST DAWOOD INVESTMENT BANK LIMITED         4,501         0.02           3         03277-2184         EFU GENERAL INSURANCE LIMITED         531,659         2.31           4         13748-501         ADAMJEE LIFE ASSURANCE COMPANY LTD-IMF         5,000         0.02           5         03228-34562         UNITED INSURANCE COMPANY OF PAKISTAN LIMITED         2,000         0.01           6         04127-77         MCB BANK LIMITED - TREASURY         9,451         0.04           6         557,446         2.42           Mutual Funds           1         06411-21         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           2         06619-26         CDC - TRUSTEE AKD OPPORTUNITY FUND         36,650         0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Banks,  | development fina | ance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension fu | nds     |
| 3         03277-2184         EFU GENERAL INSURANCE LIMITED         531,659         2.31           4         13748-501         ADAMJEE LIFE ASSURANCE COMPANY LTD-IMF         5,000         0.02           5         03228-34562         UNITED INSURANCE COMPANY OF PAKISTAN LIMITED         2,000         0.01           6         04127-77         MCB BANK LIMITED - TREASURY         9,451         0.04           6         557,446         2.42           Mutual Funds           1         06411-21         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           2         06619-26         CDC - TRUSTEE AKD OPPORTUNITY FUND         36,650         0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 1       | 20042            | M/S. BANK OF BAHAWALPUR LTD., 4,83                                                                       | 5 0.02  |
| 3         03277-2184         EFU GENERAL INSURANCE LIMITED         531,659         2.31           4         13748-501         ADAMJEE LIFE ASSURANCE COMPANY LTD-IMF         5,000         0.02           5         03228-34562         UNITED INSURANCE COMPANY OF PAKISTAN LIMITED         2,000         0.01           6         04127-77         MCB BANK LIMITED - TREASURY         9,451         0.04           6         557,446         2.42           Mutual Funds           1         06411-21         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           2         06619-26         CDC - TRUSTEE AKD OPPORTUNITY FUND         36,650         0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2       | 06239-23         | FIRST DAWOOD INVESTMENT BANK LIMITED 4,50                                                                | 1 0.02  |
| 4         13748-501         ADAMJEE LIFE ASSURANCE COMPANY LTD-IMF         5,000         0.02           5         03228-34562         UNITED INSURANCE COMPANY OF PAKISTAN LIMITED         2,000         0.01           6         04127-77         MCB BANK LIMITED - TREASURY         9,451         0.04           6         557,446         2.42           Mutual Funds           1         06411-21         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           2         06619-26         CDC - TRUSTEE AKD OPPORTUNITY FUND         36,650         0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 3       | 03277-2184       |                                                                                                          |         |
| 5       03228-34562       UNITED INSURANCE COMPANY OF PAKISTAN LIMITED       2,000       0.01         6       04127-77       MCB BANK LIMITED - TREASURY       9,451       0.04         6       557,446       2.42         Mutual Funds         1       06411-21       CDC - TRUSTEE AKD INDEX TRACKER FUND       2,317       0.01         2       06619-26       CDC - TRUSTEE AKD OPPORTUNITY FUND       36,650       0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 4       | 13748-501        |                                                                                                          |         |
| Mutual Funds       MCB BANK LIMITED - TREASURY       9,451       0.04         Mutual Funds       06411-21       CDC - TRUSTEE AKD INDEX TRACKER FUND       2,317       0.01         2       06619-26       CDC - TRUSTEE AKD OPPORTUNITY FUND       36,650       0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 5       |                  |                                                                                                          |         |
| Mutual Funds         1         06411-21         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           2         06619-26         CDC - TRUSTEE AKD OPPORTUNITY FUND         36,650         0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |         |                  | •                                                                                                        |         |
| Mutual Funds           1         06411-21         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           2         06619-26         CDC - TRUSTEE AKD OPPORTUNITY FUND         36,650         0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |         |                  |                                                                                                          |         |
| 1         06411-21         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           2         06619-26         CDC - TRUSTEE AKD OPPORTUNITY FUND         36,650         0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |         |                  |                                                                                                          |         |
| 1         06411-21         CDC - TRUSTEE AKD INDEX TRACKER FUND         2,317         0.01           2         06619-26         CDC - TRUSTEE AKD OPPORTUNITY FUND         36,650         0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |         |                  |                                                                                                          |         |
| 2 06619-26 <u>CDC - TRUSTEE AKD OPPORTUNITY FUND</u> 36,650 0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Mutual  | Funds            |                                                                                                          |         |
| 2 06619-26 <u>CDC - TRUSTEE AKD OPPORTUNITY FUND</u> 36,650 0.16                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1       | 06411-21         | CDC - TRUSTEE AKD INDEX TRACKER FUND 2,31                                                                | 7 0.01  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 2       | 06619-26         |                                                                                                          |         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |         |                  |                                                                                                          |         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |         |                  | CDC - TRUSTEE AKD OPPORTUNITY FUND 36,65                                                                 | 0 0.1   |

| 1 10004 MR AHMAD ABDUL REHMAN NOOR AHMAD 7,155 0.03 2 0006 MS. EERAHM SAUJEE BERA 14,29 0.06 4 50009 MS. EERAHM SAUJEE BERA 14,29 0.06 4 50009 MS. E. M. WILSON 15,928 0.07 5 70018 DR. G. K. SAYDAY 25,042 0.01 6 80007 MS. E. M. WILSON 15,928 0.07 5 70018 DR. G. K. SAYDAY 25,042 0.01 6 80007 MS. H. S. GLADESTONE 14,329 0.06 7 80017 MR. H. LS. GEVER KENSINGTON 7,134 0.03 8 00035 MR. H. LUND CHRISTIANSEN 50,394 0.22 9 00009 MSS. L. M. ST. GEORGE BERT 2,029 0.01 10 90011 MR. H. R. MOSS 1,212 0.01 11 100002 MR. J. G. BURBIDGE 21,510 0.09 11 11 100002 MR. J. G. BURBIDGE 21,510 0.09 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 100002 MR. J. G. BURBIDGE 2,1510 0.09 11 11 11 11 11 11 11 11 11 11 11 11 11                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Genera | Il Public Foreign |                                   |           |      |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-------------------|-----------------------------------|-----------|------|
| 3   50006   MR. EBRAHIM SALJEE BERA   14,329   0.06   4   50009   MISS. E. M. WILSON   15,928   0.07   5   70016   DR. G. K. SAWDAY   25,042   0.01   1   1   1   1   1   1   1   1   1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1      | 10004             | MR. AHMAD ABDUL REHMAN NOOR AHMAD | 7,135     | 0.03 |
| \$ 0.009                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2      | 30016             | SIR C. C. GARBETT                 | 2,029     | 0.01 |
| 5         70018         DR. G. K. SAWDAY         25,042         0.11           6         80007         MR. H. S. GLADESTONE         14,229         0.06           7         80015         MR. H. LLUND CHRISTIANSEN         50,394         0.02           9         90009         MISS. I. M. ST. GEORGE BRETT         2,029         0.01           10         90011         MR. I. H. DR. OSS         1,312         0.01           11         100002         MR. J. C. BURBIDGE         21,510         0.09           12         100029         MR. J. M. KEADY         6,638         0.03           13         100053         MR. J. M. KEADY         6,638         0.03           13         110020         MR. K. M. WILLIAM         30,138         0.13           15         110022         MR. KASSIM A. MOHAMMAD         4,227         0.02           16         120001         MISS. LUCY CHARLES         1,117         0.00           17         120004         MR. W. L. KIRELY         69,103         0.30           18         130006         MRS. M. M. CAUTEY         69,103         0.30           19         130048         MR. N. A. MOGHAL         9,282         0.04                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 3      | 50006             | MR. EBRAHIM SALJEE BERA           | 14,329    | 0.06 |
| 6         80007         MR. H. S. GLADESTONE         14,329         0.06           7         80017         MR. H. LE. GEYT KENSINGTON         7,134         0.03           8         80035         MR. H. LUND CHRISTIANSEN         50,394         0.22           9         90099         MISS. I. M. ST. GEORGE BRETT         2,029         0.01           10         90011         MR. I. H. R. MOSS         1,312         0.01           11         100029         MR. J. M. KEADY         66,38         0.03           13         100053         MR. JOHN STUART CUVER         2,344         0.01           14         110020         MRS. K. M. WILLIAM         30,138         0.13           15         110022         MR. KASSIM A. MOHAMMAD         4,227         0.02           16         120001         MRS. SLUCY CHARLES         1,117         0.00           18         130006         MRS. M. M. CAUTLEY         69,10         0.00           18         130006         MRS. M. M. CAUTLEY         69,10         0.00           21         160015         MR. N. A. JOHGHAL         9,28         0.04           21         160015         MRS. P. SANDOY         14,329         0.06                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 4      | 50009             | MISS. E. M. WILSON                | 15,928    | 0.07 |
| 7         80017         MR. H. LE. GEYT KENSINGTON         7,134         0.03           8         80035         MR. H. LUND CHRISTIANSEN         50,344         0.22           9         90001         MIS. I. M. ST. GEORGE BRETT         2,029         0.01           10         90011         MR. I. H. R. MOSS         1,312         0.01           11         100020         MR. J. G. BURBIDGE         2,1510         0.09           12         100029         MR. J. M. KEADY         6,638         0.03           13         100053         MR. OON STUART CUVER         2,244         0.01           14         110020         MRS. K. M. WILLIAM         30,138         0.13           15         110022         MR. KASSIN A. MOHAMMAD         4,227         0.02           16         120001         MISS. LUCY CHARLES         1,117         0.00           17         120004         MR. W. L. KIRELY         693,03         0.30           18         130006         MRS. M. M. CAUTLEY         69,103         0.30           21         140014         MR. N. A. MOGHAL         9,282         0.04           22         160015         MRS. P. SAWDAY         14,329         0.06                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 5      | 70018             | DR. G. K. SAWDAY                  | 25,042    | 0.11 |
| 8         800055         MR. H. LUND CHRISTIANSEN         50,394         0.22           9         90090         MISS, I. M. ST. GEORGE BRETT         2,029         0.01           10         90011         MR. I. H. R. MOSS         1,312         0.01           11         100002         MR. J. G. BURBIDGE         21,510         0.09           12         100029         MR. J. M. KEADY         6,638         0.03           13         100053         MR. J. M. JOHN STUART OLIVER         2,344         0.01           14         110020         MRS. K. M. WILLIAM         30,138         0.13           15         110022         MR. KASSIM A. MOHAMMAD         4,227         0.02           16         120001         MISS, LUCY CHARLES         11,117         0.00           17         120004         MR. W. L. KIRELY         69,22         0.04           18         130006         MRS. M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. M. A. MOGHAL         7,134         0.03           21         160036         MR. P. ETER JOHN SARGENT         368         0.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 6      | 80007             | MR. H. S. GLADESTONE              | 14,329    | 0.06 |
| 9         90009         MISS, I.M., ST, GEORGE BRETT         2,029         0,01           10         90011         MR, I.H. R., MOSS         1,312         0,01           11         100002         MR, J.C., BURBIDGE         21,510         0,09           12         100029         MR, J.M. KEADY         6,638         0,03           13         100053         MR, JOHN STUART OLIVER         2,344         0,01           14         110020         MRS, K. M. WILLAM         30,138         0,13           15         110022         MR, KASSIM A. MOHAMMAD         4,227         0,00           16         120001         MISS, LUCY CHARLES         1,117         0,00           18         130006         MRS, M. A. CAUTLEY         632         0,00           18         130006         MRS, M. M. CAUTLEY         68,103         0,30           19         130048         MR, M. A. MOGHAL         9,282         0,00           20         140014         MR. NAJUMUDIDIN MULLAH HAMJABHAI         7,134         0,03           21         160015         MRS. P. SAWDAY         14,329         0,06           22         160036         MR. RICHARD ANTHONEY B. SCOTT         7,134         0,03 <td>7</td> <td>80017</td> <td>MR. H. LE. GEYT KENSINGTON</td> <td>7,134</td> <td>0.03</td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 7      | 80017             | MR. H. LE. GEYT KENSINGTON        | 7,134     | 0.03 |
| 10         90011         MR. I. H. R. MOSS         1,312         0.01           11         100002         MR. J. G. BURBIDGE         21,510         0.09           12         100029         MR. J. M. KEADY         6,683         0.00           13         100053         MR. JOHN STUART CLIVER         2,344         0.01           14         110020         MRS. K. M. WILLIAM         30,138         0.13           15         110022         MR. KASSIM A. MOHAMMAD         4,227         0.02           16         120001         MISS. LUCY CHARLES         11,17         0.00           17         120004         MR. W. L. KIPIELY         69         0.00           18         130006         MRS. M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. N. A. MOGHAL         9,282         0.04           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. PETER JOHN SARGENT         368         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03 <t< td=""><td>8</td><td>80035</td><td>MR. H. LUND CHRISTIANSEN</td><td>50,394</td><td>0,22</td></t<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 8      | 80035             | MR. H. LUND CHRISTIANSEN          | 50,394    | 0,22 |
| 111         1000029         MR. J. M. KEADY         6,638         0.03           12         100029         MR. J. M. KEADY         6,638         0.03           13         10053         MR. J. OHN STUART OLIVER         2,344         0.01           14         110020         MRS. K. M. WILLIAM         30,138         0.13           15         110022         MR. KASSIM A. MOHAMMAD         4,227         0.02           16         120001         MISS. LUCY CHARLES         1,117         0.00           17         120004         MR. W. L. KIRELY         632         0.00           18         130006         MRS. M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOCHAL         9,282         0.04           20         140014         MR. NAJUMUDDIN MULLAH HAMJABHAI         7,134         0.03           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. PETER JOHN SARGENT         368         0.00           23         180012         MR. BICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 9      | 90009             | MISS. I. M. ST. GEORGE BRETT      | 2,029     | 0.01 |
| 12         100029         MR, J. M. KEADY         6,638         0.03           13         100053         MR. JOHN STUART OLIVER         2,344         0.01           14         110022         MRS, K. M. WILLIAM         30,138         0.13           15         110022         MR, KASSIM A. MOHAMMAD         4,227         0.02           16         120001         MISS, LUCY CHARLES         1,117         0.00           17         120004         MR. W. L. KIRELY         632         0.00           18         130006         MRS, M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. N. A. MOGHAL         9,282         0.04           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. PETER JOHN SARGENT         7,134         0.03           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           25         180048         MR. R. E. A. CAUTLEY         12,240         0.53                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 10     | 90011             | MR. I. H. R. MOSS                 | 1,312     | 0.01 |
| 13         100063         MR. JOHN STUART OLIVER         2,944         0.01           14         110020         MRS. K. M. WILLIAM         30,138         0.13           15         110022         MR. KASSIM A. MOHAMMAD         4,227         0.02           16         120001         MISS. LUCY CHARLES         1,117         0.00           17         120004         MR. W. L. KIRELY         632         0.00           18         130006         MRS. M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. NAJUMDDIN MULLAH HAMJABHAI         7,134         0.03           21         160015         MRS. P. SAWDAY         14,329         0.06           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           25         180041         MR. SALEH MUHLAMMAD HAJEE AYUB         122,404         0.53           26         180041         MR. SALEH MUHLAMMAD HAJEE AYUB         10,50                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 11     | 100002            | MR. J. C. BURBIDGE                | 21,510    | 0.09 |
| 14         110020         MRS. K. M. WILLIAM         30,138         0.13           15         110022         MR. KASSIM A. MOHAMMAD         4,227         0.02           16         120001         MISS. LUCY CHARLES         1,117         0.00           17         120004         MR. W. L. KIRELY         692         0.00           18         130006         MRS. M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. NAJUMUDDIN MULLAH HAMJABHAI         7,134         0.03           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. P. ETER JOHN SARGENT         368         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         <                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 12     | 100029            | MR. J. M. KEADY                   | 6,638     | 0.03 |
| 15         110022         MR. KASSIM A. MOHAMMAD         4,227         0.00           16         120001         MISS. LUCY CHARLES         1,117         0.00           17         120004         MR. W. L. KIRELY         692         0.00           18         130006         MRS. M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. NAJUMUDDIN MULLAH HAMJABHAI         7,134         0.03           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. PETER JOHN SARGENT         368         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RALPH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAYISON         13,455                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 13     | 100053            | MR. JOHN STUART OLIVER            | 2,344     | 0.01 |
| 16         120001         MISS, LUCY CHARLES         1,117         0.00           17         120004         MR. W. L. KIRELY         632         0.00           18         130006         MRS. M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. NAJUMUDDIN MULLAH HAMJABHAI         7,134         0.06           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. PETER JOHN SARGENT         368         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         40,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 14     | 110020            | MRS. K. M. WILLIAM                | 30,138    | 0.13 |
| 17         120004         MR. W. L. KIRELY         632         0.00           18         130006         MRS. M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. NAJUMUDDIN MULLAH HAMJABHAI         7,134         0.03           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. PETER JOHN SARGENT         388         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RALPH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. RALEH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. RALEH JOHN HAMILTON POLLOCK         632         0.00           26         180041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         11,4352         0.06           29         0521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         2,45                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 15     | 110022            | MR. KASSIM A. MOHAMMAD            | 4,227     | 0.02 |
| 18         130006         MRS. M. M. CAUTLEY         69,103         0.30           19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. NAJUMUDDIN MULLAH HAMJABHAI         7,134         0.03           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. P. ETER JOHN SARGENT         368         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RALPH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         11,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         565,430         2.45           20         05470-27128         KISHORE KUMAR         30         1,076,841         4.67           2         00521-5527         GRO BANYAN PARTINER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 16     | 120001            | MISS. LUCY CHARLES                | 1,117     | 0.00 |
| 19         130048         MR. M. A. MOGHAL         9,282         0.04           20         140014         MR. NAJUMUDDIN MULLAH HAMJABHAI         7,134         0.03           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. PETER JOHN SARGENT         368         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RALPH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         0521-5550         GREGORY ALEXANDER         565,430         2,45           30         05470-27128         KISHORE KUMAR         4,67           2         00521-5527         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5527         GRO BANYAN PARTNERS LP         39,253 <t< td=""><td>17</td><td>120004</td><td>MR. W. L. KIRELY</td><td>632</td><td>0.00</td></t<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 17     | 120004            | MR. W. L. KIRELY                  | 632       | 0.00 |
| 20         140014         MR. NAJUMUDDIN MULLAH HAMJABHAI         7,134         0.03           21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. PETER JOHN SARGENT         368         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RALPH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         30         1,076,841         4.67           FORTING SERP         40,000         0.17           2         0521-5527         GRO BANYAN PARTNERS LP         40,000         0.17           2         0521-5534         DEUTSCHE BANK SUISSE S.A         60                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 18     | 130006            | MRS. M. M. CAUTLEY                | 69,103    | 0.30 |
| 21         160015         MRS. P. SAWDAY         14,329         0.06           22         160036         MR. PETER JOHN SARGENT         368         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RALPH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         2,450         0.01           30         05470-27128         KISHORE KUMAR         30         1,076,841         4.60           1         00521-5550         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5634         DEUTSCHE BANK SUISSE S.A         650         0.00           3         00695-16791         SCB NOMINEES (CI) LIMITED [1250-2]         391,253         1,70           4         00547-9253 <t< td=""><td>19</td><td>130048</td><td>MR. M. A. MOGHAL</td><td>9,282</td><td>0.04</td></t<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 19     | 130048            | MR. M. A. MOGHAL                  | 9,282     | 0.04 |
| 22         160036         MR. PETER JOHN SARGENT         368         0.00           23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RALPH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         2,450         0.01           4         00521-5557         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5634         DEUTSCHE BANK SUISSE S.A         650         0.00           3         00691-10791         SCB NOMINEES (CI) LIMITED [1250-2]         391,253         1.70           4         00547-9253         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES         5,995,271         26.01           5         00547-10301 <td>20</td> <td>140014</td> <td>MR. NAJUMUDDIN MULLAH HAMJABHAI</td> <td>7,134</td> <td>0.03</td>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 20     | 140014            | MR. NAJUMUDDIN MULLAH HAMJABHAI   | 7,134     | 0.03 |
| 23         180012         MR. RICHARD ANTHONEY B. SCOTT         7,134         0.03           24         180024         MR. RALPH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         2,450         0.01           Foreige Companies         T         30         1,076,841         4.67           2         00521-5527         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5634         DEUTSCHE BANK SUISSE S.A         650         0.00           3         00695-10791         SCB NOMINEES (CI) LIMITED [1250-2]         391,253         1.70           4         00547-9253         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES         5,995,271         26.01           5         00547-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 21     | 160015            | MRS. P. SAWDAY                    | 14,329    | 0.06 |
| 24         180024         MR. RALPH JOHN HAMILTON POLLOCK         632         0.00           25         180048         MR. R. E. A. CAUTLEY         122,404         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         2,450         0.01           Foreigr Companies         1         00521-5527         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5634         DEUTSCHE BANK SUISSE S.A         650         0.00           3         00695-10791         SCB NOMINEES (CI) LIMITED [1250-2]         391,253         1.70           4         00547-9253         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA         731,550         3.17           6         00695-13563         CORONATION GLOBAL FRONTIERS MASTER FUND         29,377         0.13           7         80077         M/S. HONGKONG BANK INTER (TRUSTEE) LTD.         1,509                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 22     | 160036            | MR. PETER JOHN SARGENT            | 368       | 0.00 |
| 25         180048         MR. R. E. A. CAUTLEY         0.53           26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         2,450         0.01           Foreign Companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 23     | 180012            | MR. RICHARD ANTHONEY B. SCOTT     | 7,134     | 0.03 |
| 26         190041         MR. SALEH MUHAMMAD HAJEE AYUB         47,462         0.21           27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         2,450         0.01           **** SUBEIDA ESSOP MIA         1,076,841         4.67           *** SUBEIDA ESSOP MIA         1,076,841         4.67           *** SUBEIDA ESSOP MIA         2,450         0.01           *** SUBEIDA ESSOP MIA         2,450         0.01           *** SUBEIDA ESSOP MIA         2,450         0.01           *** SUBEIDA ESSOP MIA         3.01           *** SUBEIDA ESSOP MIA         2,450         0.01           *** SUBEIDA ESSOP MIA         2,450         0.01           *** SUBEIDA ESSOP MIA         3.01         4.62           *** SUBEIDA ESSOP MIA         4.62         0.01           *** SUBEIDA ESSOP MIA         4.62         0.00         0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 24     | 180024            | MR. RALPH JOHN HAMILTON POLLOCK   | 632       | 0.00 |
| 27         210001         DR. UNA DAVISON         14,352         0.06           28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         2,450         0.01           Foreign Companies         1         00521-5527         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5634         DEUTSCHE BANK SUISSE S.A         650         0.00           3         00695-10791         SCB NOMINEES (CI) LIMITED [1250-2]         391,253         1.70           4         00547-9253         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES         5,995,271         26.01           5         00547-10301         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA         731,550         3.17           6         00695-13563         CORONATION GLOBAL FRONTIERS MASTER FUND         29,377         0.13           7         80077         M/S. HONGKONG BANK INTER (TRUSTEE) LTD.         1,509         0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 25     | 180048            | MR. R. E. A. CAUTLEY              | 122,404   | 0.53 |
| 28         260005         MISS. ZUBEIDA ESSOP MIA         10,494         0.05           29         00521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         2,450         0.01           Foreign Companies         1         00521-5527         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5634         DEUTSCHE BANK SUISSE S.A         650         0.00           3         00695-10791         SCB NOMINEES (CI) LIMITED [1250-2]         391,253         1.70           4         00547-9253         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES         5,995,271         26.01           5         00547-10301         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA         731,550         3.17           6         00695-13563         CORONATION GLOBAL FRONTIERS MASTER FUND         29,377         0.13           7         80077         M/S. HONGKONG BANK INTER (TRUSTEE) LTD.         1,509         0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 26     | 190041            | MR. SALEH MUHAMMAD HAJEE AYUB     | 47,462    | 0,21 |
| 29         00521-5550         GREGORY ALEXANDER         565,430         2.45           30         05470-27128         KISHORE KUMAR         2,450         0.01           To reliable to the properties of the properi | 27     | 210001            | DR. UNA DAVISON                   | 14,352    | 0.06 |
| 30         05470-27128         KISHORE KUMAR         2,450         0.01           30         1,076,841         4.67           Foreign Companies           1         00521-5527         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5634         DEUTSCHE BANK SUISSE S.A         650         0.00           3         00695-10791         SCB NOMINEES (CI) LIMITED [1250-2]         391,253         1.70           4         00547-9253         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES         5,995,271         26.01           5         00547-10301         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA         731,550         3.17           6         00695-13563         CORONATION GLOBAL FRONTIERS MASTER FUND         29,377         0.13           7         80077         M/S. HONGKONG BANK INTER (TRUSTEE) LTD.         1,509         0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 28     | 260005            | MISS. ZUBEIDA ESSOP MIA           | 10,494    | 0.05 |
| Foreign Companies           1         00521-5527         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5634         DEUTSCHE BANK SUISSE S.A         650         0.00           3         00695-10791         SCB NOMINEES (CI) LIMITED [1250-2]         391,253         1.70           4         00547-9253         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES         5,995,271         26.01           5         00547-10301         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA         731,550         3.17           6         00695-13563         CORONATION GLOBAL FRONTIERS MASTER FUND         29,377         0.13           7         80077         M/S. HONGKONG BANK INTER (TRUSTEE) LTD.         1,509         0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 29     | 00521-5550        | GREGORY ALEXANDER                 | 565,430   | 2.45 |
| Foreign Companies           1         00521-5527         GRO BANYAN PARTNERS LP         40,000         0.17           2         00521-5634         DEUTSCHE BANK SUISSE S.A         650         0.00           3         00695-10791         SCB NOMINEES (CI) LIMITED [1250-2]         391,253         1.70           4         00547-9253         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES         5,995,271         26.01           5         00547-10301         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA         731,550         3.17           6         00695-13563         CORONATION GLOBAL FRONTIERS MASTER FUND         29,377         0.13           7         80077         M/S. HONGKONG BANK INTER (TRUSTEE) LTD.         1,509         0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 30     | 05470-27128       | KISHORE KUMAR                     | 2,450     | 0.01 |
| 1       00521-5527       GRO BANYAN PARTNERS LP       40,000       0.17         2       00521-5634       DEUTSCHE BANK SUISSE S.A       650       0.00         3       00695-10791       SCB NOMINEES (CI) LIMITED [1250-2]       391,253       1.70         4       00547-9253       KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES       5,995,271       26.01         5       00547-10301       KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA       731,550       3.17         6       00695-13563       CORONATION GLOBAL FRONTIERS MASTER FUND       29,377       0.13         7       80077       M/S. HONGKONG BANK INTER (TRUSTEE) LTD.       1,509       0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        |                   | 30                                | 1,076,841 | 4.67 |
| 1       00521-5527       GRO BANYAN PARTNERS LP       40,000       0.17         2       00521-5634       DEUTSCHE BANK SUISSE S.A       650       0.00         3       00695-10791       SCB NOMINEES (CI) LIMITED [1250-2]       391,253       1.70         4       00547-9253       KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES       5,995,271       26.01         5       00547-10301       KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA       731,550       3.17         6       00695-13563       CORONATION GLOBAL FRONTIERS MASTER FUND       29,377       0.13         7       80077       M/S. HONGKONG BANK INTER (TRUSTEE) LTD.       1,509       0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Foreig | n Companies       |                                   |           |      |
| 2       00521-5634       DEUTSCHE BANK SUISSE S.A       650       0.00         3       00695-10791       SCB NOMINEES (CI) LIMITED [1250-2]       391,253       1.70         4       00547-9253       KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES       5,995,271       26.01         5       00547-10301       KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA       731,550       3.17         6       00695-13563       CORONATION GLOBAL FRONTIERS MASTER FUND       29,377       0.13         7       80077       M/S. HONGKONG BANK INTER (TRUSTEE) LTD.       1,509       0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        |                   | GRO BANYAN PARTNERS LP            | 40.000    | 0.17 |
| 3       00695-10791       SCB NOMINEES (CI) LIMITED [1250-2]       391,253       1.70         4       00547-9253       KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES       5,995,271       26.01         5       00547-10301       KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA       731,550       3.17         6       00695-13563       CORONATION GLOBAL FRONTIERS MASTER FUND       29,377       0.13         7       80077       M/S. HONGKONG BANK INTER (TRUSTEE) LTD.       1,509       0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |        |                   |                                   |           |      |
| 4         00547-9253         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES         5,995,271         26.01           5         00547-10301         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA         731,550         3.17           6         00695-13563         CORONATION GLOBAL FRONTIERS MASTER FUND         29,377         0.13           7         80077         M/S. HONGKONG BANK INTER (TRUSTEE) LTD.         1,509         0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |        |                   |                                   |           |      |
| 5         00547-10301         KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES EXTOBA         731,550         3.17           6         00695-13563         CORONATION GLOBAL FRONTIERS MASTER FUND         29,377         0.13           7         80077         M/S. HONGKONG BANK INTER (TRUSTEE) LTD.         1,509         0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |        |                   | • •                               | · ·       |      |
| 6         00695-13563         CORONATION GLOBAL FRONTIERS MASTER FUND         29,377         0.13           7         80077         M/S. HONGKONG BANK INTER (TRUSTEE) LTD.         1,509         0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |        |                   |                                   |           |      |
| 7 80077 M/S. HONGKONG BANK INTER (TRUSTEE) LTD. 1,509 0.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |        |                   |                                   | ·         |      |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | -      |                   |                                   | ,         |      |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |        |                   |                                   |           |      |

# Murree Brewery Company Limited

| Others |              |                                                              |         |      |
|--------|--------------|--------------------------------------------------------------|---------|------|
| 1      | 80037        | M/S. H. M. INVESTMENTS (PVT) LTD                             | 96      | 0.00 |
| 2      | 140075       | M/S. N. H. SECURITIES (PVT) LTD.,                            | 14      | 0.00 |
| 3      | 180019       | M/S. RAWALPINDI ELECTRIC POWER CO. LTD.                      | 3,140   | 0.01 |
| 4      | 200006       | M/S. THE DEPUTY ADMINISTRATOR (A/C DR. T. H. KHAN)           | 3,999   | 0.02 |
| 5      | 01917-41     | PRUDENTIAL SECURITIES LIMITED                                | 572     | 0.00 |
| 6      | 03210-28     | Y.S. SECURITIES & SERVICES (PVT) LTD.                        | 74      | 0.00 |
| 7      | 03244-25     | ZAFAR SECURITIES (PVT) LTD.                                  | 1,450   | 0.01 |
| 8      | 03277-6164   | TRUSTEES KANDAWALLA TRUST                                    | 16,899  | 0.07 |
| 9      | 03277-13154  | TRUSTEES HOMMIE&JAMSHED NUSSERWANJEE C.T                     | 4,650   | 0.02 |
| 10     | 03293-12     | S.H. BUKHARI SECURITIES (PVT) LIMITED                        | 379     | 0.00 |
| 11     | 03525-57191  | SARFRAZ MAHMOOD (PRIVATE) LTD                                | 79      | 0.00 |
| 12     | 03525-63416  | H M INVESTMENTS (PVT) LIMITED                                | 2,376   | 0.01 |
| 13     | 03525-63817  | NH SECURITIES (PVT) LIMITED.                                 | 325     | 0.00 |
| 14     | 04952-28     | SHERMAN SECURITIES (PRIVATE) LIMITED                         | 1,500   | 0.01 |
| 15     | 08847-1447   | Crescent Standard Business Management (Pvt) Limited          | 1       | 0.00 |
| 16     | 10181-24     | HORIZON SECURITIES LIMITED                                   | 55      | 0.00 |
| 17     | 14241-22     | FIKREES (PRIVATE) LIMITED                                    | 1,429   | 0.01 |
| 18     | 20041        | M/S. BUSINESS INVESTMENTS LTD.                               | 68      | 0.00 |
| 19     | 03277-96529  | FIKREE DEVELOPMENTS CORPORATION (PRIVATE) LIMITED            | 7,892   | 0.03 |
| 20     | 07450-1040   | TRUSTEE-FIRST DAWOOD INV. BANK LTD. & OTHER EMPOLYEES P.FUND | 800     | 0.00 |
| 21     | 01669-26     | SHAFFI SECURITIES (PVT) LIMITED                              | 90      | 0.00 |
| 22     | 03277-61491  | M/S RANG COMMODITIES (PVT) LTD                               | 5,250   | 0.02 |
| 23     | 13128-27     | PEARL SECURITIES LIMITED - MF                                | 350     | 0.00 |
| 24     | 16857-26     | MRA SECURITIES LIMITED - MF                                  | 1,350   | 0.01 |
| 25     | 05520-28     | GOLDEN ARROW SELECTED STOCKS FUND LIMITED                    | 37,950  | 0.16 |
| 26     | 06684-159411 | PAKISTAN INDUSTRIAL AND COMMERCIAL LEASING LTD.              | 600     | 0.00 |
| 27     | 04895-26     | DJM SECURITIES (PRIVATE) LIMITED                             | 5,000   | 0.02 |
| 28     | 14670-20     | MULTILINE SECURITIES (PVT) LIMITED - MF                      | 500     | 0.00 |
| 29     | 16261-28     | AXIS GLOBAL LIMITED - MF                                     | 50      | 0.00 |
| 30     | 16832-28     | GROWTH SECURITIES (PRIVATE) LIMITED - MF                     | 2,500   | 0.01 |
| 31     | 16998-20     | ZILLION CAPITAL SECURITIES (PRIVATE) LIMITED - MF            | 1,000   | 0.00 |
| 32     | 17293-24     | CREATIVE CAPITAL SECURITIES (PRIVATE) LIMITED - MF           | 600     | 0.00 |
| 33     | 16410-29     | ABA ALI HABIB SECURITIES (PVT) LIMITED - MF                  | 11,900  | 0.05 |
|        |              | 33                                                           | 112,938 | 0.49 |

| Share holders holding 5% or more           | Shares Held | Percentage |
|--------------------------------------------|-------------|------------|
| KINGSWAY FUND-FRONTIER CONSUMER FRANCHISES | 6,726,821   | 29.18      |
| D.P. EDULJI & CO. (PVT) LTD.,              | 3,554,092   | 15.42      |
| MR. ISPHANYAR M. BHANDARA                  | 3,414,703   | 14.81      |
| MRS. GOSHI MINOO BHANDARA                  | 2,660,586   | 11.54      |
|                                            |             |            |

Mr. Isphanyar M. Bhandara purchased 133,563 Shares during the year 2017-18

No trade has been made in Shares of the Company by other Directors, Company Secretary, CFO and their spouses and minor children during the year

#### **CODE OF CONDUCT**

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**Equal Opportunity Environment** 

**Protection of Company Assets and Proprietary Information** 

#### **Foreword**

Murree Brewery Company Ltd ("MBC") has built a reputation for conducting its business with integrity, in accordance with high standards of ethical behavior, and in compliance with the laws/regulations that govern our business. This reputation is among our most valuable assets and ultimately depends upon the individual actions of each of our employees all over the country.

The MBC code of conduct has been prepared to assist each of us in our efforts to not only maintain but enhance this reputation. It provides guidance for business conduct in a number of areas and references to more detailed corporate policies for further direction.

The code of conduct applies to all affiliates, employees and others who act on our behalf countrywide, within all sectors, regions, areas and functions.

The adherence of all employees to high standards of integrity and ethical behavior is mandatory and benefits all stakeholders viz our customers, our communities, our shareholders and ourselves

It carefully checks for compliance with the code by providing suitable information, prevention and control tools and ensuring transparency in all transactions and behaviors by taking creative measures if and as required.

#### **General Principles**

Compliance with the laws, regulations, statutory, ethical integrity and fairness, is a constant commitment and duty of all MBC employees and its divisions.

MBC business and activities have to be carried out in a transparent, honest and fair way, in good faith, and in full compliance. Any form of discrimination, corruption, forced or child labor is rejected. Particular attention is paid to the acknowledgement and safeguarding of the dignity, freedom and equality of human beings.

All MBC employees, without discrimination or exception whatsoever, respect the principles and contents of the code in their actions and behaviors while performing their functions and according to their responsibilities, because compliance with the code is fundamental for the quality of their working and professional performance. Relationships among MBC employees, at all levels, must be characterized by honesty, fairness, cooperation, loyalty and mutual respect.

The belief that one is acting in favor or to the advantage of MBC can never, in anyway, justify –not even in part-any behavior that conflicts with the principles and content of the code.

The MBC Code of Conduct aims at guiding the "MBC Team "with respect to standards of conduct expected in areas where improper activities could result in adverse consequences to the company, harm its reputation or diminish it competitive advantage. Every member of the MBC is expected to adhere to, and firmly inculcate in his/her everyday conduct; this mandatory framework; any contravention or deviation will be regarded as misconduct and may attract disciplinary action in accordance with the Company services and relevant laws.

#### Ethics, Transparency, Fairness, Professionalism

In conducting its business MBC is inspired by and compiles with the principles of loyalty, fairness, transparency, and efficiency.

Any action, transaction and negotiation performed and generally, the conduct of MBC employees in the performance of their duties is inspired by the highest principles of fairness, completeness and transparency of information, clarity and truthfulness of all accounting documents in compliance with the applicable laws in force and internal regulations.

Bribes, illegitimate favors, request for personal benefits of one or others. Either directly or through third parties, is prohibited without any exception.

It is prohibited to pay or offer, directly or indirectly, money and material benefits and other advantages of any kind to third parties, whether representatives of governments, public officers or private employees, in order to influence or remunerate the actions of their office.

Accepting gifts or any other form of hospitality is not allowed as commercial courtesy, as it may compromise the integrity and reputations of either party, and can be constructed by an impartial observer as aimed at obtaining undue advantages. Only company give aways are acceptable.

#### **Company Information**

MBC ensures the correctness of company's information, by means of suitable procedures for in-house management and communication to the outside.

#### **Conflict of Interest**

MBC expects all employees to be free from actual or potential conflicts of interest.

A conflict of interest occurs whenever the prospect of direct or indirect personal gain may influence or appear to influence your judgments or actions while conducting Company's business.

Each member of MBC has a prime responsibility towards the Company and is expected to avoid activities or transactions that clash directly with the interests of the Company. Such situations could arise in a number of ways. Some of the specifically forbidden situations are outlined below. This list is however, neither exhaustive nor all-inclusive.in case of doubt, the advice of the management or Chief Executive should be sought.

Any member of the MBC or any dependent member having an interest in any organization supplying goods or services to the Company.

Any member of the MBC participating in any external activity directly or indirectly that competes with the Company in any manner.

Any member of the MBC having direct, indirect interest or family connection, with an external organization that has business dealings with MBC, without fully disclosing to the management of the Company details of such connections and interests.

Any member of MBC having any relative working with MBC and not disclosing details of the same to the management of the Company.

#### Confidentiality

A member of MBC shall not keep or make copies of correspondence documents, papers and records, list of clients or customers without the prior approval.

A member of MBC shall not disclose or reveal any information on the behalf of the Company to print/electronic media as well as any other information medium. All information shall be released through/by the Marketing department or designated individual (s).

#### Agreement with Licenses, Distributors, Agents, Sales Representatives, Suppliers or Consultants

Agreements with above shall clearly specify the services to be performed for the Company, the amount to be paid or receipts and all other relevant terms and conditions.

All payments or receipts and transactions shall be supported by documents.

#### **Workplace Harassment**

Every employee has the right to work in an environment that is free from harassment and in which issues of harassment will be resolved without fear of reprisal. Harassment will not be permitted or condoned within MBC whether it is based on a person's race, color, ethnic or national origin, age, gender, real, or suspected sexual orientation, religion or perceived religious affiliation, disability, or other personal characteristic.

MBC demands that there shall be no harassment in personal working relationships either inside or outside the Company. Such behaviors are strictly forbidden and are as follows:

- Creation of an intimidating, hostile, isolating or in any case discriminatory environment for individual employees or groups of employees
- Unjustified interference in the wok performed by others
- Placing of obstacles in the way of the work prospects and expectations of others merely for reasons of personal competitiveness or because of other employees
- Proposing private interpersonal relations despite the recipient's explicit or reasonably clear distaste

#### **Equal Opportunity Environment**

MBC recognizes the value of striving for a balanced work force and is committed to the principles of equal opportunity, equality of treatment, and creating a dynamic climate where diversity is valued as a source of enrichment and opportunity.

All phases of the employment relationship –including, recruitment, hiring, training, promotion, compensation, benefits, transfers, layoffs, and leaves of absences-will be carried out by all managers without regard to race, color, religion, gender, age, ethnic or national origin or disability.

#### **Protection of Company Assets and Proprietary Information**

Confidential information is any information that is not publically known and that has value to MBC. It may be in written, electronic, or any other form.

It is duty of each member of the MBC to protect, use and operate all the corporate assets with utmost care, due diligence and honesty. In case it is observed by any member of the MBC that the corporate assets are being misused/ mishandled by some other members / individuals the matter should be immediately reported to the Management of the Company. Corporate assets include moveable and immovable property of the Company.

Dealing in Securities/Shares & Insider Trading

MBC employees must not deal in MBC shares on the basis of privileged information.

MBC employee are forbidden to convey inside information at any time to other person or encourage another person to deal in shares of MBC or any other Company on the basis of such information, even if the employee does not profit directly from the arrangement.

MBC employee should be aware of and comply with any local laws and regulations governing shares dealings, in case any employee or his / her spouse deals in the Company's shares, he / her must notify the Company Secretary with full particulars within two days from the date of the transaction.

**END** 

# Murree Brewery Company Limited

#### INDEPENDENT AUDITORS' REVIEW REPORT

To the members of Murree Brewery Company Limited

Review report on the Statement of Compliance in Listed Companies (Code of Corporate Governance) Regulations, 2017

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 (the Regulations) prepared by the Board of Directors of Murree Brewery Company Limited for the year ended 30 June 2018 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried procedures to access and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

KPMG Taseer Hadi & Co.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 30 June 2018.

KPMG Taseer Hadi & Co.

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Chartered Accountants

Islamabad

13 September 2018

# Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2017

#### Murree Brewery Company Limited Year ending June 30, 2018

The company has complied with the requirements of the Regulations in the following manner:

1. The total number of directors are eight (08) as per the following:

**a.** Male : 07 **b.** Female : 01

**2.** The composition of board is as follows:

**Category** Names

Independent Directors Lt. Gen (Retd) Zarrar Azim

Mr. Khalid Aziz Mirza Mr. Shahbaz Haider Agha

Non-executive Directors Mr. Khurram Muzaffar

Ch. Mueen Afzal Mr. Aamir H. Shirazi Mrs. Goshi M. Bhandara

Executive Director Mr. Isphanyar M. Bhandara

- **3.** The directors have confirmed that none of them is serving as a director on more than five listed companies, including this company (excluding the listed subsidiaries of listed holding companies where applicable).
- **4.** The company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- **5.** The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- **6.** All the powers of the board have been duly exercised and decisions on relevant matters have been taken by board shareholders as empowered by the relevant provisions of the Act and these Regulations.
- **7.** The meetings of the board were presided over by the Chairman. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of board.

# Murree Brewery Company Limited

- **8.** The board of directors have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
- **9.** The Board has arranged Directors' Training Program during the year for the following: Mr. Isphanyar M. Bhandara Chief Executive Officer / Director
- **10.** The board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
- **11.** CFO and CEO duly endorsed the financial statements before approval of the board.
- **12.** The board has formed committees comprising of members given below:
  - a) Audit Committee

Lt. Gen (Retd) Zarrar Azim - (Chairman)
Ch. Mueen Afzal - (Member)
Mr. Khurram Muzaffar - (Member)
Mr. Khalid Aziz Mirza - (Member)

#### b) HR and Remuneration Committee

Mr. Shahbaz Haider Agha - (Chairman)
Mr. Khurram Muzaffar - (Member)
Mrs. Goshi M. Bhandara - (Member)
Lt. Gen (Retd) Zarrar Azim - (Member)

- **13.** The terms of reference of the aforesaid committees have been formed, documented and advised to the committees for compliance.
- **14.** The frequency of meetings (quarterly/half yearly/yearly) of the committees were as per following:

During the year 2017-18, five (05) Audit Committee and one (01) Human Resource and Remuneration Committee meetings were held.

- **15.** The board has outsourced the internal audit function to M/s EY Ford Rhodes, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company.
- **16.** The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP and registered with Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.

- **17.** The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- **18.** We confirm that all other requirements of the Regulations have been complied with.

Khurram Muzaffar

· kingaffar.

Chairman

Rawalpindi 13<sup>th</sup> September, 2018

#### INDEPENDENT AUDITORS' REPORT

To the members of Murree Brewery Company Limited

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the annexed financial statements of Murree Brewery Company Limited (the Company), which comprise the statement of financial position as at 30 June 2018, and the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2018 and of the profit, the comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Murree Brewery Company Limited

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:

| S.<br>No. | Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | How the matter was addressed in our audit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|-----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1         | Refer notes 4.13 and 28 to the financial statements.  The Company is engaged in the production and sale of alcoholic beer, Pakistan Made Foreign Liquor (PMFL), non-alcoholic beer, aerated water (non-alcoholic products), juices and food products, mineral water, glass bottles and jars.  The Company recognized net revenue from the sales of Rs. 8,861.87 million for the year ended 30 June 2018.  We identified recognition of revenue as a key audit matter because revenue is one of the key performance indicators of the Company and gives rise to an inherent risk that revenue could be subject to misstatement to meet expectations or targets. | Our audit procedures to assess the recognition of revenue, amongst others, included the following:  - obtaining an understanding of the process relating to recognition of revenue and testing the design, implementation and operating effectiveness of key internal controls over recording of revenue;  - comparing a sample of revenue transactions recorded during the year with sales orders, sales invoices, delivery documents and other relevant underlying documents;  - comparing a sample of revenue transactions recorded around the year end with the sales orders, sales invoices, delivery documents and other relevant underlying documentation to assess if the related revenue was recorded in the appropriate accounting period; and  - comparing the details of journal entries posted to revenue accounts during the year, which met certain specific risk-based criteria, with the relevant underlying documentation. |

| S.<br>No.    | Key audit matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | How the matter was addressed in our audit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|--------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>No.</b> 2 | The Company's exposure to litigation risk  The Company is exposed to different laws, regulations and interpretations thereof and hence, there is litigation risk. The Company has significant litigation cases in respect of levy of Gas Infrastructure Development Cess and gas tariff, details of which are disclosed on notes 14.2 and 14.3 to the annexed financial statements.  Given the nature and amounts involved in such cases and the forums at which these are pending, the ultimate outcome and the resultant accounting in the financial statements is subject to significant judgement, which can change over time as new facts emerge and each legal case. | <ul> <li>Our audit procedures included the following:</li> <li>obtaining understanding of the Company's processes and controls over litigations through meetings with the management and review of the minutes of the Board of Directors and Board Audit Committee;</li> <li>reading correspondence of the Company with relevant departments and the Company's external counsel, where applicable;</li> <li>discussing matters with the relevant personnel of the Company;</li> <li>circularising external confirmations, and assessing the replies received thereto; and</li> </ul> |
|              | facts emerge and each legal case progresses, and therefore, we have identified this as key audit matter.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | assessing the appropriateness of the related disclosures made in the annexed financial statements.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

#### Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. Other information comprises the information included in the annual report for the year ended 30 June 2018, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) Proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns:
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditor's report is Riaz Akbar Ali Pesnani.

**KPMG Taseer Hadi & Co. Chartered Accountants** 

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Islamabad

13<sup>th</sup> September 2018

# Murree Brewery Company Landed

# Statement of Financial Position As at 30 June 2018

|                                              | Note     | 2018<br>(Rs.'000) | (Restated)<br>2017<br>(Rs.'000) | (Restated)<br>2016<br>(Rs.'000) |                                   | Note | 2018<br>(Rs.'000) | (Restated)<br>2017<br>(Rs.'000) | (Restated)<br>2016<br>(Rs.'000) |
|----------------------------------------------|----------|-------------------|---------------------------------|---------------------------------|-----------------------------------|------|-------------------|---------------------------------|---------------------------------|
| EQUITY Share capital and reserves            |          |                   |                                 |                                 | ASSETS                            |      |                   |                                 |                                 |
| Share capital                                | 9        | 230,530           | 230,530                         | 230,530                         | Property, plant and equipment     | 15   | 4,846,221         | 4,675,502                       | 3,942,906                       |
| Capital reserve                              | 7        | 30,681            | 30,681                          | 30,681                          | Intangible asset                  | 16   | 2,339             | İ                               | ı                               |
| Revenue reserves                             | <b>∞</b> | 6,292,270         | 5,788,877                       | 5,517,729                       | Advances for capital expenditures | 17   | 266,214           | 45,591                          | 1                               |
| Revaluation surplus on property, plant       |          |                   |                                 |                                 | Investment properties             | 18   | 292,340           | 288,149                         | 284,570                         |
| and equipment - net of tax                   | 6        | 2,913,653         | 2,966,369                       | 2,571,936                       | Long term advances                | 19   | 10,894            | 13,392                          | 9,910                           |
| Total equity                                 |          | 9,467,134         | 9,016,457                       | 8,350,876                       | Long term investments             | 20   | 523,503           | 526,509                         | 323,497                         |
|                                              |          |                   |                                 |                                 | Long term deposits                | 21   | 26,518            | 25,687                          | 22,785                          |
|                                              |          |                   |                                 |                                 | Employee benefits                 | ==   | 2,240             | -                               |                                 |
|                                              |          |                   |                                 |                                 | Non-current assets                |      | 5,970,269         | 5,574,830                       | 4,583,668                       |
| LIABILITIES                                  |          |                   |                                 |                                 |                                   |      |                   |                                 |                                 |
| Finance lease liabilities                    | 10       | 1,319             | 7,988                           | 12,345                          | Inventories                       | 22   | 1,343,755         | 1,535,205                       | 1,583,926                       |
| Employee benefits                            | 11       | 242,426           | 189,008                         | 176,286                         | Trade debts                       | 23   | 26,058            | 82,342                          | 57,736                          |
| Deferred tax liability - net                 | 12       | 167,456           | 197,868                         | 107,778                         | Advances, prepayments             |      |                   |                                 |                                 |
| Non-current liabilities                      |          | 411,201           | 394,864                         | 296,409                         | and other receivables             | 22   | 138,631           | 94,925                          | 113,189                         |
|                                              |          |                   |                                 |                                 | Short term investments            | 25   | 1,243,524         | 1,221,042                       | 1,283,131                       |
|                                              |          |                   |                                 |                                 | Advance tax - net                 | 56   | 185,085           | 206,136                         | 168,372                         |
| Trade and other payables                     | 13       | 837,977           | 820,366                         | 751,116                         | Cash and bank balances            | 27   | 1,998,714         | 1,642,306                       | 1,701,696                       |
| Current portion of finance lease liabilities | 10       | 699'9             | 11,467                          | 8,059                           | Current assets                    |      | 4,935,767         | 4,781,956                       | 4,908,050                       |
| Unpaid dividend                              |          | 51,739            | 32,425                          | 21,119                          |                                   |      |                   |                                 |                                 |
| Unclaimed dividend                           |          | 131,316           | 81,207                          | 64,139                          |                                   |      |                   |                                 |                                 |
| Current liabilities                          |          | 1,027,701         | 945,465                         | 844,433                         |                                   |      |                   |                                 |                                 |
| Total liabilities                            |          | 1,438,902         | 1,340,329                       | 1,140,842                       |                                   |      |                   |                                 |                                 |
|                                              |          |                   |                                 |                                 |                                   |      |                   |                                 |                                 |
| Total equity and liabilities                 |          | 10,906,036        | 10,356,786                      | 9,491,718                       | Total assets                      |      | 10,906,036        | 10,356,786                      | 9,491,718                       |
| Contingencies and commitments                | 14       |                   |                                 |                                 |                                   |      |                   |                                 |                                 |

The annexed notes 1 to 49 form an integral part of these financial statements.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE OFFICER

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DIRECTOR

# Murree Brewery Company Limited

# Statement of Profit or Loss For the year ended 30 June 2018

|                                   |        | Liquor Division | vision      | Glass Division | vision    | Tops Division | ision       | Total       |             |
|-----------------------------------|--------|-----------------|-------------|----------------|-----------|---------------|-------------|-------------|-------------|
|                                   | •      | 2018            | 2017        | 2018           | 2017      | 2018          | 2017        | 2018        | 2017        |
| TITROOVER                         | Note = | (Rs.'000)       | (Rs.'000)   | (Rs.'000)      | (Rs.'000) | (Rs.'000)     | (Rs.'000)   | (Rs.'000)   | (Rs.'000)   |
| Third party turnover - gross      | 28     | 10,314,637      | 7,722,452   | 219,456        | 478,433   | 3,304,785     | 2,856,162   | 13,838,878  | 11,057,047  |
| Less: trade discounts             | •      | (198,818)       | (145,116)   | •              | ,         | (126,160)     | (117,814)   | (324,978)   | (262,930)   |
| Third party turnover - net        |        | 10,115,819      | 7,577,336   | 219,456        | 478,433   | 3,178,625     | 2,738,348   | 13,513,900  | 10,794,117  |
| Inter division sales              | 28.4   | 611,062         | 535,759     | 1,392,627      | 1,074,835 | 28,926        | 33,561      | ı           | 1           |
|                                   | •      | 10,726,881      | 8,113,095   | 1,612,083      | 1,553,268 | 3,207,551     | 2,771,909   | 13,513,900  | 10,794,117  |
| Sales tax and excise duty         | 28.1   | (3,892,478)     | (2,959,076) | (31,887)       | (69,553)  | (727,666)     | (625,887)   | (4,652,031) | (3,654,516) |
| Revenue                           | •      | 6,834,403       | 5,154,019   | 1,580,196      | 1,483,715 | 2,479,885     | 2,146,022   | 8,861,869   | 7,139,601   |
| COST OF SALES                     |        |                 |             |                |           |               |             | ,           |             |
| Third parties                     | 59     | (3,633,245)     | (2,802,957) | (692,096)      | (985,170) | (1,398,805)   | (1,184,647) | (5,992,619) | (4,972,774) |
| Inter division cost               |        | (1,308,445)     | (1,028,626) | •              | 1         | (724,170)     | (615,529)   | •           | 1           |
|                                   |        | (4,941,690)     | (3,831,583) | (696,269)      | (985,170) | (2,122,975)   | (1,800,176) | (5,992,619) | (4,972,774) |
| GROSS PROFIT                      |        | 1,892,713       | 1,322,436   | 619,627        | 498,545   | 356,910       | 345,846     | 2,869,250   | 2,166,827   |
| Selling and distribution expenses | 30     | (398,382)       | (317,236)   | (5,796)        | (6,630)   | (352,533)     | (271,413)   | (756,711)   | (595,279)   |
| Administrative expenses           | 31     | (280,912)       | (235,544)   | (34,998)       | (31,033)  | (109,882)     | (69,638)    | (425,792)   | (336,215)   |
| Other expenses                    | 32     | •               | 1           |                | ı         |               | 1           | (121,212)   | (94,629)    |
| Other income                      | 33     | •               | •           | •              | •         |               | •           | 90,021      | 58,996      |
| Operating profit                  | •      | 1,213,419       | 769,656     | 578,833        | 460,882   | (105,505)     | 4,795       | 1,655,556   | 1,199,700   |
| Finance costs                     | 34     | (18,732)        | (14,901)    | (395)          | (814)     | (1,007)       | (975)       | (20,134)    | (16,690)    |
| Finance income                    | 35     |                 | •           |                |           | 1             | 1           | 192,446     | 167,933     |
| Net finance (cost) / income       |        | (18,732)        | (14,901)    | (395)          | (814)     | (1,007)       | (975)       | 172,312     | 151,243     |
| Profit before tax                 | 1      | 1.194.687       | 754.755     | 578.438        | 460.068   | (106.512)     | 3.820       | 1.827.868   | 1.350.943   |
| Income tax expense                | 36     |                 |             | 6              |           | (()           | 2126        | (531,507)   | (430,136)   |
| Profit for the year               |        |                 |             |                |           |               |             | 1,296,361   | 920,807     |
| Fornings nor chore _ hecio        |        |                 |             |                |           |               |             |             |             |
| and diluted (Rupees)              | 37     |                 |             |                |           |               | '           | 56.23       | 39.94       |
|                                   |        |                 |             |                |           |               |             |             |             |

The annexed notes 1 to 49 form an integral part of these financial statements.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE OFFICER

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# Murree Brewery Company Limited

# Statement of Comprehensive Income

For the year ended 30 June 2018

|                                                                             | Note _     | 2018<br>(Rs.'000) | (Restated)<br>2017<br>(Rs.'000) |
|-----------------------------------------------------------------------------|------------|-------------------|---------------------------------|
| Profit for the year                                                         |            | 1,296,361         | 920,807                         |
| Other comprehensive income (OCI):                                           |            |                   |                                 |
| Items that will not be reclassified to profit or loss in subsequent periods |            |                   |                                 |
| Remeasurement on defined benefit plan liability - gratuity                  | 11.1.3     | (54,849)          | 9,266                           |
| Remeasurement on defined benefit plan asset / liability - pension           | 11.2.6     | 5,438             | (7,474)                         |
| Gain on revaluation of property, plant and equipment                        | 5 and 9    | -                 | 552,730                         |
|                                                                             | -          | (49,411)          | 554,522                         |
| Related tax                                                                 | 5 and 12.1 | 2,899             | (118,158)                       |
| Other comprehensive income for the year - net of tax                        |            | (46,512)          | 436,364                         |
| Total comprehensive income for the year                                     |            | 1,249,849         | 1,357,171                       |

The annexed notes 1 to 49 form an integral part of these financial statements.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE OFFICER

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# Murree Brewery Company Limited

# Statement of Changes in Equity

For the year ended 30 June 2018

| Part                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                          |               | Capi        | tal reserves                                                    |         | Rever                  | ue reserves             |             |              |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|---------------|-------------|-----------------------------------------------------------------|---------|------------------------|-------------------------|-------------|--------------|
| Palmine at 10 July 2016, as previously reported   20,509   30,881   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,936   2,571,93   |                                                                                                                                          | Share capital | Capital     | Revaluation<br>surplus on<br>property, plant<br>and equipment - | reserve | Contingency<br>reserve | Reserve for issuance of |             | Total equity |
| Effect of restatement = note 5                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Ralance at 0.1 July 2016 ac proviously reported                                                                                          | 230 530       | 30.691      |                                                                 |         |                        |                         | 5 170 687   | 5 778 040    |
| Restated balance at 01 June 2016   230,550   30,681   2,571,936   327,042   20,000   5,170,067   8,350,876     For the comprehensive income for the year - (restated)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | ¥                                                                                                                                        | 230,330       |             |                                                                 |         | 20,000                 | _                       |             |              |
| Profit for the year - (restance)  Profit for the year - net                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                          | 230 530       |             |                                                                 |         | 20 000                 |                         |             |              |
| Profit for the year    |                                                                                                                                          | 230,330       | 50,001      | 2,571,550                                                       | 327,042 | 20,000                 |                         | 3,170,007   | 0,550,070    |
| Marcian compressive income for the year - net   1455,10   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,717   1873,7   |                                                                                                                                          |               |             |                                                                 |         |                        |                         |             |              |
| Revaluation surplus on property, plant and equipment realized through depreciation for the year - net of deferred tax (refer note 9)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                          | -             | -           |                                                                 | -       | =                      | =                       |             |              |
| Comparison for the year -net of deferred tax (refer note 9)   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703   1,703    | Outer comprensive income for the year - net                                                                                              | -             |             |                                                                 | =       |                        | =                       |             |              |
| Reserve for issue of bonus shares                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | depreciation for the year - net of deferred tax (refer note 9)  Transferred from revaluation surplus on property, plant and equipment on | -             | -<br>-<br>- | (1,703)                                                         | -       | -<br>-<br>-            | -<br>-<br>-             | 1,703       |              |
| Reserve for issue of bonus shares                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                          |               |             | . , ,                                                           |         |                        |                         |             |              |
| Final cash dividend 2016 (Rs. 10 per share)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                          | _             | -           | -                                                               | _       | _                      | 3,457,954               | (3.457.954) | _            |
| Final cash dividend 30 June 2016 (Rs. 10 per share)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                          | _             |             |                                                                 | _       | -                      |                         |             | (230,530)    |
| Restated balance at 30 June 2017    230,530   30,681   2,966,369   327,042   20,000   3,457,954   1,983,881   9,016,457                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Final cash dividend 30 June 2016 (Rs. 10 per share)                                                                                      | -             | -           | -                                                               | -       | -                      | -                       | (230,530)   | (230,530)    |
| Restated balance at 30 June 2017  Balance at 01 July 2017, as previously reported  230,530 30,681 2,966,369 327,042 20,000 3,457,954 1,983,881 6,050,088 Effect of restatement - note 5  2.966,369 - 2.966,369 - 2.966,369 27,042 20,000 3,457,954 1,983,881 9,016,457 Restated balance at 30 June 2017  Restated balance at 30 June 2017  Restated balance at 01 July 2017  230,530 30,681 2,966,369 327,042 20,000 3,457,954 1,983,881 9,016,457 Restated balance at 01 July 2017  Total comprehensive income for the year  Profit for the year  Other comprensive income for the year - net  Profit for the year  Other comprensive income for the year - net of deferred tax (refer note 9)  Transferred from revaluation surplus on property, plant and equipment on disposal - net of deferred tax (refer note 9)  Reduction in deferred tax liability due to change in tax rate (refer note 9)  Transferred from revaluation surplus on property, plant and equipment on disposal - net of deferred tax (refer note 9)  Transferred for revaluation surplus on property, plant and equipment on liability due to change in tax rate (refer note 9)  Transferred for revaluation surplus on property, plant and equipment on liability due to change in tax rate (refer note 9)  Transferred for revaluation surplus on property, plant and equipment on liability due to change in tax rate (refer note 9)  Transferred for revaluation surplus on property, plant and equipment on liability due to change in tax rate (refer note 9)  Transferred for severy for issue of bonus shares to unappropriated profits (refer note 8.)  Transferred for severy for issue of bonus shares to unappropriated profits (refer note 8.)  Transferred for severy for issue of bonus shares to unappropriated profits (refer note 8.)  Transferred for severy for issue of bonus shares to unappropriated profits (refer note 8.)  Transferred for severy for issue of bonus shares to unappropriated profits (refer note 8.)  Transferred for severy for issue of bonus shares to unappropriated profits (refer note 8.)  Transfe | Interim cash dividend 2017 (Rs. 10 per share)                                                                                            | -             | -           | -                                                               | -       | -                      | -                       |             |              |
| Balance at 01 July 2017, as previously reported 230,530 30,681 - 327,042 20,000 3,457,954 1,983,881 6,050,088  Effect of restatement - note 5 - 2,966,369 Restated balance at 30 June 2017 Restated balance at 30 June 2017 Restated balance at 30 June 2017 Restated balance at 01 July 2017 230,530 30,681 2,966,369 327,042 20,000 3,457,954 1,983,881 9,016,457  Total comprehensive income for the year  Profit for the year  Other comprensive income for the year - net of deferred tax (refer note 9)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                          |               |             |                                                                 |         |                        |                         | (051,550)   | (071,370)    |
| Effect of restatement - note 5   2,966,369   2,966,369     2,966,369     327,042   20,000   3,457,954   1,983,881   9,016,457     230,530   30,681   2,966,369   327,042   20,000   3,457,954   1,983,881   9,016,457                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Restated balance at 30 June 2017                                                                                                         | 230,530       | 30,681      | 2,966,369                                                       | 327,042 | 20,000                 | 3,457,954               | 1,983,881   | 9,016,457    |
| Restated balance at 30 June 2017 Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2018  Restated balance at 01 July 2017  Restated balance at 01 July 2017  Restated balance at 01 July 2018  Restated balance at 01 July 2018  Restated balance at 01 July 2018  Restated balance at 02 July 2018  Restate | Balance at 01 July 2017, as previously reported                                                                                          | 230,530       | 30,681      | -                                                               | 327,042 | 20,000                 | 3,457,954               | 1,983,881   | 6,050,088    |
| Restated balance at 01 July 2017  230,530 30,681 2,966,369 327,042 20,000 3,457,954 1,983,881 9,016,457  Total comprehensive income for the year  Profit for the year Other comprensive income for the year - net  1,296,361 (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512) (46,512)         | Effect of restatement - note 5                                                                                                           | -             | -           | 2,966,369                                                       | -       | =                      | =                       | €           | 2,966,369    |
| Profit for the year   Cher comprensive income for the year - net   1,296,361   1,296,361   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,51   |                                                                                                                                          |               |             |                                                                 |         |                        |                         |             |              |
| Profit for the year   Cher comprensive income for the year - net   1,296,361   1,296,361   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,512)   (46,51   | Total comprehensive income for the year                                                                                                  |               |             |                                                                 |         |                        |                         |             |              |
| Revaluation surplus on property, plant and equipment realized through depreciation for the year - net of deferred tax (refer note 9)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                          | _             | -           | - 1                                                             | -       | -                      | -                       | 1,296,361   | 1,296,361    |
| Revaluation surplus on property, plant and equipment realized through depreciation for the year - net of deferred tax (refer note 9)  Transferred from revaluation surplus on property, plant and equipment on disposal - net of deferred tax (refer note 9)  Reduction in deferred tax liability due to change in tax rate (refer note 9)  Transactions with owners, recorded directly in equity  Transfer of reserve for issue of bonus shares to unappropriated profits (refer note 8.1)  Final cash dividend 30 June 2017 ( Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 5 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)  Interim cash dividend 30 June 2018 (Rs. 10 per share)                                                                                                                                                                                                       | Other comprensive income for the year - net                                                                                              | -             | -           | -                                                               | -       | -                      | -                       |             |              |
| Comparison   Com   |                                                                                                                                          | -             | -           | -                                                               | -       | -                      | -                       | 1,249,849   | 1,249,849    |
| Reduction in deferred tax liability due to change in tax rate (refer note 9) 7,683 60,399 - 7,683  Transactions with owners, recorded directly in equity  Transfer of reserve for issue of bonus shares to unappropriated profits (refer note 8.1) (3,457,954) 3,457,954  Final cash dividend 30 June 2017 (Rs.10 per share) (230,530) (230,530) Interim cash dividend 30 June 2018 (Rs. 5 per share) (115,265) (115,265) Interim cash dividend 30 June 2018 (Rs. 10 per share) (230,530) (230,530) Interim cash dividend 30 June 2018 (Rs. 10 per share) (230,530) (230,530) Interim cash dividend 30 June 2018 (Rs. 10 per share) (230,530) (230,530) Interim cash dividend 30 June 2018 (Rs. 10 per share) (230,530) (230,530) Interim cash dividend 30 June 2018 (Rs. 10 per share) (230,530) (230,530)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | depreciation for the year - net of deferred tax (refer note 9)                                                                           | -             | -           | (55,706)                                                        | -       | -                      | -                       | 55,706      | -            |
| Reduction in deferred tax liability due to change in tax rate (refer note 9)       7,683                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | disposal - net of deferred tax (refer note 9)                                                                                            | -             | -           |                                                                 | -       | -                      | -                       |             | -            |
| Transactions with owners, recorded directly in equity         Transfer of reserve for issue of bonus shares to unappropriated profits (refer note 8.1)       (3,457,954)       3,457,954         Final cash dividend 30 June 2017 (Rs.10 per share)       -       -       (230,530)       (230,530)         Interim cash dividend 30 June 2018 (Rs. 5 per share)       -       -       -       (115,265)       (115,265)         Interim cash dividend 30 June 2018 (Rs. 10 per share)       -       -       -       (230,530)       (230,530)         Interim cash dividend 30 June 2018 (Rs. 10 per share)       -       -       -       (230,530)       (230,530)         Interim cash dividend 30 June 2018 (Rs. 10 per share)       -       -       -       (230,530)       (230,530)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                          | -             | -           | (60,399)                                                        | -       | -                      | -                       | 60,399      | -            |
| Transfer of reserve for issue of bonus shares to unappropriated profits (refer note 8.1)       (3,457,954)       3,457,954         Final cash dividend 30 June 2017 ( Rs.10 per share)       -       -       -       (230,530)       (230,530)         Interim cash dividend 30 June 2018 (Rs. 5 per share)       -       -       -       (115,265)       (115,265)         Interim cash dividend 30 June 2018 (Rs. 10 per share)       -       -       (230,530)       (230,530)         Interim cash dividend 30 June 2018 (Rs. 10 per share)       -       -       (230,530)       (230,530)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Reduction in deferred tax liability due to change in tax rate (refer note 9)                                                             | -             | -           | 7,683                                                           | -       | -                      | -                       | -           | 7,683        |
| Final cash dividend 30 June 2017 ( Rs.10 per share)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Transactions with owners, recorded directly in equity                                                                                    |               |             |                                                                 |         |                        |                         |             |              |
| Interim cash dividend 30 June 2018 (Rs. 5 per share)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Transfer of reserve for issue of bonus shares to unappropriated profits (refer note 8.1)                                                 | -             | -           | -                                                               | -       | -                      | (3,457,954)             | 3,457,954   | -            |
| Interim cash dividend 30 June 2018 (Rs. 10 per share)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                          | -             | -           | -                                                               | -       | -                      | -                       |             |              |
| Interim cash dividend 30 June 2018 (Rs. 10 per share) - (230,530) (230,530)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 1 ,                                                                                                                                      | -             | -           |                                                                 | -       | -                      | -                       |             |              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                          | -             | -           | -                                                               | -       | -                      | -                       |             |              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                          | -             | -           | - "                                                             | -       | -                      | -                       |             |              |
| Balance at 30 June 2018 230,530 30,681 2,913,653 327,042 20,000 - 5,945,228 9,467,134                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Balance at 30 June 2018                                                                                                                  | 230,530       | 30,681      | 2,913,653                                                       | 327,042 | 20,000                 | -                       | 5,945,228   | 9,467,134    |

The annexed notes 1 to 49 form an integral part of these financial statements.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE OFFICER

DIDECTOR

# Murree Brewery Company Limited

#### Statement of Cash Flow

#### For the year ended 30 June 2018

| For the year enaed.                                                  | 30 June 2016          | 2010                        | 2017                 |
|----------------------------------------------------------------------|-----------------------|-----------------------------|----------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                                 | Note                  | 2018<br>(Rs.'000)           | 2017<br>(Rs.'000)    |
| Profit before tax                                                    |                       | 1,827,868                   | 1,350,943            |
| Adjustments for:                                                     |                       |                             |                      |
| Employee benefits - charge to profit or loss                         | 11.1.2 and 11.2.4     | 26,588                      | 24,490               |
| Depreciation                                                         | 15.1.3                | 262,266                     | 284,131              |
| Amortization                                                         | 16.1                  | 256                         | -                    |
| Provision for slow moving inventories                                | 31                    | 26,111                      | -                    |
| Provision for WPPF                                                   | 32                    | 84,073                      | 65,122               |
| Provision for WWF                                                    | 32                    | 34,682                      | 27,130               |
| Gain on remeasurment of investment property to fair value            | 33                    | (4,191)                     | (3,579)              |
| Gain on disposal of property, plant and equipment                    | 33                    | (23,800)                    | (6,275)              |
| Finance cost                                                         | 34                    | 20,134                      | 4,464                |
| Return on deposit accounts                                           | 35                    | (81,443)                    | (70,133)             |
| Interest on PIBs                                                     | 35                    | (40,743)                    | (32,786)             |
| Interest on advances                                                 | 35                    | (300)                       | (273)                |
| Dividend income                                                      | 35                    | (3,151)                     | (58,272)             |
| Unrealized gain on re-measurement of short term investments          | 35                    | (32,745)                    | (3,078)              |
| Gain on sales of investments                                         | 35                    | (29,366)                    | (2,886)              |
| On anoting anofit hafana wanking conital abouts                      | _                     | 238,371<br>2,066,239        | 228,055              |
| Operating profit before working capital changes                      |                       | 2,066,239                   | 1,578,998            |
| Changes in                                                           | _                     |                             |                      |
| Inventories                                                          |                       | 165,339                     | 48,721               |
| Trade debts                                                          |                       | 56,284                      | (24,606)             |
| Advances, prepayments and other receivables                          |                       | (52,516)                    | 509                  |
| Trade and other payables                                             | L                     | 58,601                      | 73,145               |
| Cash generated from operating activities                             | _                     | $\frac{227,708}{2,293,947}$ | 97,769<br>1,676,767  |
|                                                                      |                       |                             |                      |
| Finance cost paid                                                    | 11.1 and 11.2         | (4,160)                     | (4,464)              |
| Employee benefits paid WPPF paid                                     | 11.1 and 11.2<br>13.3 | (24,821)<br>(146,209)       | (11,365)<br>(63,943) |
| Income taxes paid                                                    | 26                    | (559,796)                   | (541,875)            |
| Net cash from operating activities                                   | _                     | 1,558,961                   | 1,055,120            |
|                                                                      |                       | 1,556,701                   | 1,033,120            |
| CASH FLOWS FROM INVESTING ACTIVITIES                                 | 15                    | (442,490)                   | (405.051)            |
| Purchase of property, plant and equipment                            | 15                    | (443,488)                   | (485,851)            |
| Proceeds from disposal of property, plant and equipment              | 15.1.6                | 34,303                      | 17,335               |
| Purchase of intangible asset  Advances for capital expenditures paid | 16                    | (2,595)<br>(220,623)        | (45.501)             |
|                                                                      |                       | 2,498                       | (45,591)             |
| Long term advances paid  Long term deposits paid                     |                       | (831)                       | (3,482)<br>(2,902)   |
| Realization of long term investments                                 |                       | 3,006                       | (2,902)              |
| Proceeds from sales of / (acquisition of) investments - net          |                       | 39,629                      | (68,000)             |
| Return on deposits received                                          |                       | 131,296                     | 90,668               |
| Dividends received                                                   |                       | 3,151                       | 58,272               |
| Net cash used in investing activities                                | L                     | (453,654)                   | (439,551)            |
|                                                                      |                       | (-20,000-)                  | (.52,551)            |
| CASH FLOWS FROM FINANCING ACTIVITIES  Penavirant of finance lease    | Г                     | (11 467)                    | (11,743)             |
| Repayment of finance lease                                           |                       | (11,467)                    |                      |
| Dividend paid                                                        | L                     | (737,432)                   | (663,216)            |
| Net cash used in financing activities                                | _                     | (748,899)                   | (674,959)            |
| Net increase / (decrease) in cash and cash equivalents               |                       | 356,408                     | (59,390)             |
| Cash and cash equivalents at beginning of the year                   | <u> </u>              | 1,642,306                   | 1,701,696            |
| Cash and cash equivalents at end of the year                         | 38 =                  | 1,998,714                   | 1,642,306            |
|                                                                      |                       |                             |                      |

The annexed notes 1 to 49 form an integral part of these financial statements.

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE OFFICER

hingaffan.

# Notes to the Financial Statements For the year ended 30 June 2018

#### 1 CORPORATE AND GENERAL INFORMATION

#### 1.1 The Company and its operations

Murree Brewery Company Limited ("the Company") was incorporated under the repealed Indian Companies Act (now the Companies Act, 2017) in February 1861 as a public limited company in Pakistan. The shares of the Company are quoted on Pakistan Stock Exchange Limited.

The Company is principally engaged in the manufacturing of alcoholic beer, Pakistan Made Foreign Liquor (PMFL), non-alcoholic beer, aerated water (non-alcoholic products), juices and food products, mineral water, glass bottles and jars. The Company is presently operating three divisions namely Liquor, Tops and Glass to carry out its principal activities.

The registered office of the Company is situated at National Park Road in Rawalpindi, Pakistan. The addresses of Company's corporate office, manufacturing facilities and warehouses owned by the Company located in Rawalpindi, Hattar, Lahore and Gujranwala are disclosed in note 15.1.5. The addresses of the Company's other sales offices/ warehouses are as follows:

- Ratti Gali, Ayubia Road, Murree,
- Mansoor Abad, near Sant Sing railway gate, Jumra Road, Faisalabad,
- 164/B, near Winter Time, Small Industires Estate, Sahiwal,
- 28-B, Small Indusrial Estate, Main Lahore Road, Sargodha,
- Mohallah Noorpura, Bahawalpur bypass road, Multan.

#### 1.2 Summary of significant events and transactions

Significant events and transactions affecting the financial statements are summarized as follows:

- Pursuant to the decision of Honorable Lahore High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the special resolution for the increase in authorized share capital was opposed by a majority of shareholders. Consequently, the "Reserve for issuance for bonus shares" amounting to Rs. 3.4 billion was transferred back to unappropriated profits.
- Dividends of Rs. 807 million has been declared including the final cash dividend of Rs. 231 million for the year ended 30 June 2017.
- Due to first time application of financial reporting requirements under the Companies Act, 2017, the accounting policy for revaluation surplus on property, plant and equipment has been changed during the year. Consequently, the amount of revaluation surplus on property, plant and equipment reported outside the equity, in the prior years, has been reclassified to equity. Further in order to comply with the disclosure and presentation requirements of the fourth schedule of the Companies Act, 2017some of the amounts reported in the prior year have been reclassified.
- The Company has entered into an agreement with Tetra Pak for the lease of A3 packing and pasteurizing machines amounting to Rs. 257 million and Rs. 57 million respectively. The installation and test run was completed on 08 July 2018.

#### Notes to the Financial Statements

For the year ended 30 June 2018

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards), issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

Details of the Company's accounting policies are included in note 4.

#### 2.2 Basis of measurement

These financial statements have been prepared under historical cost convention except for the following items, which are measured on an alternative basis on each reporting date.

| Item                                    | Measurement basis                                           |
|-----------------------------------------|-------------------------------------------------------------|
| Land, building, plant, machinery        | Revaluation model                                           |
| and equipment                           |                                                             |
| Investment property                     | Fair value                                                  |
| Investments held for trading            | Fair value                                                  |
| Net defined benefit (asset) / liability | Present value of the defined benefit liability, determined  |
|                                         | through actuarial valuation, less fair value of plan assets |

#### 2.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupees (Rupee or PKR), which is the Company's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

#### 2.4 Use of judgments and estimates

In preparing these financial statements, management has made judgments, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

The areas where various assumptions and estimates are significant to the Company's financial statements or where judgment was exercised in application of accounting policies are as follows:

- Note 4.1 and 15 useful lives, reassessed values, residual values and depreciation method of property, plant and equipment
- Note 4.3 and 16 useful lives, residual values and amortization method of intangible asset
- Note 4.4 and 18 fair value of investment property
- Note 4.5 and 22 provision for slow moving inventories
- Note 4.8, 4.9 and 14 recognition and measurement of provisions and contingencies: key assumptions about the likelihood and magnitude of an outflow of resources;

#### Notes to the Financial Statements For the year ended 30 June 2018

- Note 4.11.3 and 11 measurement of defined benefit obligations: key actuarial assumptions
- Note 4.12 and 12 recognition of deferred tax liabilities and assets and estimation of income tax provisions
- Note 4.18.1 and 23 provision for doubtful trade debts
- Note 4.18.2 impairment loss of non-financial assets other than inventories

#### Measurement of fair values

A number of the Company's accounting policies and disclosures require the measurement of fair value, for both financial and non-financial assets and liabilities.

The Company has an established control framework with respect to the measurement of fair values. Management has overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values.

Management regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the management assesses the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of the approved accounting standards as applicable in Pakistan, including the level in the fair value hierarchy in which the valuations should be classified.

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

#### 3 Standards, interpretations and amendments to the approved accounting standards

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 July 2018:

• Classification and Measurement of Share-based Payment Transactions - amendments to IFRS 2 clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 01 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards. The amendments are not likely to have an impact on Company's financial statements.

# Notes to the Financial Statements For the year ended 30 June 2018

- Transfers of Investment Property (Amendments to IAS 40 'Investment Property' effective for annual periods beginning on or after 01 January 2018) clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are not likely to have an impact on Company's financial statements.
- Annual Improvements to IFRSs 2014-2016 Cycle (Amendments to IAS 28 'Investments in Associates and Joint Ventures') (effective for annual periods beginning on or after 01 January 2018) clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit or loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non-investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture. The amendments are not likely to have an impact on Company's financial statements.
- IFRIC 22 'Foreign Currency Transactions and Advance Consideration' (effective for annual periods beginning on or after 01 January 2018) clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration. The Company is currently assessing the impact of the IFRIC 22 on its financial statements, if any.
- IFRIC 23 'Uncertainty over Income Tax Treatments' (effective for annual periods beginning on or after 01 January 2019) clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax. The Company is currently assessing the impact of the IFRIC 23 on its financial statements.
- IFRS 15 'Revenue from contracts with customers' (effective for annual periods beginning on or after 01 July 2018). IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 'Revenue', IAS 11 'Construction Contracts' and IFRIC 13 'Customer Loyalty Programmes'. The Company is currently in the process of analysing the potential impact of changes required in revenue recognition policies on adoption of the standard.
- IFRS 9 'Financial Instruments' and amendment Prepayment Features with Negative Compensation (effective for annual periods beginning on or after 01 July 2018 and 01 January 2019 respectively). IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The Company is currently in the process of analysing the potential impact of changes required in classification and measurement of financial instruments and the impact of expected loss model on adoption of the standard.

# Notes to the Financial Statements For the year ended 30 June 2018

- IFRS 16 'Leases' (effective for annual period beginning on or after 01 January 2019). IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases- Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-statement of financial position lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases. The Company is currently in the process of analysing the potential impact of its lease arrangements that will result in recognition of right to use assets and liabilities on adoption of the standard.
- Amendment to IAS 28 'Investments in Associates and Joint Ventures' Long Term Interests in Associates and Joint Ventures (effective for annual period beginning on or after 01 January 2019). The amendment will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future (referred to as long-term interests or 'LTI'). The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied. The amendments are not likely to have an impact on Company's financial statements.
- Amendments to IAS 19 'Employee Benefits'- Plan Amendment, Curtailment or Settlement (effective for annual periods beginning on or after 01 January 2019). The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income. The application of amendments is not likely to have an impact on Company's financial statements.
- Annual Improvements to IFRS Standards 2015–2017 Cycle the improvements address amendments to following approved accounting standards:
  - IFRS 3 'Business Combinations' and IFRS 11 'Joint Arrangement' the amendment aims to clarify the accounting treatment when a company increases its interest in a joint operation that meets the definition of a business. A company re-measures its previously held interest in a joint operation when it obtains control of the business. A company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.
  - IAS 12 'Income Taxes' the amendment clarifies that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transaction that generates the distributable profits.
  - IAS 23 'Borrowing Costs' the amendment clarifies that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

The above amendments are effective from annual period beginning on or after 01 January 2019 and are not likely to have an impact on Company's financial statements.

#### 4 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies as set out below have been applied consistently to all periods presented in these financial statements, except for the changes as follows:

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

- i. Amendments to IAS 7 'Statement of Cash Flow' became effective during the year. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes. Accordingly, these disclosures have been included in the note 38.1 to these financial statements.
- ii. The Companies Act, 2017 specified certain disclosures to be included in the financial statements. The Company has presented the required disclosures in these financial statements and reclassified / rearranged certain corresponding figures. However, there was no change in the reported amounts of profit and other comprehensive income and the amounts presented in the statement of financial position due to these reclassifications / rearrangements. Refer to note 46.
- iii. The specific provision / section in the repealed Companies Ordinance, 1984 relating to the surplus on revaluation of fixed assets has not been carried forward in the Companies Act, 2017. Previously, section 235 of the repealed Companies Ordinance, 1984 specified the accounting treatment and presentation of the surplus on revaluation of fixed assets, which was not in accordance with the IFRS requirements. Accordingly, the requirements of International Accounting Standard (IAS) 16, Property, Plant and Equipment, surplus on revaluation of property, plant and equipment would now be presented under equity.

Following the application of IAS 16, the Company's policy for surplus on revaluation of land, buildings, plant, machinery and equipment stands amended as follows:

- Increases in the carrying amounts arising on revaluation of land, buildings, plant, machinery and equipment are recognised, net of tax, in other comprehensive income and accumulated in reserves in shareholders' equity. To the extent that the increase reverses a decrease previously recognised in statement of profit or loss, the increase is first recognised in profit or loss. Decreases that reverse previous increases of the same asset are first recognised in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss. Each year, the difference between depreciation based on the revalued carrying amount of the asset charged to profit or loss and depreciation based on the asset's original cost, net of tax, is reclassified from the revaluation surplus on property, plant and equipment to unappropriated profits.

The change in accounting policy has been accounted for retrospectively in accordance with the requirements of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' and comparative figures have been restated. Refer to note 5.

#### 4.1 Property, plant and equipment and advance for capital expenditure

#### Recognition and measurement

Items of property, plant and equipment are measured at cost, which includes capitalized borrowing costs, less accumulated depreciation and any accumulated impairment losses except for:

- Lands are stated at revalued figures.
- Buildings are stated at revalued amounts less accumulated depreciation and impairment losses, if any.
- Plant, machinery and equipment is stated at revalued amounts less accumulated depreciation and impairment losses, if any.
- Capital work in progress and advance for capital expenditure is carried at cost less impairment loss, if any.

Increases in the carrying amounts arising on revaluation of land, buildings, plant machinery and equipments are recognised, net of tax, in other comprehensive income and accumulated in revaluation surplus in shareholders' equity. To the extent that increase reverses a decrease previously recognized in profit or loss, the increase is first recognised in profit or loss.

# Notes to the Financial Statements

For the year ended 30 June 2018

Decreases that reverse previous increases of the same asset are first recognised in other comprehensive income to the extent of the remaining surplus attributable to the asset; all other decreases are charged to profit or loss.

The cost of self-constructed assets includes the cost of materials and direct labor, any other costs directly attributable to bringing the assets to a working condition for their intended use.

The completed or / acquired capital work in progress and advance for capital expenditure us transferred to the respective item of operating fixed assets when it becomes available for intended use.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and is recognised in profit or loss.

#### Subsequent expenditure

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will flow to the Company.

#### Depreciation

Depreciation is calculated to write off the cost of items of property, plant and equipment less their estimated residual values using the straight-line method over their estimated useful lives, and is recognised in profit or loss. Leased assets are depreciated over the shorter of the leased term and their useful lives unless it is reasonably certain that the Company will obtain ownership by the end of the lease term. Land and capital work in progress are not depreciated. Rates of depreciation/estimated useful lives are mentioned in note 15.1 to these financial statements.

Each year, the difference between depreciation based on the revalued carrying amount of the asset charged to the statement of profit or loss and depreciation based on the asset's original cost, net of tax, is reclassified from revaluation surplus on property, plant and equipment to unappropriated profit.

Depreciation on additions to property, plant and equipment is charged on prorata basis from the date on which the item of property, plant and equipment is acquired or capitalized while no depreciation is charged from the date on which property, plant and equipment is disposed off / derecognized.

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### 4.2 Leases

#### Determining whether an arrangement contains a lease

At inception of an arrangement, the Company determines whether the arrangement is or contains a lease.

At inception or on reassessment of an arrangement that contains a lease, the Company separates payments and other consideration required by the arrangement into those for the lease and those for other elements on the basis of their relative fair values.

#### Notes to the Financial Statements

For the year ended 30 June 2018

If the Company concludes for a finance lease that it is impracticable to separate the payments reliably, then an asset and a liability are recognised at an amount equal to the fair value of the underlying asset; subsequently, the liability is reduced as payments are made and an imputed finance cost on the liability is recognised using the Company's incremental borrowing rate.

#### Leased assets

Leases of property, plant and equipment that transfer to the Company substantially all of the risks and rewards of ownership are classified as finance leases. The leased assets are measured initially at an amount equal to the lower of their fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the assets are accounted for in accordance with the accounting policy applicable to that asset.

Assets held under other leases are classified as operating leases and are not recognised in the Company's statement of financial position.

Depreciation on assets held under finance lease is charged in a manner consistent with that for depreciable assets which are owned by the Company.

#### Lease payments

Payments made over operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

#### 4.3 Intangible asset

#### Recognition and measurement

Intangible assets that have finite useful lives are measured at cost less accumulated amortisation and any accumulated impairment losses.

#### Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognised in profit or loss as incurred.

#### Amortization

Amortisation is calculated to write off the cost of intangible assets less their estimated residualvalues using the straight-line method over their estimated useful lives, and is generally recognised in profit or loss based on the amortization rates as disclosed in note 16.1 to these financial statements.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### 4.4 Investment property

Investment property is initially measured at cost and subsequently at fair value with any change therein recognised in profit or loss.

Any gain or loss on disposal of investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

When investment property that was previously classified as property, plant and equipment is sold, any related amount included in the revaluation reserve is transferred to retained earnings.

#### 4.5 Inventories

#### Stores, spare parts and loose tools

Stores, spare parts and loose tools are valued at weighted average cost except for items in transit which are stated at cost incurred up to the statement of financial position date less impairment, if any. For items which are slow moving and / or identified as surplus to the Company's requirements, adequate provision is made for any excess book value over estimated net realizable value. The Company reviews the carrying amount of stores, spare parts and loose tools on a regular basis and provision is made for obsolescence, if there is any change in usage pattern or physical form of related stores, spare parts and loose tools.

#### Stock in trade

These are valued at lower of cost and net realizable value. Cost is determined as follows:

- Raw materials are valued at weighted average cost;
- Goods in transit are valued at incurred cost, which includes invoice value and other charges incurred thereon;
- Cost of finished goods, based on weighted average method, includes direct cost of production and appropriate portion of production overheads based on normal capacity; and
- Work in process including stocks under maturation are valued at lower of cost and net realizable value. Stocks under maturation and work in process are valued at manufacturing cost which represents direct material, labour and an appropriate share of production overheads based on normal operating capacity.

Net realizable value signifies the estimated selling price in the ordinary course of business less costs necessarily to be incurred in order to make a sale.

#### 4.6 Financial instruments

The Company classifies non-derivative financial assets into the following categories: held-for-trading financial assets at fair value through profit or loss, held-to-maturity financial assets, loans and receivables.

The Company classifies non-derivative financial liabilities as other financial liabilities.

#### 4.7 Non-derivative financial assets and financial liabilities

#### 4.7.1 Recognition and derecognition

The Company initially recognizes loans and receivables on the date when they are originated. All other financial assets and financial liabilities are initially recognised on the trade date when the Company becomes a party to the contractual provisions of the instrument.

#### Notes to the Financial Statements

For the year ended 30 June 2018

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset. Any interest in such derecognised financial assets that is created or retained by the Company is recognised as a separate asset or liability.

The Company derecognises a financial liability when its contractual obligations are discharged orcancelled, or expire.

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company currently has a legally enforceable right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

#### 4.7.2 Non-derivative financial assets – Measurement

| Financial assets at fair value through profit or loss | A financial asset is classified as at fair value through profit or loss if it is classified as held-for-trading or is designated as such on initial recognition. Directly attributable transaction costs are recognised in profit or loss as incurred. Financial assets at fair value through profit or loss are measured at fair value and changes therein, including any interest or dividend income, are recognised in profit or loss. |
|-------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Held-to-maturity financial assets                     | These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method.                                                                                                                                                                                                                           |
| Loans and receivables                                 | These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method.                                                                                                                                                                                                                           |

#### 4.7.3 Non-derivative financial liabilities – Measurement

Financial liabilities are initially measured at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are measured at amortized cost using the effective interest method.

#### 4.8 Provisions

A provision is recognised in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax discount rate that reflects current market assessment of time value of money and risk specific to the liability. The unwinding of discount is recognised as finance cost.

#### 4.9 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

#### Notes to the Financial Statements

For the year ended 30 June 2018

#### 4.10 Share capital, dividends and reserves

Ordinary shares are classified as equity and recognised at their face value. Dividend distribution to the shareholders is recognised as liability in the period in which it is declared.

#### 4.11 Employee benefits

#### 4.11.1 Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### 4.11.2 Defined contribution plan – provident fund

The Company operates a defined contribution provident fund scheme for permanent employees. Contributions to the fund are made monthly by the Company and employees at the rate of 12% of the basic salary. The fund is managed by its Board of Trustees. The Company's contribution to the provident fund is expensed as the related service is provided.

#### 4.11.3 Defined benefit plans

The Company operates the following defined benefit plans:

#### a. Gratuity and pension plans

The Company operates defined benefit plans comprising a funded pension and an unfunded gratuity scheme covering all eligible employees completing the minimum qualifying period of service as specified by the scheme.

The Company's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Company, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in other comprehensive income. The Company determines the net interest expense (income) on the net defined benefit liability / (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the thennet defined benefit liability / (asset), taking into account any changes in the net defined benefit liability / (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Company recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

# Notes to the Financial Statements For the year ended 30 June 2018

The pension fund is managed by trustees of the fund who are responsible for the establishment and oversight of the Fund's risk management framework.

#### b. Compensated leave absences

The Company recognises provision for compensated absences on an undiscounted basis and are expensed as the related services are provided. A liability is recognised for the amount expected to be paid under compensated absences if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably. The compensated absences are payable to employees as per the Company's policy. The provision is determined on the basis of last drawn salary and accumulated leaves balance at the reporting date.

#### 4.12 Income tax

Income tax expense comprises current and deferred tax. It is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in OCI.

#### 4.12.1 Current tax

Current tax comprises the expected tax payable or refundable on the taxable income or loss for the year and any adjustment to the tax payable or refundable in respect of previous years. The amount of current tax payable or refundable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. The charge for current taxation is based on taxable income at current rates of taxation enacted or substantially enacted at the reporting date, after taking into consideration available tax credits, rebates and tax losses, if any. Current tax also includes any tax arising from dividends. Current tax assets and liabilities are offset if certain criteria are met.

#### 4.12.2 Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that the Company is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on business plans for the Company and the reversal of temporary differences. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized; such reductions are reversed when the probability of future taxable profits improves. Unrecognized deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantially enacted at the reporting date. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

# Notes to the Financial Statements For the year ended 30 June 2018

For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the Company has not rebutted this assumption. Deferred tax assets and liabilities are offset if certain criteria are met.

#### 4.13 Revenue recognition

#### Sale of goods

Revenue is recognised when the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods and the amount of revenue can be measured reliably. Revenue is measured net of returns, trade discounts and volume rebates.

#### Investment property rental income

Rental income from investment property is recognised as revenue on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

Rental income from other property is recognised as other income.

#### 4.14 Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances and short term borrowings under markup arrangements, used by the Company in the management of its short-term commitments.

#### 4.15 Foreign currency

#### Foreign currency transactions

Transactions in foreign currencies are recorded at the rates of exchange prevailing on the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated into functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are generally recognised in profit or loss.

#### 4.16 Operating profit

Operating profit is the result generated from continuing principal revenue producing activities of the Company as well as other income and expenses related to operating activities. Operating profit excludes finance income and finance costs and income taxes.

#### 4.17 Finance income and finance cost

The Company's finance income and finance costs includes interest income, dividend income, gain on sale of investments, gain on measurement of financial assets held for trading, foreign currency gain or loss on financial assets and financial liabilities, interest expense, bank charges and bank guarantee commissions. Interest income or expense is recognised using the effective interest method.

# Notes to the Financial Statements For the year ended 30 June 2018

Dividend income is recognised in profit or loss on the date on which the Company's right to receive payment is established.

Mark-up, interest and other charges on borrowings used for the acquisition and construction of qualifying assets are capitalized up to the date when the qualifying assets are substantially ready for their intended use. Borrowing cost is included in the related property, plant and equipment acquired/constructed out of the proceeds of such borrowings.

#### 4.18 Impairment

#### 4.18.1 Non-derivative financial assets

Financial assets not classified at fair value through profit or loss are assessed at each reporting date to determine whether there is objective evidence of impairment.

Objective evidence that financial assets are impaired includes default or delinquency by a debtor, restructuring of an amount due to the Company on the terms that the Company would not consider otherwise and indication that a debtor will enter bankruptcy.

For financial assets measured at amortized cost, the Company considers evidence of impairment for these assets at both an individual asset and a collective level. All significant assets are assessed for impairment individually. Those found not to be impaired are then collectively assessed for any impairment that has been incurred but not yet individually identified. Assets that are not individually significant are collectively assessed for impairment. Collective assessment is carried out by grouping together assets with similar risk characteristics. In assessing collective impairment, the Company uses historical information on the timing of recoveries and the amount of loss incurred, and makes an adjustment if current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss is calculated as the difference between an asset's carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account. When the Company considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through profit or loss.

#### 4.18.2 Non-financial assets

At each reporting date, the Company reviews the carrying amount of its non-financial assets (other than investment property, inventories and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or cash generating units (CGUs).

The recoverable amount of an asset or CGU is greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount.

# Notes to the Financial Statements For the year ended 30 June 2018

Impairment losses are recognised in profit or loss. They are allocated to reduce the carrying amounts of the assets in the CGU on a pro rata basis. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognised.

#### 4.19 Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Company has access at that date. The fair value of a liability reflects its non-performance risk.

A number of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

When one is available, the Company measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Company uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Company measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Company determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

#### 4.20 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. Management monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly investment property, investments, finance income, tax assets, tax liabilities, other expenses and other income.

#### 4.21 Earnings per share

The Company presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for the effects of all dilutive potential ordinary shares.

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### 5 CHANGE IN ACCOUNTING POLICY

5.1 The effect of change in accounting policy described in note 4 (iii) is summarized below:

|    |                                                                                        | A                      | s at 30 June 201 | 17          | A                      | s at 30 June 201 | 16          |
|----|----------------------------------------------------------------------------------------|------------------------|------------------|-------------|------------------------|------------------|-------------|
|    |                                                                                        | As previously reported | As restated      | Restatement | As previously reported | As restated      | Restatement |
|    |                                                                                        |                        | (Rs.'000)        |             |                        | (Rs.'000)        |             |
| a. | Effect on statement of financial position Surplus on revaluation of property,          |                        |                  |             |                        |                  |             |
|    | plant and equipment                                                                    | 2,966,369              | -                | (2,966,369) | 2,571,936              | -                | (2,571,936) |
|    | Share capital and reserves                                                             | 6,050,088              | 9,016,457        | 2,966,369   | 5,778,940              | 8,350,876        | 2,571,936   |
| b. | Effect on statement of changes in equity Revaluation surplus on property,              |                        |                  |             |                        |                  |             |
|    | plant and equipment                                                                    |                        | 2,966,369        | 2,966,369   |                        | 2,571,936        | 2,571,936   |
|    |                                                                                        |                        |                  |             | A:                     | s at 30 June 201 | 17          |
|    |                                                                                        |                        |                  |             | As previously reported | As restated      | Restatement |
|    |                                                                                        |                        |                  |             |                        | (Rs.'000)        |             |
| c. | Effect on statement of comprehensive income Comprehensive income transferred to equity |                        |                  |             |                        | 435,110          | 435,110     |
|    | Comprehensive income not transferred to equity                                         |                        |                  |             | 435,110                | -                | (435,110)   |
|    |                                                                                        |                        |                  |             |                        |                  |             |

5.2 There was no cash flow impact as a result of the retrospective application of change in accounting policy.

| 6   | SHARE CAPITAL            | Note  | (Rs.'000) | (Rs.'000) |
|-----|--------------------------|-------|-----------|-----------|
| 6.1 | Authorized share capital | 6.1.1 | 300,000   | 300,000   |

2017

**6.1.1** This represents 30,000,000 (2017: 30,000,000) ordinary shares of Rs. 10 each. Also refer note 8.1.

#### 6.2 Issued, subscribed and paid up share capital

| 2018<br>Number | 2017<br>Number | <u> </u>                                               | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|----------------|----------------|--------------------------------------------------------|-------------------|-------------------|
| 264,000        | 264,000        | Ordinary shares of Rs. 10 each, fully paid in cash     | 2,640             | 2,640             |
| 22,789,025     | 22,789,025     | Ordinary shares of Rs. 10 each, issued as bonus shares | 227,890           | 227,890           |
| 23,053,025     | 23,053,025     |                                                        | 230,530           | 230,530           |

- **6.2.1** All ordinary shares rank equally with regard to the Company's residual assets. Holders of these shares are entitled to dividends from time to time and are entitled to one vote per share at general meetings of the Company.
- 6.3 D.P. Edulji & Company (Private) Limited (incorporated in Pakistan) and Kingsway Fund (incorporated in Grand Duchy of Luxembourg) ("associated undertakings") hold 3,554,092 (2017: 3,444,642) and 6,726,821 (2017: 6,287,771) ordinary shares of Rs.10 each respectively, at the reporting date. Further, directors hold 6,089,099 (2017: 5,954,927) ordinary shares of Rs.10 each at the reporting date.

#### 6.4 Capital management

The Company's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors of the Company monitors the return on capital, which the Company defines as net profit after tax divided by the total shareholders' equity. The Board of Directors also determines the level of dividends to ordinary shareholders.

There were no changes to the Company's approach to capital management during the year and the Company was not subject to externally imposed capital requirements.

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

| Capital reserve         7.1         30,681         30,681           7.1         These reserves are not available for distribution.           8         REVENUE RESERVES           6         REVENUE RESERVES           6         General reserve         327,042         327,042           Contingency reserve         8.1         20,000         3,457,954           Unappropriated profits         8.2         5,945,228         1,983,881           6         6,292,70         5,788,877           8.1         In pursuance to the resolution passed by the shareholders of the Company in their Extra Ordinary General Meeting ("EOCIM"), as duly held on 29 September 2016, the sum of Rs. 3.46 billion was appropriated to "Reserve for issuance" bonus shares". However, pursuant to the orders of the Honourable Lahner High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the special resolution for the increase in authorized share capital was opposed by a majority of the shareholders. Consequently, the "Reserve for issuance" of bonus shares". However pursuant to the orders of the Honourable Lahner High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the special resolution for the increase in authorized share capital was opposed by a majority of the shareholders. Consequently, the "Reserve for issuance" of bonus shares". However pursuant to the orders of the Honourable Lahner High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the special resolution for the increase in authorized share capital was opposed by a majority of the shareholders. Consequently, the "Reserve for issuance" is smared. The "Reserve for issu                                                                                                                                                                                                                                                                                                                                                                                                          | 7   | CAPITAL RESERVE                                                                                                                        | Note                | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|-------------------|
| REVENUE RESERVES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     | Capital reserve                                                                                                                        | 7.1                 | 30,681            | 30,681            |
| Contragency reserve   327,042   327,042   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,000   20,   | 7.1 | These reserves are not available for distribution.                                                                                     |                     |                   |                   |
| Contingency reserve         20,000         20,000           Reserve for issuance of bonus shares         8.1         - 5,445,228         1,948,381           Unappropriated profits         8.2         5,948,228         1,938,381           8.1         In pursuance to the resolution passed by the shareholders of the Company in their Extra Ordinary General Meeting ("BUSHI"), as duly held on 29 September 2016, the sum of Rs. 3,46 billion was appropriated to "Reserve for issuance of bonus shares". However, pursuant to the orders of the Honourable Lahore High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the special resolution for the increase in authorized share capital was opposed by a majority of the shareholders. Constructive "Reserve for issuance of bonus shares" was transferred back to unappropriated profits.         2018         2017           8.2         This represents unappropriated profits which are available for distribution.         2018         2017           8.2         REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUIPMENT - NET Of Its arising on revaluation during the year         3,085,685         2,591,065           Surplus arising on revaluation during the year         (6,705)         2,51,065           Surplus arising on revaluation the reset         552,730         2,51,065           Surplus arising on revaluation the reset         1,67,051         3,085,685         2,591,065           Surplus arising on revaluation the year         6,55,706         3,085,685         3,085,685                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 8   | REVENUE RESERVES                                                                                                                       |                     |                   |                   |
| Reserve for issuance of bonus shares         8.1         5,945,228         1,983,881           Unappropriated profits         8.2         5,945,228         1,983,881           6.1         In pursuance to the resolution passed by the shareholders of the Company in their Extra Ordinary General Meeting ("EOGM"), as duly held on 29 September 2016, the sum of Rs. 3.46 billion was appropriated to "Reserve for issuance of bonus shares". However, pursuant to the orders of the Honourable Lahore High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the special resolution for the increase in authorized share capital was opposed by a majority of the shareholders. Conscurring the Reserve for issuance of bonus shares" was transferred back to unappropriated profits.         2018         2017           8.2         This represents unappropriated profits which are available for distribution.         2018         2017           8.2         REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUIPMENT - NET OF TAX         (Rs. 000)         (Rs. 000)           Balance at 01 July         3,085,685         2,591,065           Surplus arising on revaluation during the year         3,085,685         2,591,065           Surplus transferred to unappropriated profits in respect         3,078,980         3,11,362           Felacted deferred tax liability         (55,706)         (38,974)           Related deferred tax liability         (55,706)         (38,974)           Related deferred tax liability         (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     | General reserve                                                                                                                        |                     | 327,042           | 327,042           |
| R.1         In pursuance to the resolution passed by the shareholders of the Company in their Extra Ordinary General Meeting ("EOCM"), as duly held on 29 September 2016, the sum of Rs. 3.46 billion was appropriated to "Reserver for issuance of bonus shares". However, pursuant to the refersor of the Honourable Lahore High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the species ir-solution for the increase in authorized share capital was opposed by a majority of the shareholders. Consequently, the "Reserve for issuance of bonus shares" However, pursuant to the increase in authorized share capital was opposed by a majority of the shareholders. Consequently, the "Reserve for issuance of bonus shares" was transferred back to unappropriated profits.           8.2         This represents unappropriated profits which are available for distribution.           8.1         Agolts         2018         2017           8.2         REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUIPMENT - NET OF TAX         (Rs. 900)         (Rs. 900)         (Rs. 900)           8.2         Balance at 01 July         3,085,685         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065         2,591,065 <th< td=""><td></td><td>Contingency reserve</td><td></td><td>20,000</td><td>20,000</td></th<>                                                                                                                                                                                                                                                                                                                                                                                       |     | Contingency reserve                                                                                                                    |                     | 20,000            | 20,000            |
| 8.1 In pursuance to the resolution passed by the shareholders of the Company in their Extra Ordinary General Meeting ("EOGM"), as duly held on 29 September 2016, the sum of Rs. 3.46 billion was appropriated to "Reserve for issuance of bonus shares". However, pursuant to the orders of the Honourable Lahore High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the special resolution for the increase in authorized share capital was opposed by a majority of the shareholders. Consequently, the "Reserve for issuance of bonus shares" was transferred back to unappropriated profits.  8.2 This represents unappropriated profits which are available for distribution.  8.3 REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUIPMENT - NET OF TAX (Rs. '000) (Rs. '000)  8.3 Jana (Rs. '000) (Rs. '000)  8.4 Jana (Rs. '000) (Rs. '000)  8.5 Surplus on revaluation during the year (Rs. '000) (Rs. '000)  8.5 Surplus transferred to unappropriated profits in respect of incremental depreciation charged during the year:  8.5 Surplus reneficial depreciation charged during the year:  8.6 Surplus reneficial deferred tax liability (Rs. '000) (Rs. '000)  8.7 Surplus on revaluation of property, plant and equipment at 30 June (Rs. '000) (Rs. '000)  8.6 Surplus on revaluation of property, plant and equipment at 30 June (Rs. '000) (Rs. '000)  8.6 Surplus on revaluation of property, plant and equipment at 30 June (Rs. '000) (Rs. '000)  8.7 Surplus on revaluation of property, plant and equipment at 30 June (Rs. '000) (Rs. '000)  8.7 Surplus on revaluation of property, plant and equipment at 30 June (Rs. '000) (Rs. '000)  8.7 Surplus on revaluation of property, plant and equipment at 30 June (Rs. '000) (Rs. '000)  8.7 Surplus on revaluation of property, plant and equipment at 30 June (Rs. '000) (Rs. '000)  8.7 Surplus on revaluation of property, plant an |     | Reserve for issuance of bonus shares                                                                                                   | 8.1                 | -                 | 3,457,954         |
| 8.1 In pursuance to the resolution passed by the shareholders of the Company in their Extra Ordinary General Meeting ("EOGM"), as duly held on 29 September 2016, the sum of Rs. 3.46 billion was appropriated to "Reserve for issuance of bonus shares". However, pursuant to the orders of the Honourable Lahore High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the special resolution for the increase in authorized share capital was opposed by a majority of the shareholders. Consequently, the "Reserve for issuance of bonus shares" was transferred back to unappropriated profits.  8.2 This represents unappropriated profits which are available for distribution.  8.2 REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUIPMENT - NET OF TAX  8.3 Jan 19 July  8.4 Surplus arising on revaluation during the year  9. Surplus on disposal of operating fixed assets  9. July 19 July  10 July  11 July  12 July  13 July  14 July  15 July  16 July  17 July  18 Lated deferred tax liability  19 July  10 July  10 July  11 July  11 July  11 July  11 July  12 July  13 July  14 July  15 July  16 July  17 July  17 July  18 July  19 July  19 July  19 July  19 July  10 July  10 July  11 |     | Unappropriated profits                                                                                                                 | 8.2                 | 5,945,228         | 1,983,881         |
| 8.2 September 2016, the sum of Rs. 3.46 billion was appropriated to "Reserve for issuance of bonus shares". However, pursuant to the orders of the Honourable Lahore High Court ("LHC"), an EOGM was conducted on 22 February 2018 where the special resolution for the increase in authorized share capital was opposed by a majority of the shareholders. Consequently, the "Reserve for issuance of bonus shares" was transferred back to unappropriated profits.           8.2         This represents unappropriated profits which are available for distribution.         2018         2017           9         REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUIPMENT - NET OF TAX         (Rs. '000)         (Rs. '000)           Balance at 01 July         3,085,685         2,591,065           Surplus arising on revaluation during the year         -         552,730           Surplus on disposal of operating fixed assets         (6,705)         (2,433)           Surplus transferred to unappropriated profits in respect           of incremental depreciation charged during the year         (55,706)         (38,974)           - Surplus - net of deferred tax liability         (55,706)         (38,974)           - Related deferred tax liability         (79,580)         (55,677)           Surplus on revaluation of property, plant and equipment at 30 June         2,999,400         3,085,685           Related deferred tax liability:         (119,316)         (119,29)           On revaluation surplus ar                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |     |                                                                                                                                        | _                   | 6,292,270         | 5,788,877         |
| Balance at 01 July         3,085,685         2,591,065           Surplus arising on revaluation during the year         -         552,730           Surplus on disposal of operating fixed assets         (6,705)         (2,433)           Surplus transferred to unappropriated profits in respect         3,078,980         3,141,362           Surplus - net of deferred tax liability         (55,706)         (38,974)           - Related deferred tax liability         (23,874)         (16,703)           Surplus on revaluation of property, plant and equipment at 30 June         2,999,400         3,085,685           Related deferred tax liability:         (119,316)         (19,129)           On revaluation surplus at 01 July         (119,316)         (19,129)           On change in tax rate         7,683         -           On operating fixed assets disposed off during the year         2,012         730           On incremental depreciation charged during the year         23,874         16,703           On incremental depreciation charged during the year         (85,747)         (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |     | shares" was transferred back to unappropriated profits.  This represents unappropriated profits which are available for distributions. | ution.              | 2018              | 2017              |
| Surplus arising on revaluation during the year         -         552,730           Surplus on disposal of operating fixed assets         (6,705)         (2,433)           Surplus transferred to unappropriated profits in respect         Company of incremental depreciation charged during the year:         -         552,730         (38,974)         (38,974)         (38,974)         (16,703)         (79,580)         (55,706)         (38,974)         (16,703)         (79,580)         (55,677)         (55,677)         Surplus on revaluation of property, plant and equipment at 30 June         2,999,400         3,085,685         Section of the company of the year         (119,316)         (19,129)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620)         (117,620) <th>9</th> <th>REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUI</th> <th>IPMENT - NET OF TAX</th> <th>(Rs.'000)</th> <th>(Rs.'000)</th>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 9   | REVALUATION SURPLUS ON PROPERTY, PLANT AND EQUI                                                                                        | IPMENT - NET OF TAX | (Rs.'000)         | (Rs.'000)         |
| Surplus on disposal of operating fixed assets         (6,705)         (2,433)           Surplus transferred to unappropriated profits in respect         3,078,980         3,141,362           Surplus ransferred to unappropriated profits in respect           of incremental depreciation charged during the year:         55,706         (38,974)           - Surplus - net of deferred tax liability         (55,706)         (38,974)           - Related deferred tax liability         (23,874)         (16,703)           Surplus on revaluation of property, plant and equipment at 30 June         2,999,400         3,085,685           Related deferred tax liability:           On revaluation surplus at 01 July         (119,316)         (19,129)           On revaluation surplus arising during the year         -         (117,620)           On operating fixed assets disposed off during the year         7,683         -           On operating fixed assets disposed off during the year         2,012         730           On incremental depreciation charged during the year         23,874         16,703           On incremental depreciation charged during the year         (85,747)         (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     | ·                                                                                                                                      |                     | 3,085,685         | 2,591,065         |
| 3,078,980   3,141,362                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |     |                                                                                                                                        |                     | -                 | <i>'</i>          |
| Surplus transferred to unappropriated profits in respect         of incremental depreciation charged during the year:       (55,706)       (38,974)         - Surplus - net of deferred tax liability       (23,874)       (16,703)         - Related deferred tax liability       (79,580)       (55,677)         Surplus on revaluation of property, plant and equipment at 30 June       2,999,400       3,085,685         Related deferred tax liability:         On revaluation surplus at 01 July       (119,316)       (19,129)         On revaluation surplus arising during the year       -       (117,620)         On change in tax rate       7,683       -         On operating fixed assets disposed off during the year       2,012       730         On incremental depreciation charged during the year       23,874       16,703         (85,747)       (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |     | Surplus on disposal of operating fixed assets                                                                                          | =                   |                   |                   |
| of incremental depreciation charged during the year:         - Surplus - net of deferred tax liability       (55,706)       (38,974)         - Related deferred tax liability       (23,874)       (16,703)         (79,580)       (55,677)         Surplus on revaluation of property, plant and equipment at 30 June       2,999,400       3,085,685         Related deferred tax liability:         On revaluation surplus at 01 July       (119,316)       (19,129)         On revaluation surplus arising during the year       -       (117,620)         On change in tax rate       7,683       -         On operating fixed assets disposed off during the year       2,012       730         On incremental depreciation charged during the year       23,874       16,703         (85,747)       (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |     |                                                                                                                                        |                     | 3,078,980         | 3,141,362         |
| - Surplus - net of deferred tax liability - Related deferred tax liability  (23,874) (16,703) (79,580) (79,580) (55,677)  Surplus on revaluation of property, plant and equipment at 30 June  Related deferred tax liability:  On revaluation surplus at 01 July On revaluation surplus arising during the year On change in tax rate On operating fixed assets disposed off during the year On incremental depreciation charged during the year On incremental depreciation charged during the year (117,620) (119,129) (119,129) (117,620) (117,620) (119,316) (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |     |                                                                                                                                        |                     |                   |                   |
| - Related deferred tax liability  Related deferred tax liability  Surplus on revaluation of property, plant and equipment at 30 June  Related deferred tax liability:  On revaluation surplus at 01 July  On revaluation surplus arising during the year  On change in tax rate  On operating fixed assets disposed off during the year  On incremental depreciation charged during the year  On incremental depreciation charged during the year  (119,129)  (119,129)  (119,129)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)  (117,620)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |     |                                                                                                                                        | Г                   | (55.706)          | (29.074)          |
| Surplus on revaluation of property, plant and equipment at 30 June       (79,580)       (55,677)         Related deferred tax liability:       2,999,400       3,085,685         Related deferred tax liability:       (119,316)       (19,129)         On revaluation surplus at 01 July       (119,316)       (19,129)         On revaluation surplus arising during the year       -       (117,620)         On change in tax rate       7,683       -         On operating fixed assets disposed off during the year       2,012       730         On incremental depreciation charged during the year       23,874       16,703         (85,747)       (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |     |                                                                                                                                        |                     |                   | ` ′ ′             |
| Surplus on revaluation of property, plant and equipment at 30 June  Related deferred tax liability:  On revaluation surplus at 01 July On revaluation surplus arising during the year On change in tax rate On operating fixed assets disposed off during the year On incremental depreciation charged during the year  On incremental depreciation charged during the year  (85,747) (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |     | Related deferred tax hability                                                                                                          | L                   |                   |                   |
| On revaluation surplus at 01 July       (119,316)       (19,129)         On revaluation surplus arising during the year       -       (117,620)         On change in tax rate       7,683       -         On operating fixed assets disposed off during the year       2,012       730         On incremental depreciation charged during the year       23,874       16,703         (85,747)       (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |     | Surplus on revaluation of property, plant and equipment at 30 June                                                                     | _                   |                   |                   |
| On revaluation surplus at 01 July       (119,316)       (19,129)         On revaluation surplus arising during the year       -       (117,620)         On change in tax rate       7,683       -         On operating fixed assets disposed off during the year       2,012       730         On incremental depreciation charged during the year       23,874       16,703         (85,747)       (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |     | D.J. (1.1.) 1.1. 1.1. 1.1. 1.1. 1.1. 1.1. 1                                                                                            |                     |                   |                   |
| On revaluation surplus arising during the year  On change in tax rate  On operating fixed assets disposed off during the year  On incremental depreciation charged during the year  On incremental depreciation charged during the year  (85,747)  (117,620)  - (117,620)  - 7,683  - (2,012)  730  16,703                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |     | · ·                                                                                                                                    | Г                   | (110.216)         | (10.120)          |
| On change in tax rate       7,683       -         On operating fixed assets disposed off during the year       2,012       730         On incremental depreciation charged during the year       23,874       16,703         (85,747)       (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |     |                                                                                                                                        |                     | (119,510)         | ` ′ ′             |
| On operating fixed assets disposed off during the year On incremental depreciation charged during the year 2,012 23,874 16,703 (85,747) (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |     |                                                                                                                                        |                     | 7 683             | (117,020)         |
| On incremental depreciation charged during the year         23,874         16,703           (85,747)         (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |     | e e e e e e e e e e e e e e e e e e e                                                                                                  |                     | · 11              | 730               |
| <b>(85,747)</b> (119,316)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |     |                                                                                                                                        |                     | · / II            |                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |     |                                                                                                                                        | L                   |                   |                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |     | Balance at 30 June                                                                                                                     | _                   | 2,913,653         | 2,966,369         |

9.1 This represents revaluation surplus on revaluation of lands, buildings, plant, machinery and equipment.

#### 10 FINANCE LEASE LIABILITIES - Secured

**10.1** These liabilities are payable as follows:

|                            | Future minimum<br>lease payments | Financial charges for future periods | Present value of minimum lease payments |
|----------------------------|----------------------------------|--------------------------------------|-----------------------------------------|
| <u>30 June 2018</u>        |                                  | (Rs.'000)                            |                                         |
| Less than one year         | 6,903                            | 234                                  | 6,669                                   |
| Between one and five years | 1,329                            | 10                                   | 1,319                                   |
|                            | 8,232                            | 244                                  | 7,988                                   |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

For the year ended 30 June 2018

| lease payments | for future periods | minimum lease<br>payments |
|----------------|--------------------|---------------------------|
|                | (Rs.'000)          |                           |
|                |                    |                           |
| 11,963         | 496                | 11,467                    |
| 8,231          | 243                | 7,988                     |
| 20,194         | 739                | 19,455                    |
|                | 8,231              | 11,963 496<br>8,231 243   |

10.2 The Company has leased vehicles from financial institutions. The lease term for these arrangements is 3 years and carries markup ranging from 7.51% to 9.05% (2017: 7.02% to 7.48%) per annum. The rentals are payable in thirty six monthly instalments. At the completion of the lease term, the Company has the option to acquire the assets upon complete payment of all instalments and adjustment of lease key money. The facility is secured by way of ownership of the leased vehicles by the financial institutions.

| 11       | EMPLOYEE BENEFITS                                                    | Note      | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|----------|----------------------------------------------------------------------|-----------|-------------------|-------------------|
|          | Net defined benefit liability - gratuity                             | 11.1      | 242,426           | 182,959           |
|          | Net defined benefit liability - pension                              | 11.2      |                   | 6,049             |
|          | Total employee benefit liability                                     |           | 242,426           | 189,008           |
|          | Net defined benefit asset - pension                                  | 11.2      | 2,240             |                   |
|          | Total employee benefit asset                                         |           | 2,240             |                   |
| 11.1     | Net defined benefit liability - gratuity                             |           |                   |                   |
|          | The Company operates an unfunded gratuity scheme for its eligible en | nployees. |                   |                   |
|          | Movement in net defined benefit liability - gratuity                 |           |                   |                   |
|          | Balance at 01 July                                                   |           | 182,959           | 176,286           |
|          | Charge for the year                                                  | 11.1.2    | 24,907            | 23,633            |
|          | Experience adjustments on defined benefit liability                  | 11.1.3    | 54,849            | (9,266)           |
|          | Benefits paid                                                        |           | (20,289)          | (7,694)           |
|          | Balance at 30 June                                                   |           | 242,426           | 182,959           |
| 11.1.1   | Reconciliation of liability recognised in the statement of financial | position  |                   |                   |
|          | Present value of defined benefit obligation                          |           | 242,426 _         | 182,959           |
|          | Net defined benefit liability                                        |           | 242,426           | 182,959           |
| 11.1.2   | Charge to profit or loss                                             |           |                   |                   |
|          | Current service cost                                                 |           | 11,514            | 11,131            |
|          | Interest cost                                                        |           | 13,393            | 12,502            |
|          |                                                                      | 11.1.2.1  | 24,907            | 23,633            |
| 11.1.2.1 | Expense is recognized in the following line items in profit or loss: |           |                   |                   |
|          | Cost of sales                                                        |           | 13,643            | 16,543            |
|          | Selling and distribution expenses                                    |           | 3,984             | -                 |
|          | Administrative expenses                                              |           | 7,280             | 7,090             |
|          |                                                                      |           | 24,907            | 23,633            |
| 11.1.3   | Charge / (credit) to other comprehensive income                      |           |                   |                   |
|          | Actuarial losses / (gains) from changes in financial assumptions     |           | 225               | (1,133)           |
|          | Experience adjustments on defined benefit liability                  |           | 54,624            | (8,133)           |
|          |                                                                      |           | 54,849            | (9,266)           |
|          |                                                                      |           |                   |                   |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### 11.1.4 Key actuarial assumptions

The latest actuarial valuation was carried out, on 30 June 2018, using projected unit credit method with the following assumptions:

|                                                        | Note     | 2018           | 2017           |
|--------------------------------------------------------|----------|----------------|----------------|
| Discount rate used for interest cost in profit or loss |          | 7.75%          | 7.25%          |
| Discount rate used for reporting date liability        |          | 9.00%          | 7.75%          |
| Salary increase used for reporting date liability      |          |                |                |
| Salary growth rate for 2018                            |          | N/A            | 7.75%          |
| Salary growth rate for 2019 and onwards                |          | 9.00%          | 7.75%          |
| Date of next expected salary increase                  |          | 01 July 2018   | 01 July 2017   |
| Mortality rate                                         | 11.1.4.1 | SLIC 2001-2005 | SLIC 2001-2005 |
| Withdrawal rates                                       |          | Age - Based    | Age - Based    |
| Retirement assumption                                  |          | Age 60         | Age 60         |

11.1.4.1 Assumption regarding future mortality has been based on State Life Corporation (SLIC 2001-2005), ultimate mortality rate with 1 year setback as per recommendation of Pakistan Society of Actuaries (PSOA).

#### 11.1.5 Sensitivity analysis

For a change of 100 basis points, present value of defined benefit liability at reporting date would have been as follows:

|                      | 2018<br>Increase<br>(Rs.'000) | 2018<br>Decrease<br>(Rs.'000) | 2017<br>Increase<br>(Rs.'000) | 2017<br>Decrease<br>(Rs.'000) |
|----------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Discount rate        | 227,773                       | 259,045                       | 171,460                       | 195,987                       |
| Salary increase rate | 259,073                       | 227,475                       | 196,005                       | 171,227                       |

- 11.1.5.1 Although the analysis does not take into account full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumptions shown.
- 11.1.6 The Company's expected charge for defined benefit liability gratuity for the next year is Rs. 36.22 million.

#### 11.1.7 Risks associated with defined benefit liability - gratuity

#### Final Salary Risk (linked to inflation risk)

The risk that the final salary at the time of cessation of service is greater than what was assumed. Since the benefit is calculated on the final salary (which will closely reflect inflation and other macroeconomic factors), the benefit amount increases as salary increases.

#### Salary Increase Risk

#### - Mortality risk

The risk that the actual mortality experience is different than the assumed mortality. This effect is more pronounced in schemes where the age and service distribution is on the higher side.

#### - Withdrawal Risk

The risk of actual withdrawals experience is different from the assumed withdrawal probability. The significance of the withdrawal risk varies with the age, service and the entitled benefits of the beneficiary.

#### 11.1.8 Expected maturity profile

| Following are the expected distribution and timing of benefit payments at the reporting date: | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|-----------------------------------------------------------------------------------------------|-------------------|-------------------|
| Year 1                                                                                        | 20,132            | 13,589            |
| Year 2                                                                                        | 25,036            | 16,899            |
| Year 3                                                                                        | 33,690            | 22,740            |
| Year 4                                                                                        | 46,500            | 31,386            |
| Year 5                                                                                        | 27,676            | 18,680            |
| Year 6 to Year 10                                                                             | 146,864           | 99,129            |
| Year 11 and beyond                                                                            | 902,223           | 608,974           |

# Murree Brewery Company Limited

# Notes to the Financial Statements

For the year ended 30 June 2018

| 11.1.9  | Historical information                                                                   |               | Present value of<br>defined benefit<br>liability<br>(Rs.'000) | Net liability at the reporting date  (Rs.'000) |
|---------|------------------------------------------------------------------------------------------|---------------|---------------------------------------------------------------|------------------------------------------------|
|         | 2018                                                                                     |               | 242,426                                                       | 242,426                                        |
|         | 2017                                                                                     |               | 182,959                                                       | 182,959                                        |
|         | 2016                                                                                     |               | 176,286                                                       | 176,286                                        |
|         | 2015                                                                                     |               | 113,042                                                       | 113,042                                        |
|         | 2014                                                                                     |               | 71,500                                                        | 71,500                                         |
|         |                                                                                          |               | 2018                                                          | 2017                                           |
| 11.1.10 | Weighted average duration of defined benefit liability (years)                           |               | 6                                                             | 8                                              |
| 11.2    | Net defined benefit (asset) / liability - pension                                        |               |                                                               |                                                |
|         | The Company operates a funded pension scheme for its eligible employees.                 |               |                                                               |                                                |
|         |                                                                                          | <b>3</b> .7 / | 2018                                                          | 2017                                           |
|         | Movement in net defined benefit (asset) / liability - pension                            | Note          | (Rs.'000)                                                     | (Rs.'000)                                      |
|         | Balance at 01 July                                                                       | 11.2.4        | 6,049<br>1,681                                                | 1,389<br>857                                   |
|         | Charge for the year Remeasurement (gain) / loss recognized in other comprehensive income | 11.2.4        | (5,438)                                                       | 7,474                                          |
|         | Contributions by the Company                                                             | 11.2.0        | (4,532)                                                       | (3,671)                                        |
|         | Balance at 30 June                                                                       |               | (2,240)                                                       | 6,049                                          |
| 11.2.1  | The amount recognized in the statement of financial position is as follow                | vs            | (2,210)                                                       | 0,012                                          |
| 111211  | Present value of defined plan liability                                                  | 11.2.2        | 44,497                                                        | 45,585                                         |
|         | Fair value of defined plan assets                                                        | 11.2.3        | (46,737)                                                      | (39,536)                                       |
|         | Net defined benefit (asset) / liability                                                  | 11.2.5        | (2,240)                                                       | 6,049                                          |
| 11.2.2  | The movement in the present value of defined plan liability is as follows                |               |                                                               |                                                |
|         | Present value of defined benefit liability at 01 July                                    |               | 45,585                                                        | 35,344                                         |
|         | Current service cost                                                                     |               | 1,388                                                         | 897                                            |
|         | Interest cost                                                                            |               | 3,460                                                         | 3,091                                          |
|         | Benefits paid during the year                                                            |               | (1,879)                                                       | (2,008)                                        |
|         | Remeasurement gain                                                                       |               | (4,057)                                                       | 8,261                                          |
|         | Present value of net defined benefit liability at 30 June                                |               | 44,497                                                        | 45,585                                         |
| 11.2.3  | The movement in the fair value of defined plan assets is as follows                      |               |                                                               |                                                |
|         | Fair value of plan assets at 01 July                                                     |               | 39,536                                                        | 33,955                                         |
|         | Contributions paid into the plan                                                         |               | 4,532                                                         | 3,671                                          |
|         | Expected return on plan assets                                                           |               | 3,167                                                         | 3,131                                          |
|         | Benefits paid by the plan                                                                |               | (1,879)                                                       | (2,008)                                        |
|         | Remeasurement gain                                                                       |               | 1,381                                                         | 787                                            |
|         | Fair value of plan assets at 30 June                                                     | 11.2.5        | 46,737                                                        | 39,536                                         |
| 11.2.4  | Expense recognized in profit or loss                                                     |               |                                                               |                                                |
|         | Current service cost                                                                     |               | 1,388                                                         | 897                                            |
|         | Interest cost on defined benefit plan                                                    |               | 3,460                                                         | 3,091                                          |
|         | Interest income on plan assets                                                           |               | (3,167)                                                       | (3,131)                                        |
|         |                                                                                          |               | 1,681                                                         | 857                                            |
| 11.2.5  | Plan assets comprise of                                                                  |               |                                                               |                                                |
|         | Units in open end funds                                                                  |               | 12,589                                                        | 11,038                                         |
|         | Defence saving certificates                                                              |               | 32,170                                                        | 28,235                                         |
|         | Cash at banks                                                                            |               | 1,978                                                         | 263                                            |
|         |                                                                                          |               | 46,737                                                        | 39,536                                         |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

|        |                                                                  |        | 2018           | 2017            |
|--------|------------------------------------------------------------------|--------|----------------|-----------------|
|        |                                                                  | Note   | (Rs.'000)      | (Rs.'000)       |
| 11.2.6 | (Credit) / charge to other comprehensive income                  |        |                |                 |
|        | Actuarial (gains) / losses from changes in financial assumptions |        | (4,474)        | 4,175           |
|        | Experience adjustments on defined benefit asset / liability      |        | 417            | 4,087           |
|        | Remeasurement gain                                               |        | (1,381)        | (788)           |
|        |                                                                  |        | (5,438)        | 7,474           |
| 11.2.7 | Key actuarial assumptions                                        |        | 2018           | 2017            |
|        | Discount rate used for interest cost in profit or loss           |        | 7.75%          | 9.00%           |
|        | Discount rate used for reporting date asset / liability          |        | 9.00%          | 7.75%           |
|        | Salary increase used for reporting date asset / liability        |        |                |                 |
|        | Salary growth rate for 2018                                      |        | N/A            | 7.75%           |
|        | Salary growth rate for 2019 and onwards                          |        | 9.00%          | 7.75%           |
|        | Next expected salary increase                                    |        | 01 August 2018 | 01 October 2017 |
|        | Mortality rate                                                   | 11.2.8 | SLIC 2001-2005 | SLIC 2001-2005  |
|        | Withdrawal rates                                                 |        | Age - Based    | Age - Based     |
|        | Retirement assumption                                            |        | Age 60         | Age 60          |

- 11.2.8 Assumption regarding future mortality has been based on State Life Corporation (SLIC 2001-2005), ultimate mortality rate with 1 year setback as per recommendation of Pakistan Society of Actuaries (PSOA).
- 11.2.9 The calculation of the defined benefit asset / liability is sensitive to assumptions set out above. The following table summarizes how the impact on the defined benefit asset / liability at the reporting date would have increased / decreased as a result of a change in respective assumptions by 100 basis points:

|                      | 2018      | 2018      | 2017      | 2017      |
|----------------------|-----------|-----------|-----------|-----------|
|                      | Increase  | Decrease  | Increase  | Decrease  |
|                      | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Discount rate        | 39,577    | 50,473    | 40,191    | 52,210    |
| Salary increase rate | 46,733    | 42,484    | 48,027    | 43,393    |

#### 11.2.10 Risks associated with defined benefit asset / liability - pension

#### Final Salary Risk (linked to inflation risk)

The risk that the final salary at the time of cessation of service is greater than what we assumed. Since the benefit is calculated on the final salary (which will closely reflect inflation and other macroeconomic factors), the benefit amount increases as salary increases.

#### Salary Increase Risk

#### - Mortality risk

The risk that the actual mortality experience is different than the assumed mortality. This effect is more pronounced in schemes where the age and service distribution is on the higher side.

#### - Withdrawal Risk

The risk of actual withdrawals experience is different from the assumed withdrawal probability. The significance of the withdrawal risk varies with the age, service and the entitled benefits of the beneficiary.

#### **Investment Risk**

The risk of the investment underperforming and being not sufficient to meet the liabilities.

# Murree Brewery Company Limited

#### Notes to the Financial Statements

For the year ended 30 June 2018

| 11.2.11 Ex | pected m | aturity | profile |
|------------|----------|---------|---------|
|------------|----------|---------|---------|

| Following are the expected distribution and timing of benefit payments at year end: | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|-------------------------------------------------------------------------------------|-------------------|-------------------|
| Year 1                                                                              | 1,790             | 1,575             |
| Year 2                                                                              | 2,002             | 1,761             |
| Year 3                                                                              | 2,204             | 1,939             |
| Year 4                                                                              | 2,294             | 2,018             |
| Year 5                                                                              | 3,009             | 2,647             |
| Year 6 to Year 9                                                                    | 14,866            | 13,077            |
| Year 10 and beyond                                                                  | 405,233           | 356,480           |
|                                                                                     | 2018              | 2017              |
| 2 Weighted average duration of defined benefit asset / liability (years)            |                   | 8                 |

11.3 All the investments out of Pension Fund trust have been made in accordance with the provisions of Section 218 of the Companies Act , 2017 and the rules formulated for this purpose.

| 12 | DEFERRED TAX LIABILITY - NET | Note | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|----|------------------------------|------|-------------------|-------------------|
|    | Deferred tax liability - net | 12.1 | 167,456           | 197,868           |

12.1 Movement in deferred tax liability - net

|                                          | Not halamas at            | Recognized in               |                                 |         | Net balance at |
|------------------------------------------|---------------------------|-----------------------------|---------------------------------|---------|----------------|
|                                          | Net balance at<br>01 July | Profit or loss<br>(Note 36) | Other compre-<br>hensive income | Equity  | 30 June        |
| 2018                                     |                           |                             | (Rs.'000)                       |         |                |
| Taxable temporary differences            |                           |                             |                                 |         |                |
| Property, plant and equipment            | 141,092                   | 14,586                      | -                               | -       | 155,678        |
| Revaluation surplus on                   |                           |                             |                                 |         |                |
| property, plant and equipment            | 119,316                   | (25,886)                    | -                               | (7,683) | 85,747         |
| Net defined benefit asset - pension      | <u> </u>                  | -                           | 560                             |         | 560            |
|                                          | 260,408                   | (11,300)                    | 560                             | (7,683) | 241,985        |
| Deductible temporary differences         |                           |                             |                                 |         |                |
| Net defined benefit liability - pension  | (1,816)                   | -                           | 1,816                           | -       |                |
| Net defined benefit liability - gratuity | (54,888)                  | (445)                       | (5,275)                         | -       | (60,608)       |
| Provision for slow moving inventories    | -                         | (11,619)                    | -                               | -       | (11,619)       |
| Finance lease liabilities                | (5,836)                   | 3,534                       | - (2.450)                       |         | (2,302)        |
|                                          | (62,540)                  | (8,530)                     | (3,459)                         | (7.602) | (74,529)       |
|                                          | 197,868                   | (19,830)                    | (2,899)                         | (7,683) | 167,456        |
| 2017                                     |                           |                             |                                 |         |                |
| Taxable temporary differences            |                           |                             |                                 |         |                |
| Property, plant and equipment            | 148,073                   | (6,981)                     | -                               | -       | 141,092        |
| Revaluation surplus on                   |                           |                             |                                 |         |                |
| property, plant and equipment            | 19,129                    | (17,433)                    | 117,620                         |         | 119,316        |
|                                          | 167,202                   | (24,414)                    | 117,620                         | -       | 260,408        |
| Deductible temporary differences         |                           |                             |                                 |         |                |
| Net defined benefit liability - pension  | (417)                     | -                           | (1,399)                         | _       | (1,816)        |
| Net defined benefit liability - gratuity | (53,454)                  | (3,371)                     | 1,937                           | -       | (54,888)       |
| Provision for slow moving inventories    | -                         | -                           | -                               | -       | -              |
| Finance lease liabilities                | (5,553)                   | (283)                       | _                               | _       | (5,836)        |
|                                          | (59,424)                  | (3,654)                     | 538                             |         | (62,540)       |
|                                          | 107,778                   | (28,068)                    | 118,158                         |         | 197,868        |
|                                          |                           |                             |                                 |         |                |

# Murree Brewery Company Limited

# Notes to the Financial Statements

For the year ended 30 June 2018

| 13                | TRADE AND OTHER PAYABLES                                                                                                                                                                                                                                                                                                                                                                            | Note              | 2018<br>(Rs. '000)                                                                  | 2017<br>(Rs.'000)                                                                              |
|-------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|
|                   |                                                                                                                                                                                                                                                                                                                                                                                                     | 11000             | (1151 000)                                                                          | (110.000)                                                                                      |
|                   | Payable to contractors and suppliers                                                                                                                                                                                                                                                                                                                                                                |                   | 344,526                                                                             | 243,648                                                                                        |
|                   | Accrued liabilities                                                                                                                                                                                                                                                                                                                                                                                 |                   | 87,897                                                                              | 70,225                                                                                         |
|                   | Advances from customers                                                                                                                                                                                                                                                                                                                                                                             | 13.1              | 109,921                                                                             | 116,757                                                                                        |
|                   | Security deposits                                                                                                                                                                                                                                                                                                                                                                                   | 13.2              | 19,877                                                                              | 14,924                                                                                         |
|                   | Payable to Workers' (Profit) Participation Fund (WPPF)                                                                                                                                                                                                                                                                                                                                              | 13.3              | 60,594                                                                              | 106,756                                                                                        |
|                   | Payable to Workers' Welfare Fund (WWF)                                                                                                                                                                                                                                                                                                                                                              | 13.4              | 34,682                                                                              | 29,510                                                                                         |
|                   | Withholding tax payable                                                                                                                                                                                                                                                                                                                                                                             |                   | 1,731                                                                               | 433                                                                                            |
|                   | Sales tax payable - net                                                                                                                                                                                                                                                                                                                                                                             |                   | 16,969                                                                              | 68,506                                                                                         |
|                   | Excise duty payable                                                                                                                                                                                                                                                                                                                                                                                 |                   | 4,116                                                                               | 28,980                                                                                         |
|                   | Export duty payable on PMFL and beer                                                                                                                                                                                                                                                                                                                                                                |                   | 110,821                                                                             | 110,821                                                                                        |
|                   | Zila tax payable                                                                                                                                                                                                                                                                                                                                                                                    |                   | 6,871                                                                               | 6,871                                                                                          |
|                   | Unearned income                                                                                                                                                                                                                                                                                                                                                                                     |                   | 1,453                                                                               | 2,025                                                                                          |
|                   | Other payables                                                                                                                                                                                                                                                                                                                                                                                      |                   | 38,519                                                                              | 20,910                                                                                         |
|                   |                                                                                                                                                                                                                                                                                                                                                                                                     |                   | 837,977                                                                             | 820,366                                                                                        |
| 13.1              | These represents unsecured advances from customers against delivery                                                                                                                                                                                                                                                                                                                                 | of goods.         |                                                                                     |                                                                                                |
| 13.2              | Security deposits                                                                                                                                                                                                                                                                                                                                                                                   |                   |                                                                                     |                                                                                                |
|                   | Security deposits                                                                                                                                                                                                                                                                                                                                                                                   | 13.2.1            | 19,877                                                                              | 14,924                                                                                         |
|                   | 11.29 million (2017: Rs. 10.15 million) is kept in a separate bank acco                                                                                                                                                                                                                                                                                                                             | unt.              |                                                                                     |                                                                                                |
| 13.3              |                                                                                                                                                                                                                                                                                                                                                                                                     | Note              | 2018<br>(Rs.'000)                                                                   | 2017<br>(Rs.'000)                                                                              |
| 13.3              | Payable to Workers' (Profit) Participation Fund (WPPF)                                                                                                                                                                                                                                                                                                                                              |                   |                                                                                     |                                                                                                |
| 13.3              |                                                                                                                                                                                                                                                                                                                                                                                                     |                   |                                                                                     |                                                                                                |
| 13.3              | Payable to Workers' (Profit) Participation Fund (WPPF)                                                                                                                                                                                                                                                                                                                                              |                   | (Rs.'000)                                                                           | (Rs.'000)                                                                                      |
| 13.3              | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July                                                                                                                                                                                                                                                                                                                          | Note              | (Rs.'000) = 106,756                                                                 | (Rs.'000)<br>93,351                                                                            |
| 13.3              | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business                                                                                                                                                                                                                                                                     | Note              | (Rs.'000) = 106,756                                                                 | (Rs.'000)<br>93,351<br>12,226                                                                  |
| 13.3              | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year                                                                                                                                                                                                                                                 | Note              | (Rs.'000)<br>106,756<br>15,974<br>84,073                                            | (Rs.'000)<br>93,351<br>12,226<br>65,122                                                        |
| 13.3              | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year Payments to the Fund during the year                                                                                                                                                                                                            | Note              | (Rs.'000)<br>106,756<br>15,974<br>84,073<br>(146,209)                               | (Rs.'000)<br>93,351<br>12,226<br>65,122<br>(63,943)                                            |
|                   | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year Payments to the Fund during the year Balance at 30 June  Payable to Workers' Welfare Fund (WWF)                                                                                                                                                 | Note              | (Rs.'000)<br>106,756<br>15,974<br>84,073<br>(146,209)<br>60,594                     | (Rs.'000)<br>93,351<br>12,226<br>65,122<br>(63,943)<br>106,756                                 |
|                   | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year Payments to the Fund during the year Balance at 30 June  Payable to Workers' Welfare Fund (WWF)  Balance at 01 July                                                                                                                             | Note 34 32        | (Rs.'000)<br>106,756<br>15,974<br>84,073<br>(146,209)<br>60,594                     | (Rs.'000)<br>93,351<br>12,226<br>65,122<br>(63,943)<br>106,756                                 |
|                   | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year Payments to the Fund during the year Balance at 30 June  Payable to Workers' Welfare Fund (WWF)  Balance at 01 July Charge for the year                                                                                                         | Note 34 32        | (Rs.'000)<br>106,756<br>15,974<br>84,073<br>(146,209)<br>60,594<br>29,510<br>34,682 | (Rs.'000)<br>93,351<br>12,226<br>65,122<br>(63,943)<br>106,756<br>32,016<br>27,130             |
|                   | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year Payments to the Fund during the year Balance at 30 June  Payable to Workers' Welfare Fund (WWF)  Balance at 01 July                                                                                                                             | Note 34 32        | (Rs.'000)<br>106,756<br>15,974<br>84,073<br>(146,209)<br>60,594                     | (Rs.'000)<br>93,351<br>12,226<br>65,122<br>(63,943)<br>106,756                                 |
|                   | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year Payments to the Fund during the year Balance at 30 June  Payable to Workers' Welfare Fund (WWF)  Balance at 01 July Charge for the year Adjustments claimed against income tax                                                                  | Note 34 32        | (Rs.'000)  106,756 15,974 84,073 (146,209) 60,594  29,510 34,682 (29,510)           | (Rs.'000)<br>93,351<br>12,226<br>65,122<br>(63,943)<br>106,756<br>32,016<br>27,130<br>(29,636) |
| 13.4              | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year Payments to the Fund during the year Balance at 30 June  Payable to Workers' Welfare Fund (WWF)  Balance at 01 July Charge for the year Adjustments claimed against income tax Balance at 30 June                                               | Note 34 32        | (Rs.'000)  106,756 15,974 84,073 (146,209) 60,594  29,510 34,682 (29,510)           | (Rs.'000)<br>93,351<br>12,226<br>65,122<br>(63,943)<br>106,756<br>32,016<br>27,130<br>(29,636) |
| 13.4              | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year Payments to the Fund during the year Balance at 30 June  Payable to Workers' Welfare Fund (WWF)  Balance at 01 July Charge for the year Adjustments claimed against income tax Balance at 30 June  CONTINGENCIES AND COMMITMENTS                | Note 34 32        | (Rs.'000)  106,756 15,974 84,073 (146,209) 60,594  29,510 34,682 (29,510)           | (Rs.'000)<br>93,351<br>12,226<br>65,122<br>(63,943)<br>106,756<br>32,016<br>27,130<br>(29,636) |
| 13.4<br>14<br>(a) | Payable to Workers' (Profit) Participation Fund (WPPF)  Balance at 01 July Interest on funds utilised in the Company's business Charge for the year Payments to the Fund during the year Balance at 30 June  Payable to Workers' Welfare Fund (WWF)  Balance at 01 July Charge for the year Adjustments claimed against income tax Balance at 30 June  CONTINGENCIES AND COMMITMENTS Contingencies: | Note  34 32 32 26 | (Rs.'000)  106,756 15,974 84,073 (146,209) 60,594  29,510 34,682 (29,510) 34,682    | (Rs.'000)  93,351 12,226 65,122 (63,943) 106,756  32,016 27,130 (29,636) 29,510                |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### **(b)** Litigations

- 14.2 In September 2014, the Federal Government promulgated Gas Infrastructure Development Cess (GIDC) Ordinance No.VI of 2014 to circumvent earlier decision of the Honourable Supreme Court on the subject, where it upheld that the earlier introduction of GIDC Act of 2011 was unconstitutional and ultra vires on the ground that GIDC was a 'fee' and not a 'tax'. Government of Pakistan has enacted GIDC Act, 2015 during May 2015 which, including retrospective treatment of the provision of the GIDC Act, has been challenged by the Company through a writ petition in the Honourable Lahore High Court ("LHC"). The Court has granted stay against charging of the GIDC under the GIDC Act, 2015. On 30 September 2017, the LHC transferred the case to High Power Committee ("HPC") formed vide LHC order. The case is pending before HPC. The Company has not made provision of GIDC amounting to Rs. 167.06 million (2017: Rs. 160.14 million) in the financial statements as the management, based on legal opinion, is confident that the eventual decision will be in favour of the Company.
- 14.3 The company is paying sui gas industrial bills based on gas tariff at Rs. 488 per MMBTU and Rs. 573 per MMBTU for captive power meter, as compared to the bill raised by SNGPL at Rs. 600 per MMBTU. The Honorable Lahore High Court ("LHC"), in January 2018, set aside the demand of SNGPL at Rs. 600 per MMBTU and case was decided in favour of the Company. However, SNGPL preferred an appeal before the Supreme Court of Pakistan ("SCP") which is pending adjudication. The Company has not made provision of the difference in tariff which in aggregate amounts to Rs. 102.09 million (2017: Rs. 65.23 million) in financial statements as the management, based on legal opinion, is confident that the eventual decision will be in favour of the Company.
- 14.4 For contingencies related to tax matters, refer note 36.4 and 36.5.

| (c) | Commitments:                                                | Note | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|-----|-------------------------------------------------------------|------|-------------------|-------------------|
|     | Outstanding letter of credits including capital expenditure | 14.5 | 293,345           | 152,000           |
|     | Capital expenditure contracts                               |      |                   |                   |
|     | - Machinery                                                 | 14.6 | 321,718           | 171,058           |
|     | - Civil works                                               |      | 23,721            | 40,130            |
|     | Others                                                      |      | 19,231            | -                 |

- 14.5 For details of secuirty against Letter of Credits, refer to note 27.4 (c), (d) and (e).
- 14.6 This includes an amount of Rs. 272.57 million (2017: Nil) relating to the contracts signed for lease of A3 speed packing and pasteurizing machine.

| 15 | PROPERTY, PLANT AND EQUIPMENT   | Note | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|----|---------------------------------|------|-------------------|-------------------|
|    | Operating fixed assets          | 15.1 | 4,635,033         | 4,485,204         |
|    | Capital work in progress (CWIP) | 15.2 | 211,188           | 190,298           |
|    |                                 |      | 4,846,221         | 4,675,502         |

Murree Brewery Company Lawited

# Notes to the Financial Statements

For the year ended 30 June 2018

| ts        |   |
|-----------|---|
| lasset    | , |
| gfixed    | • |
| )perating | : |
| Oper      | , |
| 5.1       |   |

| Reconciliation of carrying amounts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                        |                   |                               |                                   |                                    |                         |                          |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-------------------|-------------------------------|-----------------------------------|------------------------------------|-------------------------|--------------------------|-----------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Freehold<br>land       | Leasehold<br>land | Buildings on<br>freehold land | Plant, machinery<br>and equipment | Furniture, fixtures, computers and | Owned motor<br>vehicles | Leased motor<br>vehicles | Total     |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | (Note 15.1.1 & 15.1.2) | (Note 15.1.2)     | (Note 15.1.2)                 | (Note 15.1.2)                     | equipment                          |                         |                          |           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                        |                   |                               | (Rs.                              | (Rs.'000)                          |                         |                          |           |
| Cost / revalued amount                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                        |                   |                               |                                   |                                    |                         |                          |           |
| Balance at 01 July 2016                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2,539,187              | 30,500            | 248,993                       | 1,576,827                         | 21,932                             | 114,943                 | 30,411                   | 4,562,793 |
| Additions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 38,293                 | 1                 | 18,448                        | 221,009                           | 820                                | 4,760                   | 10,794                   | 294,124   |
| Surplus on revaluation (note 15.1.2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 148,659                | 12,005            | 73,657                        | 318,409                           | •                                  | •                       | 1                        | 552,730   |
| Transfers from leased assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                        | •                 | İ                             | •                                 | •                                  | 4,312                   | (4,312)                  | 1         |
| Transfers from CWIP (note 15.2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                        | •                 | 22,846                        | 3,575                             | •                                  | •                       | 1                        | 26,421    |
| Disposals                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                        | •                 | İ                             | (18,291)                          | (1,445)                            | (22,694)                | 1                        | (42,430)  |
| Balance at 30 June 2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2,726,139              | 42,505            | 363,944                       | 2,101,529                         | 21,307                             | 101,321                 | 36,893                   | 5,393,638 |
| Balance at 01 July 2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2,726,139              | 42,505            | 363,944                       | 2,101,529                         | 21,307                             | 101,321                 | 36,893                   | 5,393,638 |
| Additions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | •                      | •                 | 27,089                        | 145,790                           | 2,150                              | 18,842                  |                          | 193,871   |
| Transfers from CWIP (note 15.2)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | •                      | •                 | 14,243                        | 214,484                           | •                                  | •                       | •                        | 228,727   |
| Disposals                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | •                      | •                 | •                             | (107,031)                         | (36)                               | (5,838)                 | •                        | (112,905) |
| Balance at 30 June 2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2,726,139              | 42,505            | 405,276                       | 2,354,772                         | 23,421                             | 114,325                 | 36,893                   | 5,703,331 |
| Accumulated depreciation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                        |                   |                               |                                   |                                    |                         |                          |           |
| Balance at 01 July 2016                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | •                      | 1                 | 65,707                        | 490,147                           | 16,555                             | 79,010                  | 4,254                    | 655,673   |
| Depreciation (note 15.1.3)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                        | 1                 | 26,148                        | 238,767                           | 1,310                              | 10,957                  | 6,949                    | 284,131   |
| Transfers from leased assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                        | •                 | İ                             | •                                 | •                                  | 2,587                   | (2,587)                  | 1         |
| Disposals                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                        | 1                 | i                             | (12,962)                          | (1,445)                            | (16,963)                | •                        | (31,370)  |
| Balance at 30 June 2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | ,                      | 1                 | 91,855                        | 715,952                           | 16,420                             | 75,591                  | 8,616                    | 908,434   |
| Balance at 01 July 2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | •                      | ı                 | 91,855                        | 715,952                           | 16,420                             | 75,591                  | 8,616                    | 908,434   |
| Depreciation (note 15.1.3)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | •                      |                   | 27,901                        | 213,990                           | 1,615                              | 11,382                  | 7,378                    | 262,266   |
| Disposals                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | •                      | •                 | •                             | (98,792)                          | (36)                               | (3,574)                 | •                        | (102,402) |
| Balance at 30 June 2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                        | •                 | 119,756                       | 831,150                           | 17,999                             | 83,399                  | 15,994                   | 1,068,298 |
| Carrying amounts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                        |                   |                               |                                   |                                    |                         |                          |           |
| At 01 July 2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 2,539,187              | 30,500            | 183,286                       | 1,086,680                         | 5,377                              | 35,933                  | 26,157                   | 3,907,120 |
| At 30 June 2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 2,726,139              | 42,505            | 272,089                       | 1,385,577                         | 4,887                              | 25,730                  | 28,277                   | 4,485,204 |
| At 30 June 2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 2,726,139              | 42,505            | 285,520                       | 1,523,622                         | 5,422                              | 30,926                  | 20,899                   | 4,635,033 |
| Denreciation rafes ner annum                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                        |                   | 5-10%                         | 10_20%                            | 10,33%                             | 20%                     | 200%                     |           |
| The common value of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common of the common |                        |                   | *                             | 2                                 | ÷                                  | 2                       | 2                        |           |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

15.1.1 Land includes 2 kanals and 3 marlas in possession of Military Estate Office (MEO), Army Housing Colony for construction of a housing colony. This has been stated at 2002 revalued amount in these financial statements which amounts to Rs. 2.52 million. The Company had filed a case against MEO for this unauthorized occupation. The court of Civil Judge, Rawalpindi has decreed against MEO for vacating the land. However, the execution of the court decree is in process at the reporting date.

#### 15.1.2 Surplus on revaluation of property, plant and equipment

The Company had its land and buildings revalued in 1991, 1992, 1995, 2002, 2007, 2012 and 2017 by independent valuers on market value basis and plant and machinery in 1991, 1992, 1995, 2002, 2007, 2012 and 2017 by independent valuers on replacement cost basis. These revaluations resulted in net surplus of Rs. 21.58 million, Rs. 38.48 million, Rs. 15.40 million, Rs. 376.90 million, Rs. 2,107.83 million, Rs. 551.64 million and Rs. 552.73 million respectively.

Had there been no revaluations, related figures of the revalued assets would have been as follows:

|        |                                                 | Cost      | Accumulated depreciation | Written down<br>value |
|--------|-------------------------------------------------|-----------|--------------------------|-----------------------|
|        |                                                 | (Rs.'000) | (Rs.'000)                | (Rs.'000)             |
|        | Land                                            | 80,677    | -                        | 80,677                |
|        | Buildings                                       | 316,226   | (106,036)                | 210,190               |
|        | Plant, machinery and equipment                  | 2,352,839 | (1,065,321)              | 1,287,518             |
|        | 2018                                            | 2,749,742 | (1,171,357)              | 1,578,385             |
|        | 2017                                            | 2,423,969 | (1,083,344)              | 1,340,625             |
| 15.1.3 | Depreciation charge has been allocated as follo | Note      | 2018<br>(Rs.'000)        | 2017<br>(Rs.'000)     |
|        | Cost of sales                                   | 29        | 236,734                  | 256,875               |
|        | Selling and distribution expenses               | 30        | 3,712                    | 3,732                 |
|        | Administrative expenses                         | 31        | 21,820                   | 23,524                |
|        |                                                 |           | 262,266                  | 284,131               |

**15.1.4** Based on the revaluation carried out at 30 June 2017, the forced sales value of the land, building and plant, machinery and equipment is Rs. 2,723.89 million, Rs. 193.70 million and Rs. 1,022.93 million respectively.

15.1.5 Particulars of immovable property (i.e land and builing) in the name of the Company are as follows:

| Location                                                                                      | Usage of<br>Immovable<br>property                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Total Area<br>(Acres)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Total Covered<br>Area (Sq. Ft)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|-----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Murree Brewery Estate, 3 National Park Road, Rawalpindi                                       | Corporate office and manufacturing facility                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 29.45                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 382,225                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Murree Glass Factory, 24, Phase 3, Industrial Estate, Hattar, District Harripur, KPK          | Manufacturing facility                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 3.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 54,531                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Plot 31/2, Industrial Estate, Hattar, District Harripur, KPK                                  | Warehouse                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 2.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 36,354                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Plot 13/4, Industrial Estate, Hattar, District Harripur, KPK                                  | Warehouse                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 1.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 18,177                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Plot 121/3 Township Industrial Area, Lahore                                                   | Warehouse and office                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 0.38                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 4,215                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Tops Factory, Plot 14/1, Phase-III, Industrial Estate Hattar, District Haripur, KPK           | Maufacturing facility                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 33,316                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Khasra No 178, Khewat No 87, Khatooni No 94, Mauza Lohiyanwala, Tehsil and Disrict Gujranwala | Warehouse                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 0.26                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 8,213                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Plot 10/2, Phase-III, Industrial Estate Hattar, District Haripur, KPK                         | Maufacturing facility                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 18,454                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                                               | Murree Brewery Estate, 3 National Park Road, Rawalpindi  Murree Glass Factory, 24, Phase 3, Industrial Estate, Hattar, District Harripur, KPK  Plot 31/2, Industrial Estate, Hattar, District Harripur, KPK  Plot 13/4, Industrial Estate, Hattar, District Harripur, KPK  Plot 121/3 Township Industrial Area, Lahore  Tops Factory, Plot 14/1, Phase-III, Industrial Estate Hattar, District Haripur, KPK  Khasra No 178, Khewat No 87, Khatooni No 94, Mauza Lohiyanwala, Tehsil and Disrict Gujranwala | Murree Brewery Estate, 3 National Park Road, Rawalpindi  Murree Glass Factory, 24, Phase 3, Industrial Estate, Hattar, District Harripur, KPK  Plot 31/2, Industrial Estate, Hattar, District Harripur, KPK  Plot 13/4, Industrial Estate, Hattar, District Harripur, KPK  Warehouse  Plot 121/3 Township Industrial Area, Lahore  Warehouse and office  Tops Factory, Plot 14/1, Phase-III, Industrial Estate Hattar, District Harripur, KPK  Khasra No 178, Khewat No 87, Khatooni No 94, Mauza Lohiyanwala, Tehsil and Disrict Gujranwala  Plot 10/2, Phase-III, Industrial Estate Hattar, District Haripur, KPK  Maufacturing Marehouse Marehouse Marehouse Marehouse Marehouse Marehouse Marehouse Marehouse Marehouse Marehouse | Murree Brewery Estate, 3 National Park Road, Rawalpindi  Murree Glass Factory, 24, Phase 3, Industrial Estate, Hattar, District Auripur, KPK  Plot 31/2, Industrial Estate, Hattar, District Harripur, KPK  Plot 13/4, Industrial Estate, Hattar, District Harripur, KPK  Warehouse  Plot 121/3 Township Industrial Area, Lahore  Tops Factory, Plot 14/1, Phase-III, Industrial Estate Hattar, District Haripur, KPK  Khasra No 178, Khewat No 87, Khatooni No 94, Mauza Lohiyanwala, Tehsil and Disrict Gujranwala  Plot 10/2, Phase-III, Industrial Estate Hattar, District Haripur, KPK  Maufacturing facility  2  Warehouse  0.26  Warehouse  0.26  Maufacturing facility  2 |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### 15.1.6 Detail of disposals of operating fixed assets

The details of operating fixed assets sold during the year, having a net book value in excess of Rs. 500,000 each, are as follows:

| Description                                                                         | _        | Original cost /<br>revalued<br>amount | Carrying<br>amount | Sale proceeds | Gain / (loss) | Purchasers         |
|-------------------------------------------------------------------------------------|----------|---------------------------------------|--------------------|---------------|---------------|--------------------|
|                                                                                     | Note     |                                       | (Rs.               | (000)         |               |                    |
| Vehicles                                                                            |          |                                       |                    |               |               |                    |
| Toyota Corolla                                                                      | 15.1.6.1 | 1,848                                 | 880                | 1,189         | 309           | Mr. Tariq          |
| Honda Civic                                                                         | 15.1.6.1 | 2,283                                 | 931                | 1,366         | 435           | Mr. Tallat Yaqoob  |
| Plant and machinery                                                                 |          |                                       |                    |               |               |                    |
| Gas generator set                                                                   | 15.1.6.2 | 48,952                                | 5,916              | 26,732        | 20,816        | A. M Engineering   |
| Recoperator                                                                         | 15.1.6.2 | 52,535                                | 1,910              | 1,429         | (481)         | Mr. Rasheed Ahmed  |
| Aggregate value of other items with individual book value not exceeding Rs. 500,000 |          | 7,287                                 | 866                | 3,587         | 2,721         |                    |
| 2018                                                                                |          | 112,905                               | 10,503             | 34,303        | 23,800        | Also refer note 33 |
| 2017                                                                                |          | 42,430                                | 11,060             | 17,335        | 6,275         | Also refer note 33 |

**15.1.6.1** These disposals are made to employees of the Company as per the Company's policy.

**15.1.6.2** These disposal have been made through tenders.

| 15.2   | Capital work in progress (CWIP)                                          | Note   | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|--------|--------------------------------------------------------------------------|--------|-------------------|-------------------|
|        |                                                                          |        |                   |                   |
|        | Balance at 01 July                                                       |        | 190,298           | 35,786            |
|        | Additions                                                                |        | 249,617           | 180,933           |
|        |                                                                          |        | 439,915           | 216,719           |
|        | Transferred to operating fixed assets: Buildings on freehold land        | 15.1   | (14,243)          | (22,846)          |
|        | Plant, machinery and equipment                                           | 15.1   | (214,484)         | (3,575)           |
|        | Frant, machinery and equipment                                           | 15.1   | (228,727)         | (26,421)          |
|        |                                                                          |        | (220,727)         | (20,421)          |
|        | Balance at 30 June                                                       | 15.2.1 | 211,188           | 190,298           |
| 15.2.1 | Breakup of capital work in progress at the reporting date is as follows: |        |                   |                   |
|        | Plant and machinery                                                      |        | 171,058           | 156,154           |
|        | Civil works                                                              |        | 40,130            | 31,404            |
|        | Others                                                                   |        |                   | 2,740             |
|        |                                                                          |        | 211,188           | 190,298           |
| 16     | INTANGIBLE ASSET                                                         |        |                   |                   |
|        | Computer software                                                        | 16.1   | 2,339             |                   |
| 16.1   | Reconciliation of carrying amounts                                       |        |                   |                   |
|        | Cost                                                                     |        |                   |                   |
|        | Balance at 01 July                                                       |        | -                 | -                 |
|        | Additions                                                                |        | 2,595             |                   |
|        | Balance at 30 June                                                       |        | 2,595             | -                 |
|        | Accumulated amortization                                                 |        |                   |                   |
|        | Balance at 01 July                                                       |        | -                 | -                 |
|        | Amortization                                                             | 31     | 256               | -                 |
|        | Balance at 30 June                                                       |        | 256               | -                 |
|        | Carrying value                                                           |        | 2,339             |                   |
|        | Rate of amortization per annum                                           |        | 20%               |                   |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

16.2 Amortization charge for the year has been allocated to administrative expenses.

| 17   | ADVANCES FOR CAPITAL EXPENDITURES                                         | Note                  | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|------|---------------------------------------------------------------------------|-----------------------|-------------------|-------------------|
|      | Advances for civil works                                                  |                       | 42,890            | 22,561            |
|      | Advances for purchase of fixed assets                                     |                       | 182,266           | 23,030            |
|      | Advances for purchase of leased assets                                    | 17.1                  | 41,058            | · <u>-</u>        |
|      |                                                                           |                       | 266,214           | 45,591            |
| 17.1 | This represents advances extended against the future lease of packing and | pasteurizing machine. |                   |                   |
|      |                                                                           |                       | 2018              | 2017              |
| 18   | INVESTMENT PROPERTIES                                                     | Note                  | (Rs.'000)         | (Rs.'000)         |
| 18.1 | Reconciliation of carrying amount:                                        |                       |                   |                   |
|      | Balance at 01 July                                                        |                       | 288,149           | 284,570           |
|      | Change in fair value                                                      | 33                    | 4,191             | 3,579             |
|      | Balance at 30 June                                                        | 18.1.1                | 292,340           | 288,149           |

18.1.1 The investment property represents lands and buildings held for capital appreciation and to earn rental income. On 30 June 2018, an exercise was carried out by an independent valuer to ascertain the fair value of investment property. The price of land of the investment property is assessed based on market research carried out in the area where the property is situated. The fair value of the property is based on independent valuer's judgment about average prices prevalent on the said date and has been prepared on openly available / provided information after making relevant inquiries from the market. Changes in fair value are recognized as gains in profit or loss and included in 'other income'. All gains are unrealized.

#### 18.2 Particulars of investment property of the Company and the forced sale values are as follows:

|    | Location                                                           | Area<br>Sq. Fts | FSV<br>Rs' (000) |
|----|--------------------------------------------------------------------|-----------------|------------------|
| 1) | Plot 121/3, Township Industrial Area, Lahore                       | 8,115           | 101,724          |
| 2) | Office Suite 509, 5th Floor, ISE Tower, Blue Area, Islamabad       | 1,348           | 30,364           |
| 3) | Office 411, Fourth Floor, The Forum, Block 9, Clifton, Karachi     | 1,038           | 23,733           |
| 4) | NBP Building, Murree Brewery Estate, National Park Road, Islamabad | 1,487           | 3,271            |
| 5) | House no. 20, St no. 37, Sector F-7/1, Islamabad                   | 5,999           | 89,395           |

#### 18.3 Measurement of fair values

#### 18.3.1 Fair value hierarchy

The fair value of investment property was determined by external independent valuer, having appropriate recognised professional qualifications and recent experience in the location and category of the property being valued. The fair value measurement of the investment property has been categorised as a Level 3.

18.3.2 Since the values have been determined by external independent valuer and inputs are unobservable, sensitivity analysis has not been presented.

| 19 | LONG TERM ADVANCES - Secured                          | Note | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|----|-------------------------------------------------------|------|-------------------|-------------------|
|    | To employees                                          |      | 16,373            | 15,386            |
|    | Less: Due within one year, shown under current assets | 24   | (5,479)           | (1,994)           |
|    |                                                       |      | 10,894            | 13,392            |

**19.1** These advances carry interest at 11% (2017: 11%) per annum and are repayable in periods up to three years. No loans and advances have been extended to executives during the year (2017: Nil).

# Murree Brewery Company Limited

### Notes to the Financial Statements

#### For the year ended 30 June 2018

Details of borrowers in respect of advance exceeding Rs. 1 million, at the reporting date, are as follows: 19.2

| 19.2     | Name of Borrower                                                                                                                                                                                                                                       | Note                       | 2018<br>(Rs.'000)        | 2017<br>(Rs.'000)   |
|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|--------------------------|---------------------|
| 1)<br>2) | Mr. Rizwan Arshad<br>Mr. Khalid Akbar                                                                                                                                                                                                                  | 19.2.1<br>19.2.1           | 1,100<br>1,257           | 1,360               |
| 3)       | Mr. Muhammad Malik                                                                                                                                                                                                                                     | 19.2.1                     | 1,100                    | 1,174               |
| 4)       | Mr. Arshad Zaheer                                                                                                                                                                                                                                      | 19.2.1                     | 1,140                    | -                   |
| 5)       | Mr. Muhammad Ajmal                                                                                                                                                                                                                                     | 19.2.1                     | -,2.0                    | 1,020               |
| 6)       | Mr. Sher Afal Niazi                                                                                                                                                                                                                                    | 19.2.1                     | _                        | 1,190               |
| 7)       | Mr. Shafiq                                                                                                                                                                                                                                             | 19.2.1                     | -                        | 1,316               |
| 19.2.1   | The loan has been given in accordance with the Company's policy for the vehicle.                                                                                                                                                                       | e purchase of vehicle. The | e loan is secured agains | t the ownership of  |
|          |                                                                                                                                                                                                                                                        |                            | 2018                     | 2017                |
| 20       | LONG TERM INVESTMENTS                                                                                                                                                                                                                                  | Note                       | (Rs.'000)                | (Rs.'000)           |
|          | Held to maturity                                                                                                                                                                                                                                       |                            |                          |                     |
|          | Pakistan Investment Bonds (PIBs)                                                                                                                                                                                                                       | 20.1                       | 523,503                  | 526,509             |
| 20.1     | This represents investment in Pakistan Investment Bonds (PIBs) having carry a coupon rate of 8.75% (2017: 8.75%) per annum with profit pay 2026.                                                                                                       |                            | is. The maturity date of |                     |
| 21       | LONG TERM DEPOSITS                                                                                                                                                                                                                                     | Note                       | 2018<br>(Rs.'000)        | 2017<br>(Rs.'000)   |
|          | Long term deposits                                                                                                                                                                                                                                     | 21.1                       | 26,518                   | 25,687              |
| 21.1     | These represent deposits maintained with the utility companies. These are                                                                                                                                                                              | unsecured, interest free   | and refundable on termi  | nation of services. |
|          |                                                                                                                                                                                                                                                        |                            | 2018                     | 2017                |
| 22       | INVENTORIES                                                                                                                                                                                                                                            | Note                       | (Rs.'000)                | (Rs.'000)           |
|          | Stores, spare parts and loose tools<br>Stores                                                                                                                                                                                                          |                            | 114,250                  | 90,500              |
|          | Spare parts and loose tools                                                                                                                                                                                                                            |                            | 45,169                   | 46,659              |
|          | spare parts and roose tools                                                                                                                                                                                                                            |                            | 159,419                  | 137,159             |
|          | Stock in trade                                                                                                                                                                                                                                         |                            |                          |                     |
|          | Raw material                                                                                                                                                                                                                                           |                            | 791,133                  | 929,404             |
|          | Work in process                                                                                                                                                                                                                                        |                            | 66,755                   | 68,326              |
|          | Stock under maturation                                                                                                                                                                                                                                 | 22.1                       | 173,067                  | 225,214             |
|          | Finished goods                                                                                                                                                                                                                                         |                            | 197,215                  | 165,603             |
|          | Goods in transit                                                                                                                                                                                                                                       |                            | 2,641                    | 29,863              |
|          |                                                                                                                                                                                                                                                        |                            | 1,230,811                | 1,418,410           |
|          | Less: provision for slow moving inventories                                                                                                                                                                                                            | 22.2                       | (46,475)                 | (20,364)            |
|          |                                                                                                                                                                                                                                                        |                            | 1,343,755                | 1,535,205           |
| 22.1     | A substantial portion of malt whisky will not be sold within one year classified as stock under maturation and is included in current assets, alt than one year which is the usual time period. Warehousing, insurance and included in inventory cost. | hough portion of such inv  | ventories may be aged f  | for periods greater |
| 22.2     | Movement in provision for slowing moving inventories                                                                                                                                                                                                   | Note                       | 2018<br>(Rs.'000)        | 2017<br>(Rs.'000)   |
|          | Balance at 01 July                                                                                                                                                                                                                                     |                            | 20,364                   | 20,364              |
|          | Provision for slow moving inventories                                                                                                                                                                                                                  | 31                         | 26,111                   |                     |
|          |                                                                                                                                                                                                                                                        |                            |                          |                     |

Balance at 30 June

46,475

20,364

# Murree Brewery Company Limited

### Notes to the Financial Statements

For the year ended 30 June 2018

| 23   | TRADE DEBTS - Unsecured                                                                                                    | Note                     | 2018<br>(Rs.'000)      | 2017<br>(Rs.'000) |
|------|----------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------------|-------------------|
|      | Considered good                                                                                                            |                          | 26,058                 | 82,342            |
|      | Considered doubtful                                                                                                        |                          |                        | <u> </u>          |
|      |                                                                                                                            |                          | 26,058                 | 82,342            |
|      | Less: provision for doubtful trade debts                                                                                   | 23.1                     | 26,058                 | 82,342            |
|      |                                                                                                                            |                          | 20,030                 | 02,342            |
| 23.1 | Provision for doubtful trade debts                                                                                         |                          |                        |                   |
|      | Balance at 01 July                                                                                                         |                          | -                      | 2,424             |
|      | Provision / (reversal of provision) - net                                                                                  | 31                       | 7,960                  | (2,424)           |
|      | Bad debts written off                                                                                                      |                          | (7,960)                |                   |
|      | Balance at 30 June                                                                                                         |                          |                        |                   |
| 23.2 | The age analysis of trade debts, at the reporting date, is as follows:                                                     |                          |                        |                   |
|      | Past due                                                                                                                   |                          |                        |                   |
|      | -upto 3 months                                                                                                             |                          | 14,817                 | 50,630            |
|      | -upto 3 to 6 months<br>-upto 6 to 12 months                                                                                |                          | 9,680<br>1,110         | 30,470<br>1,242   |
|      | -more than one year                                                                                                        |                          | 451                    | 1,242             |
|      |                                                                                                                            |                          | 26,058                 | 82,342            |
| 23.3 | There are no outstanding trade debts against export sales at the reporting d                                               | ate (2017: Nil).         |                        |                   |
| 24   | ADVANCES, PREPAYMENTS AND OTHER RECEIVABLES                                                                                |                          |                        |                   |
|      |                                                                                                                            |                          | 10.221                 | 15 000            |
|      | Advances to employees - unsecured Current portion of long term advances - secured                                          | 19                       | 10,231<br>5,479        | 17,080<br>1,994   |
|      | Advances to suppliers - unsecured                                                                                          | 19                       | 97,437                 | 25,097            |
|      | Prepayments                                                                                                                |                          | 14,154                 | 31,058            |
|      | Interest accrued                                                                                                           |                          | 10,227                 | 19,037            |
|      | Other receivables                                                                                                          |                          | 1,103                  | 659               |
|      |                                                                                                                            |                          | 138,631                | 94,925            |
| 25   | SHORT TERM INVESTMENTS                                                                                                     |                          |                        |                   |
| 25.1 | Investments at fair value through profit or loss - Held for trading                                                        |                          |                        |                   |
|      | Shares of listed companies                                                                                                 |                          | 321                    | 482               |
|      | Mutual funds                                                                                                               | 25.2                     | 1,243,203              | 1,220,560         |
|      |                                                                                                                            |                          | 1,243,524              | 1,221,042         |
| 25.2 | These represent funds invested in 83.77 million (2017: 82.24 million) unit 106.22 (2017: Rs. 9.86 to Rs. 105.59) per unit. | s of mutual funds having | g market value ranging | from Rs. 10.53 to |
|      |                                                                                                                            |                          | 2018                   | 2017              |
| 26   | ADVANCE TAX - NET                                                                                                          | Note                     | (Rs.'000)              | (Rs.'000)         |
|      |                                                                                                                            | 11000                    |                        |                   |
|      | Tax refundable at 01 July                                                                                                  | •                        | 206,136                | 152,102           |
|      | Provision for tax - current                                                                                                | 36<br>36                 | (570,911)              | (465,171)         |
|      | Provision for tax - prior year Income tax paid during the year                                                             | 30                       | 19,574<br>559,796      | 6,966<br>541,875  |
|      | Income tax adjusted against Workers' Welfare Fund                                                                          | 13.4                     | (29,510)               | (29,636)          |
|      | Tax refundable at 30 June                                                                                                  |                          | 185,085                | 206,136           |
|      |                                                                                                                            |                          |                        | ·                 |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

|    |                                    | Note | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|----|------------------------------------|------|-------------------|-------------------|
| 27 | CASH AND BANK BALANCES             |      |                   |                   |
|    | Cash in hand                       |      | 16,974            | 5,526             |
|    | Cash at banks:                     |      |                   |                   |
|    | - local currency current accounts  |      | 718,245           | 172,454           |
|    | - local currency deposit accounts  | 27.1 | 1,225,922         | 1,431,134         |
|    | - foreign currency deposit account | 27.2 | 37,573            | 33,192            |
|    |                                    |      | 1,981,740         | 1,636,780         |
|    |                                    | 27.3 | 1,998,714         | 1,642,306         |

- **27.1** These carry interest ranging from 4.0% to 5.64% (2017: 3.75% to 6%) per annum.
- 27.2 This carries interest at the rate of 0.25% per annum (2017: 0.06% per annum). Also refer note 41.9.1 (iii).
- 27.3 This includes an amount of Rs. 100 million (2017: Nil) deposited with Askari Bank Limited as secuirty against letter of guarantee facility. Also refer note 27.4 (d).

#### 27.4 Financing facilities

At the reporting date, the Company had following funded and unfunded finance facilities available from scheduled banks:

- (a) Running finance facility amounting to Rs. 35 million (2017: Rs. 35 million) from Bank Alfalah Limited, Rawalpindi. This facility was available till 31 July 2018 which has subsequently been renewed till 30 june 2019. This carries mark up at the rate of 6 months' KIBOR plus 1% (2017: 6 months' KIBOR plus 1%) per annum. Principal is payable on expiry or on demand whichever is earlier. It is secured against present and future current assets of the Company registered with Securities and Exchange Commission of Pakistan amounting to Rs. 75 million (2017: Rs. 150 million).
- (b) During the year, the Company has not obtained renewal of the running finance facility amounting to Rs. 200 million (2017: Rs. 200 million) from Askari Bank Limited. This facility was available till 31 October 2017 and carried a mark up at the rate of 3 months' KIBOR plus 1% (2017: 3 months' KIBOR plus 1%) per annum. The underlying first hypothecation charge by way of equitable mortgage amounting to Rs. 267 million over four bungalows, two buildings and open land measuring 29 kanals and 13 marlas at National Park Road, Rawalpindi against this facility has been vacated during the year.
- (c) Facilities of letters of guarantee and letters of credit amounting to Rs. 10 million (2017: Rs. 10 million) and Rs. 450 million (2017: Rs. 450 million) from Bank Alfalah Limited respectively were available to the Company till 31 July 2018 which have subsequently been renewed till 30 June 2019. Facilities of letters of guarantee and letters of credit are secured against present and future assets of the Company and lien on import documents respectively.
- (d) Facilities of letters of guarantee, shipping guarantee and letters of credit amounting to Rs. 100 million (2017: Rs. 200 million), Rs. 50 million (2017: 50 million) and Rs. 200 million (2017: Rs. 200 million) from Askari Bank Limited respectively are available to the Company till 31 October 2018. Facilities of letters of guarantee, shipping guarantee and letters of credit are secured against 100% cash margin and lien on import documents.
- (e) Facility of letter of credit amounting to Rs. 300 million (2017: Rs 300 million) is available from Allied Bank Limited. This facility is available till 31 December 2018. This facility is secured against lien over valid import documents.

# Murree Brewery Company Limited Notes to the Financial Statements

|                                       |      | For the           | For the year ended 30 June 2018 | 30 June 20        | 918               |                   |                   |                   |                   |
|---------------------------------------|------|-------------------|---------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                       |      | Liquor D          | ivision                         | Glass Division    | vision            | Tops Division     | vision            | Total             | 1                 |
| 28 TURNOVER                           | Note | 2018<br>(Rs.'000) | 2017<br>(Rs.'000)               | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
| Third party turnover - gross          | 28.2 | 10,314,637        | 7,722,452                       | 219,456           | 478,433           | 3,304,785         | 2,856,162         | 13,838,878        | 11,057,047        |
| Less: trade discounts                 | 28.3 | (198,818)         | (145,116)                       |                   | 1                 | (126,160)         | (117,814)         | (324,978)         | (262,930)         |
| Third party turnover - net            |      | 10,115,819        | 7,577,336                       | 219,456           | 478,433           | 3,178,625         | 2,738,348         | 13,513,900        | 10,794,117        |
| <b>28.1</b> Sales tax and excise duty |      |                   |                                 |                   |                   |                   |                   |                   |                   |
| Sales tax                             |      | 2,125,725         | 1,571,575                       | 31,887            | 69,553            | 595,695           | 513,697           | 2,753,307         | 2,154,825         |
| Excise duty                           |      | 1,766,753         | 1,387,501                       |                   | 1                 | 131,971           | 112,190           | 1,898,724         | 1,499,691         |
|                                       |      | 3,892,478         | 2,959,076                       | 31,887            | 69,553            | 727,666           | 625,887           | 4,652,031         | 3,654,516         |
|                                       |      |                   |                                 |                   |                   |                   |                   |                   |                   |

28.2 This includes export sales to United Arab Emirates (UAE) amounting to Rs. 952,638. The sale was made to M/s. Atlelier Seven General Trading LLC. The sale was made via export invoice 1272.

28.3 This includes freight of Rs. 138.51 million (2017; Rs. 155.19 million) as the Company sold products on delivered basis as per market practices of the comparable industries.

28.4 Interdivision sales are at normal selling prices.

| 287 | 28.4 Interdivision sales are at normal selling prices. |        |                 |             |                |           |               |           |             |             |
|-----|--------------------------------------------------------|--------|-----------------|-------------|----------------|-----------|---------------|-----------|-------------|-------------|
|     |                                                        |        | Liquor Division | Division    | Glass Division | vision    | Tops Division | vision    | Total       | al          |
|     |                                                        |        | 2018            | 2017        | 2018           | 2017      | 2018          | 2017      | 2018        | 2017        |
| 59  | COST OF SALES                                          | Note   | (Rs.'000)       | (Rs.'000)   | (Rs.'000)      | (Rs.'000) | (Rs.'000)     | (Rs.'000) | (Rs.'000)   | (Rs.'000)   |
|     | Raw materials consumed                                 | 29.1   | 4,301,260       | 3,252,778   | 402,599        | 330,076   | 1,870,312     | 1,585,120 | 6,574,171   | 5,167,974   |
|     | Stores and spares consumed                             |        | 63,470          | 38,078      | 69,488         | 91,176    | 31,917        | 25,364    | 164,875     | 154,618     |
|     | Fuel and power                                         |        | 182,462         | 171,608     | 218,379        | 197,112   | 39,442        | 32,977    | 440,283     | 401,697     |
|     | Salaries, wages and other benefits                     | 29.2   | 225,092         | 212,788     | 100,689        | 83,831    | 115,822       | 88,132    | 441,603     | 384,751     |
|     | Repairs and maintenance                                |        | 33,267          | 28,738      | 34,646         | 41,104    | 14,207        | 11,609    | 82,120      | 81,451      |
|     | Depreciation                                           | 15.1.3 | 72,481          | 79,765      | 126,351        | 145,205   | 37,902        | 31,905    | 236,734     | 256,875     |
|     | Other manufacturing expenses                           |        | 18,621          | 19,789      | 24,380         | 24,273    | 22,981        | 15,682    | 65,982      | 59,744      |
|     |                                                        |        | 4,896,653       | 3,803,544   | 976,532        | 912,777   | 2,132,583     | 1,790,789 | 8,005,768   | 6,507,110   |
|     | Work in process including stock under maturation       | ū      |                 |             |                |           |               |           |             |             |
|     | Opening stock at 01 July                               |        | 279,528         | 303,653     | 1,445          | 1,445     | 12,567        | 13,966    | 293,540     | 319,064     |
|     | Closing stock at 30 June                               |        | (220,896)       | (279,528)   | (1,445)        | (1,445)   | (17,481)      | (12,567)  | (239,822)   | (293,540)   |
|     |                                                        |        | 58,632          | 24,125      |                |           | (4,914)       | 1,399     | 53,718      | 25,524      |
|     | Cost of goods manufactured                             |        | 4,955,285       | 3,827,669   | 976,532        | 912,777   | 2,127,669     | 1,792,188 | 8,059,486   | 6,532,634   |
|     | Finished goods                                         |        |                 |             |                |           |               |           |             |             |
|     | Opening stock at 01 July                               |        | 63,498          | 67,411      | 45,208         | 117,601   | 868'95        | 64,886    | 165,604     | 249,898     |
|     | Closing stock at 30 June                               |        | (77,093)        | (63,497)    | (61,171)       | (45,208)  | (61,592)      | (56,898)  | (199,856)   | (165,603)   |
|     |                                                        |        | (13,595)        | 3,914       | (15,963)       | 72,393    | (4,694)       | 7,988     | (34,252)    | 84,295      |
|     |                                                        |        | 4,941,690       | 3,831,583   | 695,096        | 985,170   | 2,122,975     | 1,800,176 | 8,025,234   | 6,616,929   |
|     | Less: Inter division transfers                         |        | (1,308,445)     | (1,028,626) | •              |           | (724,170)     | (615,529) | (2,032,615) | (1,644,155) |
|     |                                                        |        | 3,633,245       | 2,802,957   | 695,096        | 985,170   | 1,398,805     | 1,184,647 | 5,992,619   | 4,972,774   |
| 29. | 29.1 Raw materials consumed                            |        |                 |             |                |           |               |           |             |             |
|     | Opening stock at 01 July                               |        | 620,420         | 687,645     | 12,775         | 16,980    | 296,209       | 205,311   | 929,404     | 909,936     |
|     | Purchases                                              |        | 4,190,919       | 3,185,553   | 397,250        | 325,871   | 1,847,731     | 1,676,018 | 6,435,900   | 5,187,442   |
|     | Closing stock at 30 June                               |        | (510,079)       | (620,420)   | (7,426)        | (12,775)  | (273,628)     | (296,209) | (791,133)   | (929,404)   |
|     |                                                        |        | 4.301.260       | 3.252.778   | 402.599        | 330.076   | 1.870.312     | 1.585.120 | 6.574.171   | 5.167.974   |

# Murree Brewery Company Limited

# Notes to the Financial Statements

For the year ended 30 June 2018

29.2 This includes staff retirement benefits amounting to Rs. 13.64 million (2017: 16.54 million).

| 30   | SELLING AND DISTRIBUTION EXPENSES                                                      | Note   | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|------|----------------------------------------------------------------------------------------|--------|-------------------|-------------------|
|      | Advertisement and publicity                                                            |        | 144,302           | 108,900           |
|      | Salaries, wages and other benefits                                                     | 30.1   | 128,909           | 103,902           |
|      | Selling expenses                                                                       |        | 172,697           | 76,479            |
|      | Samples                                                                                |        | 23,066            | 16,880            |
|      | Sales promotion                                                                        |        | 11,775            | 78,918            |
|      | Freight                                                                                |        | 75,892            | 56,538            |
|      | Depreciation                                                                           | 15.1.3 | 3,712             | 3,732             |
|      | Service charges and commission to D.P. Edulji & Co. (Private) Limited, a related party | 43     | 99,507            | 83,365            |
|      | Others                                                                                 |        | 96,851            | 66,565            |
|      |                                                                                        |        | 756,711           | 595,279           |
| 30.1 | This includes staff retirement benefits amounting to Rs. 3.98 million (2017: Nil).     |        |                   |                   |
| 31   | ADMINISTRATIVE EXPENSES                                                                |        |                   |                   |
|      | Salaries, wages and other benefits                                                     | 31.1   | 232,772           | 180,466           |
|      | Travelling and conveyance                                                              |        | 7,506             | 5,914             |
|      | Printing and stationery                                                                |        | 9,391             | 7,565             |
|      | Repairs and maintenance                                                                |        | 14,658            | 12,710            |
|      | Fuel and power                                                                         |        | 19,561            | 16,539            |
|      | Directors' fees and travelling                                                         |        | 4,380             | 1,904             |
|      | Communication                                                                          |        | 8,257             | 7,030             |
|      | Entertainment                                                                          |        | 7,251             | 6,520             |
|      | Legal and professional                                                                 |        | 11,690            | 28,907            |
|      | Security                                                                               |        | 22,010            | 17,962            |
|      | Donations                                                                              | 31.2   | 3,206             | 2,354             |
|      | Provision / (reversal of provision) against doubtful trade debts - net                 | 23.1   | 7,960             | (2,424)           |
|      | Provision for slow moving inventories                                                  | 22.2   | 26,111            | -                 |
|      | Insurance                                                                              |        | 5,130             | 6,252             |
|      | Rent, rates and taxes                                                                  |        | 16,155            | 12,502            |
|      | Income tax surcharge                                                                   |        | 1,912             | -                 |
|      | Depreciation                                                                           | 15.1.3 | 21,820            | 23,524            |
|      | Amortization                                                                           | 16.1   | 256               | -                 |
|      | Others                                                                                 |        | 5,766             | 8,490             |
|      |                                                                                        |        | 425,792           | 336,215           |

**<sup>31.1</sup>** This includes staff retirement benefits amounting to Rs. 8.96 million (2017: Rs. 7.95 million).

<sup>31.2</sup> Donations include Rs. 1.50 million (2017: Rs. 1 million) paid to Bhandara Foundation, located at 10 Commercial Building, Shahrah-e-Quaid-i-Azam, Lahore, in which Chief Executive Officer of the Company is a Trustee. Also refer note 43.

| 32 | OTHER EXPENSES                              | Note | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|----|---------------------------------------------|------|-------------------|-------------------|
|    | Workers' (Profit) Participation Fund (WPPF) | 13.3 | 84,073            | 65,122            |
|    | Workers' Welfare Fund (WWF)                 | 13.4 | 34,682            | 27,130            |
|    | Auditors' remuneration                      | 32.1 | 1,280             | 1,200             |
|    | Internal audit fee                          |      | 1,177             | 1,177             |
|    |                                             |      | 121,212           | 94,629            |

# Murree Brewery Company Limited

### Notes to the Financial Statements

For the year ended 30 June 2018

2018

2017

| 32.1 | Auditors' remuneration                                                                  | Note     | (Rs.'000) | (Rs.'000) |
|------|-----------------------------------------------------------------------------------------|----------|-----------|-----------|
|      | Audit services                                                                          |          |           |           |
|      | Annual audit fee                                                                        |          | 915       | 900       |
|      | Half yearly audit fee                                                                   |          | 182       | 200       |
|      | Out of pocket expenses                                                                  |          | 50        | _         |
|      | •                                                                                       | -        | 1,147     | 1,100     |
|      | Non audit services Certification for regulatory purposes                                | Ī        | 122       | 100       |
|      | Out of pocket expenses                                                                  |          | 11        | -         |
|      | Out of pocket expenses                                                                  | l        | 133       | 100       |
|      |                                                                                         | =        | 1,280     | 1,200     |
| 32.2 | Other expenses are not directly attributable to segments. For details, refer note 4.20. | •        |           |           |
| 33   | OTHER INCOME                                                                            |          |           |           |
|      | Gain on disposal of operating fixed assets                                              | 15.1.6   | 23,800    | 6,275     |
|      | Gain on remeasurment of investment property to fair value                               | 18.1     | 4,191     | 3,579     |
|      | Rental income                                                                           | 1011     | 14,291    | 13,012    |
|      | Sale of by-products / scrap sales                                                       |          | 15,367    | 32,387    |
|      | Insurance claim                                                                         |          | 3,550     | -         |
|      | Refund of regulatory fees                                                               |          | 14,800    | =         |
|      | Others                                                                                  |          | 14,022    | 3,743     |
|      |                                                                                         | -        | 90,021    | 58,996    |
| 33.1 | Other income is not directly attributable to segments. For details, refer note 4.20.    |          |           |           |
| 34   | FINANCE COSTS                                                                           |          |           |           |
|      | Finance charge on leased assets                                                         |          | 997       | 652       |
|      | Bank charges                                                                            |          | 2,223     | 2,557     |
|      | Interest on Workers' (Profit) Participation Fund (WPPF)                                 | 13.3     | 15,974    | 12,226    |
|      | Bank guarantee commission                                                               | <u>-</u> | 940       | 1,255     |
|      |                                                                                         | =        | 20,134    | 16,690    |
| 35   | FINANCE INCOME                                                                          |          |           |           |
|      | Income from financial assets:                                                           |          |           |           |
|      | Interest on advances                                                                    |          | 300       | 273       |
|      | Interest on PIBs                                                                        |          | 40,743    | 32,786    |
|      | Return on deposit accounts                                                              |          | 81,443    | 70,133    |
|      | Dividend income                                                                         |          | 3,151     | 58,272    |
|      | Gain on sale of investments                                                             |          | 29,366    | 2,886     |
|      | Unrealized gain on remeasurement of short term investments                              |          | 32,745    | 3,078     |
|      | Realized exchange gain                                                                  | -        | 4,698     | 505       |
|      |                                                                                         | =        | 192,446   | 167,933   |
| 35.1 | Finance income is not directly attributable to segments. For details, refer note 4.20.  |          |           |           |
| 36   | INCOME TAX EXPENSE                                                                      |          |           |           |
| 36.1 | Amounts recognized in profit or loss:                                                   |          |           |           |
|      | Tax                                                                                     |          |           |           |
|      | Current year                                                                            | 26       | 570,911   | 465,171   |
|      | Prior year                                                                              | 26       | (19,574)  | (6,966)   |
|      |                                                                                         |          | 551,337   | 458,205   |
|      | Deferred                                                                                | 12.1     | (19,830)  | (28,069)  |
|      | Tax expense for the year                                                                | -        | 531,507   | 430,136   |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

| 36.2 | Reconciliation of tax charge for the year   | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|------|---------------------------------------------|-------------------|-------------------|
|      | Accounting profit before tax                | 1,827,868         | 1,350,943         |
|      | Tax rate                                    | 30%               | 31%               |
|      | Tax on accounting profit                    | 548,360           | 418,792           |
|      | Tax effect of income taxable at lower rates | (1,533)           | (3,496)           |
|      | Prior year charge                           | (19,574)          | (6,966)           |
|      | Effect of super tax                         | 52,448            | 42,092            |
|      | Effect of change in tax rates               | (14,212)          | -                 |
|      | Effect of rebates                           | (36,652)          | (34,893)          |
|      | Others                                      | 2,670             | 14,607            |
|      | Tax expense for the year                    | 531,507           | 430,136           |

#### 36.3 Status of income tax assessments

According to the management, the tax provision made in the financial statements is sufficient. A comparison of last three years of income tax provision with tax assessed is presented below:

|                                                                 | 2017       | 2016       | 2015       |
|-----------------------------------------------------------------|------------|------------|------------|
|                                                                 | (Rs. '000) | (Rs. '000) | (Rs. '000) |
| Income tax provision for the year - as per financial statements | 465,171    | 443,117    | 623,689    |
| Income tax provision for the year - as per tax assessment       | 445,597    | 436,151    | 595,103    |

- **36.4** Tax Assessments up to and including tax year 2017 have been finalized. However, the tax authorities are empowered to reopen these assessments within five years from the end of the financial year in which the returns were filed.
- 36.5 The Deputy Commissioner Large Tax Payers Unit (LTU) Islamabad issued an order on 31 October 2016 whereby a demand was raised amounting to Rs. 25.17 million along with a default surcharge and penalty for the tax year 2012, with reference to the provisions of the Sales Tax Act, 1990. Against this Order, the Company filed an appeal before CIR (Appeals), who vide its Order dated 23 May 2017 upheld the aforesaid demand of Rs 25.17 million. However, on further appeal the Appellate Tribunal Inland Revenue (ATIR) remanded the matter back to taxation officer for re-adjudication.

#### 37 EARNINGS PER SHARE - BASIC AND DILUTED

| There is no dilutive effect on the basic earnings per share of the Company, which is based on: | 2018       | 2017       |
|------------------------------------------------------------------------------------------------|------------|------------|
| Net profit for the year (Rs.'000)                                                              | 1,296,361  | 920,807    |
| Weighted average number of shares (Numbers)                                                    | 23,053,025 | 23,053,025 |
| Earnings per share (Rupees)                                                                    | 56.23      | 39.94      |
| 38 CASH AND CASH EQUIVALENTS                                                                   |            |            |
| Cash and bank balances                                                                         | 1,998,714  | 1,642,306  |
| Cash and cash equivalents for the purpose of statement of cash flows                           | 1,998,714  | 1,642,306  |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### 38.1 Reconciliation of movements of liabilities to cash flows arising from financing activities

|                                         | Finance lease liabilities | Unpaid dividend<br>andUnclaimed dividend | Total     |
|-----------------------------------------|---------------------------|------------------------------------------|-----------|
|                                         |                           | (Rs.'000)                                |           |
| Balance at 01 July 2017                 | 19,455                    | 113,632                                  | 133,087   |
| Changes from financing activities       |                           |                                          |           |
| Dividend paid                           | -                         | (737,432)                                | (737,432) |
| Repayment of finance lease              | (11,467)                  | -                                        | (11,467)  |
| Total changes from financing cash flows | (11,467)                  | (737,432)                                | (748,899) |
| Other changes                           |                           |                                          |           |
| Dividend announced                      | -                         | 806,855                                  | 806,855   |
| Total liability related changes         | -                         | 806,855                                  | 806,855   |
| Balance at 30 June 2018                 | 7,988                     | 183,055                                  | 191,043   |

#### 39 REMUNERATION OF CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

The aggregate amounts charged for remuneration including benefits and perquisites, to chief executive officer, directors and executive were as follows:

|                              | 2018                       | 3         | 2017                          |           |
|------------------------------|----------------------------|-----------|-------------------------------|-----------|
|                              | Chief Executive<br>Officer | Executive | Chief<br>Executive<br>Officer | Executive |
|                              | Rs.'00                     | 00        | Rs.                           | 000'      |
| Managerial remuneration      | 5,424                      | 3,040     | 5,000                         | -         |
| Medical benefit              | 601                        | -         | 601                           | -         |
| Gratuity fund contribution   | 210                        | 129       | 210                           | -         |
| Provident fund contributions | 300                        | 184       | 300                           | -         |
| House rent allowance         | 1,233                      | 749       | 1,233                         | -         |
| Bonus                        | 5,000                      | 3,063     | 5,000                         | -         |
| Travelling expense           | 347                        | -         | 221                           | -         |
| Compensated absences         | 157                        | 73        | 308                           |           |
|                              | 13,272                     | 7,238     | 12,873                        | -         |
| Number of persons            | 1                          | 1         | 1                             |           |

**<sup>39.1</sup>** In addition to above free furnished accommodation is provided to the chief executive officer. Further, company maintained vehicles are also provided to the chief executive officer and executive; the net book values of which are Rs. 17.16 million (2017: Rs. 24.67 million). Gratuity is payable to chief executive officer and executive in accordance with the terms of employment, while contribution for chief executive officer and executive in respect of gratuity and pension are based on actuarial valuation.

**<sup>39.2</sup>** Executive means an employee whose basic salary exceeds Rs. 1.20 million (2017: Rs. 1.20 million) during the year. Comparative figures have been restated to reflect changes in definition of executives as per the Companies Act, 2017.

**<sup>39.3</sup>** Directors of the Company were not paid any remuneration during the year except for the meeting fee of Rs.3,200,000 (2017: Rs. 1,460,000). Number of Directors at the reporting date was 7 (2017: 6).

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### 40 SEGMENT INFORMATION

#### 40.1 Operating segments

The Company has three reportable segments, as described below, which are the Company's strategic business units. These strategic business units offer different products and are managed separately because of the requirement of different technologies and marketing strategies. These segments have been identified on the basis of business namely Liquor Division, Glass Division and Tops Division. The following summary describes the operations of each reportable segment:

| Reportable segments | Operations                                                        |
|---------------------|-------------------------------------------------------------------|
| Liquor Division     | Manufacturing and sale of alcoholic and non-alcoholic beverages   |
| Tops Division       | Manufacturing and sale of food products, juices and mineral water |
| Glass Division      | Manufacturing and sale of glass bottles and jars                  |

For each of the business unit, the audit committee, the Board of Directors and the Company's Chief Executive Officer (CEO) along with the Chief Financial Officer (CFO) reviews internal management reports on at least quarterly basis.

There are varying levels of integration between the three segments. This integration includes transfers of raw material and finished goods respectively. The accounting policies of the reportable segments are the same as described in note 4.20.

Information regarding the results of each reportable segment is given in the statement of profit or loss and related notes. Performance is measured on segment profit before income tax, as included in the internal management reports that are reviewed by the Company's CEO along with the CFO. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Inter-segment pricing is determined on an arm's length basis.

#### 40.2 Information about reportable segments

(a) The detail of utilization of the Company's assets and related liabilities of the reportable segments is as follows:

|            |                             |                | Liquor<br>Division | Glass<br>Division | Tops<br>Division | Corporate office | Total      |
|------------|-----------------------------|----------------|--------------------|-------------------|------------------|------------------|------------|
|            |                             |                | (Rs.'000)          | (Rs.'000)         | (Rs.'000)        | (Rs.'000)        | (Rs.'000)  |
|            | Assets                      | 2018           | 6,587,505          | 821,156           | 1,545,263        | 1,952,112        | 10,906,036 |
|            |                             | 2017           | 6,032,522          | 974,427           | 1,098,654        | 2,251,183        | 10,356,786 |
|            | Liabilities                 | 2018           | 885,482            | 78,787            | 308,270          | 166,363          | 1,438,902  |
|            |                             | 2017           | 846,053            | 66,421            | 171,878          | 255,977          | 1,340,329  |
| <b>(b)</b> | Other details of reportable | le segments ar | e:                 |                   |                  |                  |            |
| (i)        | Non current assets - add    | ditions        |                    |                   |                  |                  |            |
|            | Property, plant             | 2018           | 257,234            | 18,264            | 167,990          | -                | 443,488    |
|            | and equipment               | 2017           | 132,015            | 205,017           | 138,025          |                  | 475,057    |
| (ii)       | Other material items        |                |                    |                   |                  |                  |            |
|            | External revenue - net      | 2018           | 10,115,819         | 219,456           | 3,178,625        | -                | 13,513,900 |
|            |                             | 2017           | 7,577,336          | 478,433           | 2,738,348        |                  | 10,794,117 |
|            | Inter-segment revenue       | 2018           | 611,062            | 1,392,627         | 28,926           | -                | 2,032,615  |
|            |                             | 2017           | 535,759            | 1,074,835         | 33,561           |                  | 1,644,155  |
|            | Other income                | 2018           | _                  | -                 | _                | 90,021           | 90,021     |
|            |                             | 2017           |                    | -                 | _                | 58,996           | 58,996     |
|            | Net finance income          | 2018           | (18,732)           | (395)             | (1,007)          | 192,446          | 172,312    |
|            |                             | 2017           | (14,901)           | (814)             | (975)            | 167,933          | 151,243    |
|            | Depreciation                | 2018           | 90,601             | 126,479           | 45,186           |                  | 262,266    |
|            |                             | 2017           | 99,706             | 145,310           | 39,115           |                  | 284,131    |

# Annual Report. 2018 Murree Brewery Company Limited

# Notes to the Financial Statements For the year ended 30 June 2018

(c) Reconciliations of reportable segment revenues, profit or loss, assets and liabilities and other material items are as under:

| (i)   | Revenues                                     | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|-------|----------------------------------------------|-------------------|-------------------|
|       | Total revenue for reportable segments        | 15,546,515        | 12,438,272        |
|       | Elimination of inter-segment revenue         | (2,032,615)       | (1,644,155)       |
|       | Consolidated revenue                         | 13,513,900        | 10,794,117        |
| (ii)  | Profit / (loss) before tax                   |                   |                   |
|       | Total profit or loss for reportable segments | 1,666,613         | 1,218,643         |
|       | Unallocated amounts - Other expenses         | (121,212)         | (94,629)          |
|       | Unallocated amounts - Other income           | 90,021            | 58,996            |
|       | Unallocated amounts - Finance income         | 192,446           | 167,933           |
|       | Net profit before tax                        | 1,827,868         | 1,350,943         |
| (iii) | Assets                                       |                   |                   |
|       | Total assets for reportable segments         | 8,953,924         | 8,105,603         |
|       | Other unallocated amounts                    | 1,952,112         | 2,251,183         |
|       | Consolidated total assets                    | 10,906,036        | 10,356,786        |
| (iv)  | Liabilities                                  |                   |                   |
|       | Total liabilities for reportable segments    | 1,272,539         | 1,084,352         |
|       | Other unallocated amounts                    | 166,363           | 255,977           |
|       | Consolidated total liabilities               | 1,438,902         | 1,340,329         |
|       |                                              |                   |                   |

#### (d) Geographical segments

All the assets of the Company are held in Pakistan and substantially all the revenues of the Company are generated in Pakistan.

# Murree Brewery Company Limited Notes to the Financial Statements

# For the year ended 30 June 2018 FINANCIAL INSTRUMENTS

# 41.1

FAIR VALUES

41 V Accounting classifications and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

| 30 June 2018 Financial assets measured at fair value Shares of listed companies |        |                                     |                     | Callying amount             |                                   |           |           | ran value | atte    |           |
|---------------------------------------------------------------------------------|--------|-------------------------------------|---------------------|-----------------------------|-----------------------------------|-----------|-----------|-----------|---------|-----------|
| l at fair value                                                                 |        | Fair value<br>through<br>profit and | Held to<br>maturity | Loans<br>and<br>receivables | Other<br>financial<br>liabilities | Total     | Level 1   | Level 2   | Level 3 | Total     |
| l at fair value                                                                 | ř<br>  | loss                                |                     | (Rs.'000)                   |                                   |           |           | (Rs.'000) | (000    |           |
|                                                                                 |        |                                     |                     |                             |                                   |           |           |           |         |           |
|                                                                                 | יו או  | 321                                 | •                   |                             | •                                 | 321       | 321       | • •       | • •     | 321       |
| CZ CZ                                                                           | ,<br>  | 1,243,524                           |                     |                             |                                   | 1,243,524 | 1,243,524 |           |         | 1,243,524 |
| Financial assets not measured at fair value                                     |        |                                     |                     |                             |                                   |           |           |           |         |           |
| Long term advances 19 and 41.4                                                  | 141.4  |                                     | •                   | 10,894                      | •                                 | 10,894    |           |           |         | •         |
| Long term investments 20                                                        | 0      | •                                   | 523,503             |                             | •                                 | 523,503   | •         | 466,801   | ٠       | 466,801   |
|                                                                                 | 141.4  | •                                   | •                   | 26,518                      |                                   | 26,518    | •         | •         | •       | •         |
| Trade debts 23 and 41.4                                                         | 1 41.4 | •                                   |                     | 80,07                       |                                   | 80,02     |           |           |         |           |
| Advances, prepayments and other receivables 24 & 41.2                           | 41.2   |                                     |                     | 27,040                      | •                                 | 27,040    | •         | •         |         | •         |
| Cash and bank balances 27 and 41.4                                              | 141.4  | •                                   | •                   | 1,998,714                   | •                                 | 1,998,714 | •         |           | •       | •         |
|                                                                                 |        |                                     | 523,503             | 2,089,224                   |                                   | 2,612,727 |           | 466,801   |         | 466,801   |
| Financial liabilities not measured at fair value                                |        |                                     |                     |                             |                                   |           |           |           |         |           |
| Finance lease liabilities 10 and 41.4                                           | 141.4  |                                     | •                   | •                           | 7,988                             | 7,988     | •         | •         | •       | •         |
| Trade and other payables 13 & 41.3                                              | 41.3   | •                                   | •                   | •                           | 551,413                           | 551,413   | •         |           | •       | •         |
| Unpaid dividend 41.4                                                            | 4.     |                                     |                     |                             | 51,739                            | 51,739    | •         | •         |         | •         |
| Unclaimed dividend 41.4                                                         | 4.     | •                                   |                     | •                           | 131,316                           | 131,316   | •         | •         |         | •         |
|                                                                                 |        | •                                   |                     |                             | 742,456                           | 742,456   | •         |           |         |           |

Murree Brewery Company Limited Notes to the Financial Statements For the year ended 30 June 2018

|                                                  |             |                                     |                     | Carrying amount             |                                   |           |           | Fair value | /alue   |           |
|--------------------------------------------------|-------------|-------------------------------------|---------------------|-----------------------------|-----------------------------------|-----------|-----------|------------|---------|-----------|
| On-balance sheet financial instruments           |             | Fair value<br>through<br>profit and | Held to<br>maturity | Loans<br>and<br>receivables | Other<br>financial<br>liabilities | Total     | Level 1   | Level 2    | Level 3 | Total     |
| <u>30 June 2017</u>                              | Note        | SSOT                                |                     | (Rs.'000)                   |                                   |           |           | (Rs.'000)  | 000)    |           |
| Financial assets measured at fair value          |             |                                     |                     |                             |                                   |           |           |            |         |           |
| Shares of listed companies                       | 25          | 482                                 | 1                   | ı                           | •                                 | 482       | 482       | •          | •       | 482       |
| Mutual funds                                     | 25          | 1,220,560                           | ı                   | 1                           | ı                                 | 1,220,560 | 1,220,560 | •          | •       | 1,220,560 |
|                                                  |             | 1,221,042                           | 1                   | 1                           | 1                                 | 1,221,042 | 1,221,042 |            |         | 1,221,042 |
| Financial assets not measured at fair value      |             |                                     |                     |                             |                                   |           |           |            |         |           |
| Long term advances                               | 19 and 41.4 | 1                                   | Ī                   | 13,392                      | ,                                 | 13,392    | ı         | 1          | 1       | 1         |
| Long term investments                            | 20          | •                                   | 526,509             | ı                           | 1                                 | 526,509   | •         | 526,509    |         | 526,509   |
| Long term deposits                               | 21 and 41.4 | •                                   | ı                   | 25,687                      | 1                                 | 25,687    | 1         | ı          |         | ı         |
| Trade debts                                      | 23 and 41.4 | 1                                   | 1                   | 82,342                      | 1                                 | 82,342    | 1         |            | •       | 1         |
| Advances, prepayments and other receivables      | 24 & 41.2   |                                     | ı                   | 38,770                      | ı                                 | 38,770    | •         |            |         | ı         |
| Cash and bank balances                           | 27 and 41.4 | ı                                   | ı                   | 1,642,306                   | ı                                 | 1,642,306 |           |            |         |           |
|                                                  |             |                                     |                     |                             |                                   |           |           |            |         |           |
|                                                  |             | ·                                   | 526,509             | 1,802,497                   | •                                 | 2,329,006 | •         | 526,509    | ı       | 526,509   |
| Financial liabilities not measured at fair value |             |                                     |                     |                             |                                   |           |           |            |         |           |
| Finance lease liabilities                        | 10 and 41.4 | ı                                   | •                   | 1                           | 19,455                            | 19,455    | ı         | ı          | ı       | ı         |
| Trade and other payables                         | 13 & 41.3   | •                                   |                     | •                           | 456,463                           | 456,463   | •         |            |         | ı         |
| Unpaid dividend                                  | 41.4        |                                     | 1                   | 1                           | 32,425                            | 32,425    | 1         | •          |         | ı         |
| Unclaimed dividend                               | 41.4        |                                     | ı                   |                             | 81,207                            | 81,207    | 1         | 1          |         | ı         |
|                                                  |             | •                                   |                     |                             | 589,550                           | 589,550   |           | 1          | 1       | 1         |

41.2 It excludes advances to suppliers and prepayments.

The Company has not disclosed the fair values for these financial assets and financial liabilities because their carrying amounts are a reasonable approximation of fair value. 41.4

It excludes advances from customers, withholding tax payable, sales tax payable - net, excise duty payable, export duty payable on PMFL and beer, unearned income, Worker's Welfare Fund (WWF) and Zila tax payable. 41.3

# Annual Report. 2018 Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### 41.5 Measurement of fair values

All financial assets and financial liabilities are initially recognized at fair value of consideration paid or received, net of transaction costs as appropriate. The financial assets and liabilities of the Company approximate their carrying values. A number of Company's accounting policies and disclosures require the determination of fair value, for financial assets. Fair values have been determined for measurement and/or disclosure purposes based on the following methods:

#### 41.5.1 Non - derivative financial assets

The fair value of non-derivative financial assets is estimated considering the fair market values or the yield of securities with similar maturity and credit rating. This fair value is determined for disclosure purposes.

#### B FINANCIAL RISK MANAGEMENT

The Company has exposure to the following risks arising from financial instruments:

- Credit risk (Note 41.7)
- Liquidity risk (Note 41.8)
- Market risk (Note 41.9)

#### 41.6 Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

#### 41.7 Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. To manage credit risk the Company maintains procedures covering the application for credit approvals, granting and renewal of credit and monitoring of exposures against these credits. As part of these processes the financial viability of all counterparties is regularly monitored and assessed. The Company's credit risk exposures is categorized under the following headings:

#### i. Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The Company has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, where available, and in some cases bank references.

#### ii. Concentration of credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date is as follows:

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

|                                             | Note        | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|---------------------------------------------|-------------|-------------------|-------------------|
|                                             | =           | (2257 000)        | (110,000)         |
| Long term advances                          | 19 and 41.4 | 10,894            | 13,392            |
| Long term investments                       | 20          | 523,503           | 526,509           |
| Long term deposits                          | 21 and 41.4 | 26,518            | 25,687            |
| Trade debts                                 | 23 and 41.4 | 26,058            | 82,342            |
| Advances, prepayments and other receivables | 24          | 27,040            | 38,770            |
| Cash and bank balances                      | 27 and 41.4 | 1,981,740         | 1,636,780         |
|                                             | _<br>_      | 2,595,753         | 2,323,480         |

Geographically there is no concentration of credit risk at the reporting date (2017: Nil). The maximum exposure to credit risk for financial assets at the reporting date by type of counter party is as follows:

|                                  | 2018      | 2017      |
|----------------------------------|-----------|-----------|
|                                  | (Rs.'000) | (Rs.'000) |
| From government institutions     | 523,503   | 526,509   |
| Banks and financial institutions | 1,981,740 | 1,636,780 |
| Others                           | 90,510    | 160,191   |
|                                  | 2,595,753 | 2,323,480 |

The Company establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

2017

|      |                                                               | Gross | Impairment | Gross  | Impairment |
|------|---------------------------------------------------------------|-------|------------|--------|------------|
| iii. | Impairment losses                                             | (Rs.  | 000)       | (Rs.   | 000)       |
|      | The aging of trade debts at the reporting date is as follows: |       |            |        |            |
|      | Less than one year                                            | 25,60 | 7 -        | 82,342 | _          |
|      | Over one year                                                 | 45    | 1 -        | =      | =          |
|      |                                                               | 26,05 | 8 -        | 82,342 |            |
|      |                                                               |       |            |        |            |

The movement in the allowance for impairment in respect of trade debts during the year was as follows:

|                                           | Note | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|-------------------------------------------|------|-------------------|-------------------|
| Balance at 01 July                        |      | -                 | 2,424             |
| Provision / (reversal of provision) - net | 23   | 7,960             | (2,424)           |
| Bad debts written off                     |      | (7,960)           | -                 |
| Balance at 30 June                        |      |                   | -                 |

The doubtful account in respect of trade debts are used to record impairment losses unless the Company is satisfied that no recovery of the amount owing is possible; at that point the amount considered irrecoverable is written off against the financial asset directly.

The Company has no collateral in respect of financial assets exposed to credit risk. Based on past experience, management believes that except as already provided for in these financial statements, no further impairment is required to be recognized against any financial assets of the Company.

#### Credit quality of financial assets

The credit quality of companies financial assets have been assessed below by reference to external credit rating of counterparties determined by Moody's Investor Services Inc., Pakistan Credit Rating Agency Limited (PACRA) and JCR - VIS Credit Rating Company Limited (JCR - VIS). The counterparties for which external credit ratings were not available have been assessed by reference to internal credit ratings determined based on their historical information for any default in meeting obligations.

# Murree Brewery Company Limited

# Notes to the Financial Statements For the year ended 30 June 2018

An analysis of the credit quality of financial assets that are neither past due nor impaired is as follows:

|                                               | D - 45 | 2018        | 2017      |
|-----------------------------------------------|--------|-------------|-----------|
|                                               | Rating | (Rs.'000)   | (Rs.'000) |
| Long term advances                            |        |             |           |
| Counterparties without external credit rating |        | 10,894      | 13,392    |
| Long term investments                         |        |             |           |
| Counterparties with external credit rating    | В3     | 523,503     | 526,509   |
| Long term deposits                            |        |             |           |
| Counterparties with external credit rating    | AA+    | 589         | -         |
| Counterparties with external credit rating    | AA     | 2           | -         |
| Counterparties with external credit rating    | AA-    | 15,872      | -         |
| Counterparties without external credit rating |        | 10,055      | 25,687    |
|                                               | ·      | 26,518      | 25,687    |
| Trade debts                                   |        |             |           |
| Counterparties with external credit rating    | A      | 6           | -         |
| Counterparties with external credit rating    | A1     | 2,892       | -         |
| Counterparties with external credit rating    | A1+    | 1,488       | -         |
| Counterparties without external credit rating |        | 21,672      | 82,342    |
|                                               | •      | 26,058      | 82,342    |
| Advances, prepayments and other receivables   |        |             |           |
| Counterparties with external credit rating    | В3     | -           | 659       |
| Counterparties without external credit rating |        | 27,040      | 38,111    |
|                                               |        | 27,040      | 38,770    |
| Bank balances                                 |        |             |           |
| Counterparties with external credit rating    | A1+    | 1,964,443   | 1,620,722 |
| Counterparties with external credit rating    | A1     | 17,297      | 16,058    |
| -                                             |        | 1,981,740   | 1,636,780 |
|                                               |        | 2,595,753   | 2,323,480 |
|                                               | :      | <del></del> |           |

#### 41.8 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding to an adequate amount of committed credit facilities and the ability to close out market positions due to dynamic nature of the business. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

#### Exposure to liquidity risk

The following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted, and include contractual interest payments and exclude the impact of netting agreements.

The maturity profile of the Company's financial liabilities based on the contractual amounts is as follows:

|                                              | Finance lease<br>liabilities | Expected<br>future<br>interest<br>payments | Other financial liabilities | Total   |
|----------------------------------------------|------------------------------|--------------------------------------------|-----------------------------|---------|
| 30 June 2018                                 |                              | (1                                         | Rs.'000)                    |         |
| Maturity up to one year                      | 6,669                        | 234                                        | 734,468                     | 741,371 |
| Maturity after one year and up to five years | 1,319                        | 10                                         | -                           | 1,329   |
|                                              | 7,988                        | 244                                        | 734,468                     | 742,700 |
| Carrying amount                              | 7,988                        |                                            | 734,468                     | 742,456 |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

For the year ended 30 June 2018

|                                              | Finance lease<br>liabilities | Expected<br>future<br>interest<br>payments | Other financial<br>liabilities | Total   |
|----------------------------------------------|------------------------------|--------------------------------------------|--------------------------------|---------|
| <u>30 June 2017</u>                          |                              | (                                          | Rs.'000)                       |         |
| Maturity up to one year                      | 11,467                       | 496                                        | 570,095                        | 582,058 |
| Maturity after one year and up to five years | 7,988                        | 243                                        | =                              | 8,231   |
|                                              | 19,455                       | 739                                        | 570,095                        | 590,289 |
| Carrying amount                              | 19,455                       |                                            | 570,095                        | 589,550 |

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier or at significantly different amounts.

The contractual cash flows relating to finance lease liabilities have been determined on the basis of expected mark up rates. The mark-up rates have been disclosed in notes to these financial statements.

#### 41.9 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

#### 41.9.1 Foreign currency risk

The Company is exposed to currency risk to the extent that there is a mismatch between the currencies in which sales, purchases and other transactions and balances are denominated and the functional currency of the Company. The functional currency of the Company is Pakistan Rupee (PKR). The currency in which these transactions and balances are primarily denominated is US Dollars (USD). The Company's potential foreign currency exposure comprise:

- Transactional exposure in respect of non functional currency monetary items.
- Transactional exposure in respect of non functional currency expenditure and revenues.

#### i. Transactional exposure in respect of non functional currency monetary items

Monetary items, including financial assets and liabilities, denominated in currencies other than the functional currency of the Company are periodically restated to PKR equivalent, and the associated gain or loss is taken to the profit or loss. The foreign currency risk related to monetary items is managed as part of the risk management strategy.

#### ii. Transactional exposure in respect of non functional currency expenditure and revenues

Certain operating and capital expenditure is incurred by the Company in currencies other than the functional currency. Certain sales revenue is earned in currencies other than the functional currency of the Company. These currency risks are managed as part of overall risk management strategy. The Company does not enter into forward exchange contracts.

#### iii. Exposure to foreign currency risk on year end monetary balances

|               | 2018    |     | 2017   |         |  |
|---------------|---------|-----|--------|---------|--|
|               | Rs.     | USD | Rs.    | USD     |  |
|               | in '000 |     | in '   | in '000 |  |
| Bank balances | 37,573  | 309 | 33,192 | 317     |  |
|               | 37,573  | 309 | 33,192 | 317     |  |

The following significant exchange rates were applied during the year:

| Average rate     |             | Reporting date mid spot rate |                           |
|------------------|-------------|------------------------------|---------------------------|
| <b>2018</b> 2017 |             | 2018                         | 2017                      |
| Rs.              |             | Rs.                          |                           |
| 09.98            | 104.33      | 121.40                       | 104.58                    |
| _                | 2018<br>Rs. | 2018 2017<br>Rs.             | 2018 2017 2018<br>Rs. Rs. |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### iv. Foreign currency sensitivity analysis

Following is the demonstration of the sensitivity to a reasonably possible change in exchange rate of USD applied to assets and liabilities as at the reporting date represented in foreign currency, with all other variables held constant, of the Company's profit before tax.

|                          | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|--------------------------|-------------------|-------------------|
| Increase in 10% USD rate | 3,757             | 3,275             |
| Decrease in 10% USD rate | (3,757)           | (3,275)           |

#### 41.9.2 Interest rate risk

The interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Company does not have liabilities at variable rates.

#### i. Exposure to interest rate risk

At the reporting date the interest rate profile of the Company's interest bearing financial instruments was as follows:

|                        | Effective interest rate  |                             | Note             | Carrying amounts |           |
|------------------------|--------------------------|-----------------------------|------------------|------------------|-----------|
|                        | 2018                     | 2017                        | _                | 2018             | 2017      |
| Interest rate risk     | ( % )                    | (%)                         | . =              | (Rs.'000)        | (Rs.'000) |
| Fixed rate instruments |                          |                             | _                |                  | _         |
| Financial assets       | 0.25% to 11% per annum   | 0.06% to 11% per annum      | 19, 20 and<br>27 | 1,803,371        | 2,006,221 |
| Financial liabilities  | 7.51% to 9.05% per annum | 7.02% to 7.48%<br>per annum | 10               | 7,988            | 19,455    |
|                        |                          |                             | =                | 1,811,359        | 2,025,676 |

#### ii. Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

#### iii. Cash flow sensitivity analysis for variable rate instruments

There are no outstanding variable rate instruments at the reporting date (2017: Nil). Hence the Company is not exposed to any variable interest rate risk.

#### 41.9.3 Other market price risk

The primary goal of the Company's investment strategy is to maximize investment returns on surplus funds. The Company adopts a policy of ensuring to minimize its price risk by investing in securities having sound market performance. Certain investments are designated as held for trading because their performance is actively monitored and these are managed on a fair value basis. Equity price risk arises from investments at fair value through profit or loss.

#### Sensitivity analysis - equity price risk

For quoted investments classified as held for trading, 100 basis point increase in market price at reporting date would have increased profit by Rs. 12.43 million (2017: Rs. 12.21 million); an equal change in the opposite direction would have decreased profit by the same amount. The analysis is performed on the same basis for 2017 and assumes that all other variables remain the same.

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

|            |                                        | Measurement   |            |            |
|------------|----------------------------------------|---------------|------------|------------|
| 42         | CAPACITY AND PRODUCTION                | basis         | 2018       | 2017       |
| 42.1       | Liquor Division - Rawalpindi           |               |            |            |
| (a)        | Capacity of industrial unit            |               |            |            |
|            | Beer and Non Alcoholic Beverages (NAB) | Litres        | 29,952,000 | 29,952,000 |
|            | Pakistan Made Foreign Liquor (PMFL)    | Cases (2 B.G) | 2,490,509  | 2,490,509  |
|            | Non Alcoholic Products (NAP)           | Litres        | 44,928,000 | 44,928,000 |
| (b)        | Actual production                      |               |            |            |
| . ,        | Beer and Non Alcoholic Beverages (NAB) | Litres        | 27,100,052 | 22,569,441 |
|            | Pakistan Made Foreign Liquor (PMFL)    | Cases (2 B.G) | 1,594,524  | 1,217,187  |
|            | Non Alcoholic Products (NAP)           | Litres        | 48,672,288 | 40,539,111 |
| 42.2       | Tops Division                          |               |            |            |
| (i)        | Rawalpindi                             |               |            |            |
| (a)        | Capacity of industrial unit            |               |            |            |
|            | Tetra pack juices                      | Litres        | 33,580,000 | 33,580,000 |
| (b)        | Actual production                      |               |            |            |
|            | Tetra pack juices                      | Litres        | 24,107,354 | 22,684,985 |
| (ii)       | Hattar                                 |               |            |            |
| (a)        | Capacity of industrial unit            |               |            |            |
|            | Food products                          | Cartons       | 375,000    | 375,000    |
|            | Juice (NR & Ret)                       | Litres        | 4,500,000  | 4,500,000  |
|            | Mineral water                          | Litres        | 30,424,000 | 22,000,000 |
| <b>(b)</b> | Actual production                      |               |            |            |
|            | Food products                          | Cartons       | 72,686     | 78,399     |
|            | Juice (NR & Ret)                       | Litres        | 5,052,103  | 4,113,784  |
|            | Mineral water                          | Litres        | 25,362,660 | 20,607,919 |
| 42.3       | Glass Division - Hattar                |               |            |            |
| (a)        | Melting capacity                       | M. Tons       | 40,150     | 40,150     |
| <b>(b)</b> | Actual production - Glass melted       | M. Tons       | 39,467     | 37,172     |

**<sup>42.4</sup>** Normal capacity is based on 26 working days per month with one shift of 8 hours per day. Actual production represents multiple shifts undertaken keeping in view the market demand.

#### 43 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of directors, entities over which the directors are able to exercise significant influence, entities with common directors, major shareholders, staff retirement funds and key management personnel. Balances with related parties are shown in notes 6 to the financial statements. The transactions with related parties, other than remuneration and benefits to Chief Executive Officer, directors and key management personnel as per the terms of their employment which are disclosed in note 39 to the financial statements, are as follows:

**<sup>42.5</sup>** The difference is due to the supply and seasonal demand of the market.

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

|    | Name of Related Party                          | Nature of Relationship                    | Percentage<br>of share<br>holding | Nature of transactions<br>during the year<br>= | 2018<br>(Rs.'000) | 2017<br>(Rs.'000) |
|----|------------------------------------------------|-------------------------------------------|-----------------------------------|------------------------------------------------|-------------------|-------------------|
| 1) | D.P. Edulji & Company                          | Associated company on                     | 15.42%                            | Sales commission                               | 87,507            | 71,365            |
|    | (Private) Limited                              | account of common                         |                                   | Services acquired                              | 12,000            | 12,000            |
|    |                                                | directorship                              |                                   | Dividend paid                                  | 124,393           | 103,045           |
| 2) | Kingsway Fund                                  | Associated company                        | 29.18%                            | Dividend paid                                  | 173,083           | 150,246           |
| 3) | Board of directors                             | Directors                                 | 26.41%                            | Dividend paid                                  | 186,764           | 156,504           |
| 4) | Directors' relatives                           | Directors' relatives                      | 7.83%                             | Dividend paid                                  | 88,340            | 75,729            |
| 5) | Staff retirement benefit plan - Provident fund | Staff retirement funds                    | Nil                               | Contribution by the Company                    | 5,256             | 4,546             |
| 6) | Staff retirement benefit plan - Pension fund   | Staff retirement funds                    | Nil                               | Contribution by the Company                    | 4,532             | 3,671             |
| 7) | Bhandara Foundation                            | Chief executive officer acts as a Trustee | Nil                               | Donation paid                                  | 1,500             | 1,000             |

- 43.1 Details of compensation to key management personnel comprising of chief executive officer, directors and executive is disclosed in note 39.
- 43.2 Following particulars relate to associated company, incorporated outside Pakistan, with whom the Company has entered into transactions during the year.

| Particulars                                                | Details                                                              |
|------------------------------------------------------------|----------------------------------------------------------------------|
| Name of associate                                          | Kingsway Fund                                                        |
| Registered address                                         | 15 Avenue J.F. Kennedy, L-1855 Luxembourg, Grand Duchy of Luxembourg |
| Country of incorporation                                   | Grand Duchy of Luxembourg                                            |
| Basis of association                                       | Shareholder with significant influence                               |
| Aggregate percentage of shareholding                       | 6,726,821 (29.15%) ordinary shares of Rs. 10 each                    |
| Name of Principal Officer                                  | Mr. Manuel Stotz                                                     |
| Operational status                                         | Active, going concern                                                |
| Auditors' opinion on latest available financial statements | Unmodified (Year end 31 March 2018)                                  |

**43.3** Following particulars relate to the directors, of the Company, and their relatives with whom the Company has entered into transactions during the year.

|     |                           |                                 |           | the Company |
|-----|---------------------------|---------------------------------|-----------|-------------|
|     | Name                      | Basis of relationship           | Numbers   | Percentage  |
| 1)  | Mr. Isphanyar M. Bhandara | Chief Executive Officer (CEO)   | 3,414,703 | 14.81%      |
| 2)  | Mr. Khurram Muzaffar      | Chairman                        | 3,909     | 0.02%       |
| 3)  | Mrs. Goshi M. Bhandara    | Director                        | 2,660,586 | 11.54%      |
| 4)  | Mr. Ch. Mueen Afzal       | Director                        | 3,210     | 0.01%       |
| 5)  | Mr. Aamir H. Shirazi      | Director                        | 2,570     | 0.01%       |
| 6)  | Lt. Gen. ® Zarar Azeem    | Director                        | 1,756     | 0.01%       |
| 7)  | Mr. Shahbaz Haider Agha   | Director                        | 1,365     | 0.01%       |
| 8)  | Mr. Khalid Aziz Mirza     | Director                        | 1,000     | 0.00%       |
| 9)  | Mrs. Jasmine Bhandara     | Close family member of CEO      | 277,551   | 1.20%       |
| 10) | Mrs. Naseem Muzaffar      | Close family member of Chairman | 11,674    | 0.05%       |
| 11) | Mr. Jamshed M. Bhandara   | Close family member of CEO      | 930,144   | 4.03%       |
| 12) | Mrs. Munizeh M. Bhandara  | Close family member of CEO      | 585,434   | 2.54%       |

#### 44 EMPLOYEES PROVIDENT FUND TRUST

**44.1** The following information is based on unaudited financial statements of the provident fund trust at the reporting date:

|                                    |    | 2018      | 2017      |
|------------------------------------|----|-----------|-----------|
|                                    |    | (Rs.'000) | (Rs.'000) |
|                                    |    | Unaudited | Unaudited |
| Size of the fund - total assets    |    | 120,112   | 120,258   |
| Cost of investments made           |    | 41,480    | 41,480    |
| Percentage of investments made (%) |    | 34.53%    | 34.49%    |
| Fair value of investments made     | 93 | 124,417   | 110,914   |

# Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### **44.2** The breakup of fair value of investments is as follows:

|                              | 2018       |     | 2017      |     |
|------------------------------|------------|-----|-----------|-----|
|                              | (Rs. '000) | %   | (Rs.'000) | %   |
| Defence savings certificates | 124,417    | 100 | 110,914   | 100 |

All the investments out of provident fund trust have been made in accordance with the provisions of Section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

|                                           | <br>2018     | 2017     |
|-------------------------------------------|--------------|----------|
| 45 NUMBER OF EMPLOYEES                    | <br>(Number) | (Number) |
| Employees at year end                     | 1,828        | 1,808    |
| Average employees during the year         | 1,818        | 1,729    |
| Factory employees at the year end         | 1,442        | 1,424    |
| Average factory employees during the year | 1,433        | 1,411    |

#### 46 RECLASSIFICATIONS / REARRANGEMENTS OF CORRESPONDING FIGURES

The following table summarises the impacts of the reclassifications / rearrangements of corresponding figures on the financial statements:

|    |                                             |               | 2 6                |                     |
|----|---------------------------------------------|---------------|--------------------|---------------------|
|    |                                             |               | As at 30 June 2017 |                     |
|    |                                             | As previously | As reclassified /  | Reclassifications / |
|    |                                             | reported      | rearranged         | rearrangements      |
|    |                                             |               | (Rs.'000)          |                     |
| a. | Effect on statement of financial position   |               |                    |                     |
|    | Deffered liabilities                        | 380,827       | _                  | (380,827)           |
|    | Employee benefits                           | _             | 189,008            | 189,008             |
|    | Deferred tax liability - net                | _             | 197,868            | 197,868             |
|    | Trade and other payables                    | 940,047       | 820,366            | (119,681)           |
|    | Unpaid dividend                             | _             | 32,425             | 32,425              |
|    | Unclaimed dividend                          | _             | 81,207             | 81,207              |
|    |                                             | 1,320,874     | 1,320,874          | -                   |
|    | Stores, spare parts and loose tools         | 118,562       | -                  | (118,562)           |
|    | Stock in trade                              | 1,416,643     | -                  | (1,416,643)         |
|    | Inventories                                 | _             | 1,535,205          | 1,535,205           |
|    | Advances and other receivables              | 44,830        | -                  | (44,830)            |
|    | Short term prepayments                      | 31,058        | -                  | (31,058)            |
|    | Interest accrued                            | 19,037        | -                  | (19,037)            |
|    | Advances, prepayments and other receivables | -             | 94,925             | 94,925              |
|    |                                             | 1,630,130     | 1,630,130          | -                   |
| b. | Effect on statement of profit or loss       |               |                    |                     |
|    | Other income                                | 226,929       | 58,996             | (167,933)           |
|    | Finance income                              | -             | 167,933            | 167,933             |
|    |                                             | 226,929       | 226,929            | =                   |
|    |                                             |               |                    |                     |

46.1 There was no impact on other comprehensive income as a result of the reclassifications / rearrangements of corresponding figures.

# Annual Report. 2018 Murree Brewery Company Limited

#### Notes to the Financial Statements

#### For the year ended 30 June 2018

#### 47 SUBSEQUENT EVENTS

The Board of Directors of the Company in the meeting held on 13<sup>th</sup>September 2018 proposed final cash dividend of 50% i.e. Rs. 5 per share (2017: 100% i.e. Rs 10 per share) and stock dividend (bonus shares) of 20% (i.e. 01 bonus share for every 05 shares held by shareholders). These financial statements do not reflect the proposed final dividend on ordinary shares as payable, which will be accounted for in the statement of changes in equity as an appropriation from the unappropriated profit in the year ending 30<sup>th</sup>June 2019.

#### 48 GENERAL

**48.1** Dividend payable to the Muslim shareholders is deemed to be appropriated from income arising from the Company's investments, non-alcoholic profits and rental income.

#### 49 APPROVAL OF FINANCIAL STATEMENTS

These financial statements were authorized for issue by the Board of Directors of the Company in their meeting held on  $13^{th}$ September 2018

CHIEF FINANCIAL OFFICER

CHIEF EXECUTIVE OFFICER

DIRECTOR

# Murree Brewery Company Limited

مثر وليبار فريز كنز من يحاخران اوراثرات كالجزيه جاري وكلاهوات. سنتين من بات كوقيني والى يركر برايك ما زم اور تشريق من حمد محقوظ ما حول بين كام كرساء بيال الطور ملاز مكول يدكام تبيل كرماء

آپ کی منتخار بی اور گلس کی مدش 5,212 میشن دوید ( گزشته سال پر آم 196 4 میشن دوید تی ) قو می نزاید نیس ای تو کرداد کیل ہے۔

والريكترز كاسواوقيه

بجر بوریت گونش کے تواغی کنفر دریات کے مطابق افرادی فی افریکٹرز کے معاوضے کے مقتلے کے تقبل کے لیے توی ادر کھناف طریقہ کا داختار کہا جاتا ہے۔

法對

30 جون 2018 كفتم بوئے والے الى سال كے ليے تين كر قاف أولى الله يعن كانتي الدان آلايزر في كار ورجه كوش كانا وال كرمطابق الميشن كي تين كر قائل المنطق الد ر پر پور پر پر پر پر پار آثار اور کی آن میں موجود وا تو باز میسرز کے لیا انہی اوٹی برای بیٹا کو جواس کیفاتنے پر پائز ڈوجو پائیں کے خواص ان 19 - 2018 میں دریان تقر در کے لیے وہٹی کیا بولدرز كامالا تهاجلان عام ثل وفي جائے گیا۔

يروني عوال:

25 جود انگ 2018 کو ملک شرورے والے اسچابات میں تحریک انساف (PT) کے کامیابی حاصل کی ہے۔ پیرکاری افزوج ہے شرکی فررت وجوالت کے خاصے میروزگاری میں کی اورقر ضوں کی ا والنگل کے اورائع کی عناقل اورطراتہ کار موجودہ بالیاتی خمار ہے بیٹے اور بڑوی انوا کیا ہے تعلقات میں پہنری کا عزم لیے ہوئے ہے ۔اس کے بیٹیے میں معیشت مجے اورورمیانی مدینہ میں GDP كروند بركي أعلق م

متنقبل كامكانات

ور ایش مسائل کے باو بور میں کا عزام ہے کہ دو میم المجنب اور سے کا مدیار کی اور ان ایسے اقد ایات کے اربیعی باریک کی سازگار صور تھال پر مربایکاری کرے کی ہم کا مدیاری انتخام کو بھی بنانے کے لیے لا گنت کی اصلات اور کارگزدگی میں جہتری پر قوجہم و ذکھے ہوئے جن

30 جمين 2018 كياجيد كي القوات

1\_صن بافتال کا تعیم

المدائث (في مفارق ورج الإيمان كي هـــــ

پیفٹر پیٹ انسلس آٹ پیاکتان نے متعارف کروایا ہے اور قومت کی جانب ہے پانی کی کی کے خذیجے کا تم کرنے اور وہ ڈیمز کی قبیرے لیے انہوں نے اس فنڈ میں والی طور پر 1 ملین روپ و ہے ایس کیٹی كالناف اوروركرز في ال فلاحي 1 كلين روب عطيد كي إلى -

بلغداؤال وفزير القفم نے ڈیمز کا انہیے پرڈرووسیتے ہوئے ان کا تھیرے کے الفوس مندریا رہا ساتھاں سے مطیات کی ایمل کی ہے۔ اس توالے سے ثبت جواب طاہب

خدمات كااعتراف

ڈائز کیٹر اوروران سال شیئر ہولڈرڈ کے تعاول اور مودوٹ کرنے یا تھیں تران تھیں ہوئی کرتے جل النا کی سرمایہ کاری تونی کے لیےا تھا دکایا عث بھی ہے۔

ة الرّبيّر لا كان سي للازمين في مسلس خدمات اخلاص او دجدو جهداً وتحق مريات إن سعيسا كريميليرييان كيا كياب. الليسي الميثوز بي منطق قاعل قدرا راءه بين مرا الريكيز زكا بحي شكر بداوا كماها ناب.

· Kingaffar

راوليناري 13 تنبر2018

# Murree Brewery Company Limited

| (v. 73) | - | جناب شهباز عبيراآما          |
|---------|---|------------------------------|
| (مير)   | - | جناب فرم مظفر                |
| ( مير ) | ÷ | مخترمه كوشمااتم ببنقدارا     |
| (14)    | ě | ليقنت جزل (رينازة) طراد عليم |

#### المشوب برائع كار يوريت اورفنانهل ويورثك فريم ورك

#### وَالرِّيمُ وَكُورَكُ مِطَالِلَ:

- 30 جوان 2018 كِتُمْ ول والسلسال كر اليفاعل المعلمي في تغني القلامية السية معاملات البريشنور كروتا في أيش اللوا ورمنيان بين بيلون كوهفاف طود يروش كيا بيد
  - · · · · مَعِيقَ كَاحِمَا بِالشَّاكُ أَمَّا لِي كَوْبِا قَاعِدُهُ مُرْتِبِ لَيَاتِ.
  - و المال المجتمع كي تاري بن الحاوظك إلى أو الادال والإياب ادرا كاوطنك المعتمس مناسب ادر شاورتي فيعلم ويل ي
    - المالفل عيمتندل كياتياري مين ماكستان مين قابل اطلاق التربيفي فالقل اسليندروز رجمل كباجا تائية...
      - · انتزل تغرول كانفام متحكم بي جيم و شعر برلاً كوكيا كياب.
      - معاملات جازی رکھتے کے حوالے نے کہنی کی صاحبیتی کمی بھی شک سے بالاتر ہیں ۔
  - المسلم على بيان كرده ادا تلكول كسوا 30 جوان 2018 كالمستنسر كه اكالات جسوا التداور بلايا جارج ويرك الولى ادا يمكي تين بيا
    - قالا كيترز جوز يتنك بإلاضالط التلئي فإجع بي وومقرره صدود ين بي-
    - ويدا كالمنظة قرائين بين تعليل طور يرورن عبكار يوريث كونس كى بينزين ريكشو سيكو كي مير أخيس التال
      - م الزشة جيسال كاانهم آير ينتك اينز فنافعل ويناخلان كي عورت من مسكك ب-
- 30 جول 2018 تک قیرآ اوٹ شده پورویزٹ فنز اور فیرآ اوٹ شده پنشن فنز کی سرماییکاری کی قدر بالزئیب 124.4 ملین روپ (110.9:2017 ملین روپ ) اور 7. 46 ملین روپ ) (39.5:2017 ملین روپ ) نئی ۔
  - عند 2017-18 کے دوران بورڈ کے 7 اجلاس مؤٹ کے 5 اجلاس اور نیوس ریبوری ایٹٹریٹو فیٹریٹن کیٹی کا اجلاس بولد اجلاموں میں دائز کیٹرز کی حاضری درج ویل ریون

| البش آراميذ آرسيني | آوڪ کين | بوراة فسادا لأيكترن | والتريكيش كالمام                |
|--------------------|---------|---------------------|---------------------------------|
| 1/t                | 5/5     | 7/7                 | جناب قرم مظلقم                  |
| =                  | -       | 6/7                 | جناب المفن المم يجنثه ارا       |
| -                  | 3/5     | 5/7                 | چومدری معین افضل                |
| :=                 | =       | 3/7                 | جنا <u>ب</u> عامراتؓ ۔ شیرازی   |
| 0/1                | =       | 6/7                 | مجتز مه گوش ایم بهندارا         |
| 0/1                | 5/5     | 7/7                 | ليفاعث جزل (ريئائزة) شرار بطعيم |
|                    | 3/5     | 6/7                 | جناب غالدهما يزمروا             |
| 1/1                | -       | 5/7                 | جناب همهاز هيورآ فا             |

#### كار يوريت عاجي ومدوازي

سمیتی اپنی پراہر کی کا استعمال معذور اقراد کے لیے کا م کرنے والی الیوی ایشن (ورخشاں ) کے لیے جاری رکھے ہوئے ہوا الیشندی کے جائے شن معذور خرورت مندخوا تھی گوخود بھی رکھیوٹر کے استعمال اور مطاخرے کا کا دائید فرور ایسان کے لیے قائم والیشندل شن اس وقت 60 معذور خوا تعزیز کرنٹ جی ب

ا آن ادارے کی محارت کینٹی کی جانب سے بنائس معاوینے کے بالکل قری دی گئی ہے ،اس کے ساتھ ساتھ فرنچے ، نوٹیلی مز ادر مینٹیئنس کی وسنداری مجمی کمپنی کے وجہ ہے۔ اس کے علاوہ کمپنی 2 کا ملین دو بے مختلف فعالی اداروں اور مینٹالوں کو اطواع مطالب دے چکل ہے۔

#### انوائرُ منت مُوالنُّي ، بيلتِه اينزُ سيفقُ سسمُ

اقظامی مهمانگا اور تودیخارس گفتش اقعاد شرقی جانب سے تعلیم شده بازندامانو از منظر این گفترند پر پر پورش بیشت کی جانب که بازندامانو از منظر این بیشت پر پر پورش بیشت کی میاب المولیات المولیات المولیات بیشت کی میاب المولیات بیشتر میلاد بیشتر میلاد بیشتر کارسید کی میستر کی میست کی بیشتر کارسید بردیک ایجنسی میستود و میروشد بازی رکتابوا بردیک بیشتر بردیک ایجنسی میستود بردیک بیشتر بردیک بیشتر بردیک بیشتر بردیک بیشتر بردیک بیشتر بردیک بردیک بردیک بردیک بیشتر بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک ب در بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بردیک بر

مهنى ال ويد كويتى بناقى يدر برايك الدوم وركفريكر المد محقود ما على يس كام كريدريها لا يطور ما وم كوني يحيكام ميس الراد

# Murree Brewery Company Limited

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حصص داری کا پینے ک
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30 يون 2018 كوئيل ئے كل تصل الدول كي اقداد 1408 متى (جوكہ 30 يون 2017 كو1634 تقى) تقلق دارى برائے 30 جون 2018 كے پيٹرن كا انتشاف ساتھ شسك ہے۔ وقت الدوں

30 يول 2018 كونتم أو في أو الحال كي ليا أمان في صحى 56.23 روب بي جير كون شوسال بياً مان 94.99 روب يحمى -

النزل آؤث ابند كنفرول

ا عزل آف في الك معروف ما وروا كالمنتش في سية وك موري كيا كياب اوران كما تعاليك البرك خدمات ما على كيس جوة وكيني كوربورك يس معاوت كران ب

مخازم مائے میں اشافیہ

29 متبر 2016 کیشعقدہ غیر معمولی اجلاس عام میں مصب داروں نے 1500 فیصد پولس شیئر جاری کرنے کے لیے جاز شیئر کیٹیل میں 300 ملین روپے سے 4000,000 روپے (سے 4000,000 دوپے اوراس کے بعد روپے کا سے اضاف کی منظوری دی تھی سے ایس ایس کے بادر اس کے بعد روپے کا سے اضاف کی منظوری دی تھی سے ایس کے اوراس کے بعد روپی کا جراء کرے۔ روپس شیئر کا اجراء کرے۔

مع زجدالت محتم كيمطابق 22 فرور 2018 كوايك غير معول اجلاس عام معقد جواجس عن شير عواقد رزية عادشير مجتل كالمنطوري فيس دي-

#### ورز کی تفکیل

تمینی بورڈ آف دائیر بکیٹرز کی تھکیل اوراہیت پر مگاہ لیموی کی ضروریات کی تھکیل کرتی ہے۔ اور کا کتو اور تھوں کے سے مطابق تھکیل درج ویل ہے:

07 : 🦅 -a

d. خاتوان « 01

وري المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة المركزة ال

المالة بيية ن والزيم الناس الفت جزل (ريارة) خرار علم

جناب خالدعز يزمرزا

جناب شهباذ حيدرآ فا

أأ-نان أيَّزِ عَلَيْوةُ أَمْرَ يَكُمْران جنابِ خَرِم عَلَقْر

چوبدری عین انعنل

جناب عامرات بشيرازي

محتر سأوثى ايم يجنذارا

أأفدا يَّزِ يَكْفِوْ الرَّيْعُ جَانِهُ السَّانِ يَارِانِيمُ رَجِنَةُ الرَّ

يورو کي کميشيان

أسآؤت سمينى

کار پوریٹ گوئٹس کے تخت وضع کیے محیطر یوندکار کے مطابق آؤٹ کیٹن کام کرتی ہے اور قائم شدہ آؤٹ کیٹن وہ نان انگریکٹیو والزیکٹرز اور وہ انٹر پیٹرٹ وائزیکٹرز میں ایک چیز مین ہے۔

ليقنت جزل (ريتائزة) نغرار ظيم \_ (چيزين)

چېدري عين افعل - (مير)

جناب قرم مظفر \_ (ممبر)

غالدين برمردا \_ (تمير)

#### ii - ان آرايندري ميونيريش کيني

کار پوریٹ گارفش کے تخت کائم آگ آ داینڈ رک میونیز بیشن کمیٹی دونان ایگر بکیٹیوڈ ائز بکٹرز اورد وافڈ بیپڈ ٹرند ڈائز بکٹرز رفشتل ہے۔ افڈ بیپڈ ٹرند ڈائز بکٹرز ٹرنس

# Murree Brewery Company Limited

| فصد    | 2017           | فيمند  | 2018           | ٥ ـ المالي والمراق                     |
|--------|----------------|--------|----------------|----------------------------------------|
|        | رو ہے ملین میں |        | رو لے ملین میں |                                        |
| -      | 2,146          |        | 2,480          | فروضت كدن ( قابل اطلاق شيسم كمالاه ه ) |
| (83.9) | (1,800)        | (85.6) | (2,123)        | الأكمت برائع قروضت                     |
| 16.1   | 346            | 14.4   | 357            | مجموق منافح                            |
| 0.1    | 4              | (0.04) | (106)          | عمل سنا فع                             |

مميني في يبلي ي خدار ح كانشاندي كردي هي اورضار حاكم كرف اورؤويزان كاتبد في كرفيات الميات كيه ين-

اجم سأكل

منده من شراب كي فروفست بريابندي

جيدا كريم بينا كيا تفاكيكس منده بالي كورث بين زيرانواه ب- تاجم اس دوران كم جولا في 2017 سفر وخت قائل اطبينان راي ب-

#### اسل الدويوني

24 جون 2015 کمبیاری وہ نے والے محکومت وہناب سے فیصیش نیز (P-II) -3/2011 (P-II) کے مطابق کم جوال 2015 سے صوبی جاب ہے باہر یا کہتا ان انجری کھیے کے لیے وہائی ابیا نے والی غیر کل شراب اور نیز پر اشل میڈولایل کا فذکر دو کا کی تھی کے بھی نے اس اور نیکٹیٹیٹن کہا اور بانی کرمٹ میں کا اندر مسئور بائی کومٹ نے 27 جون 2016 کولو میکٹیٹن پر مملورا کہ روز تھا۔ ویا تھا۔

سمیتی بیده بیشی ادا کرری ہے ادراس کی وصولی تربیاروں سے کرری ہے جاتا ہم بیاد بیشی مری بروری کی پردوکسس کودوسری سمالیتی پردوکسٹس کے مقابلے میں موجا کا باتی ہے۔

شکوست وقاب نے لاہوں ہائی کورے میں ایک ایکل وافس کی ہے بہتس ہیں استاد ما کی گئی ہے کہ اس فیصلے کو شعر کا کہا جائے اور 20 جون 2015 کو جاری وونے والا تو فیکنیٹن اسلامی جمہور ہے ہا کہتا ہ سے کے اس میں استان کے وستور کے مطابق والد کے جانب استان کے مطابق کا میں استان کے مطابق کا میں استان کے دستان کے دستان کی جانب کے مطابق کا میں کا مسابق کا میں استان کے دستان کے دستان کا میں کا میں میں استان کے دستان کے دستان کی جانب کی استان کی جانب کی مسابق کا میں کئی ہے کہ میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میاب کے دور کا کا کا کو میں کا میں کا میں کی کا میں کی کا میں کا میں کا میں کا میں کی کا میں کا میں کا میں کا میں کا میں کا کو جائی کا کو اس کا میں کا کی کا میں کو کا میں کا میں کا میں کا میں کا میں کا میں کے میں کا میں کا میں کا کا کو کا کو کا کا کو کا کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا میں کا کہ کا کو کا کا کہ کا کہ کا کہ کا کی کا میں کا میں کا کا کہ کے کا میں کا میں کا کی کا کہ کا کہ کا کی کا کہ کا کی کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کی کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کی کا کہ کا کہ کی کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ کا کہ ک

تب ہے ہیں لا جور ہائی کورٹ الا جور تائن زیر التواہ ہے۔

ميس افرااسر يكر (ويلينت يس (GIDC):

کیٹی اوراغرسری نے GID واقع میں 2015 کوٹیٹی کیا ہوا ہے اور GID ایک پر نظرہائی کی درخواست کے ساتھ لا ہور ہائی گورٹ میں ایک پر نے ایک ہوتی ہے۔ پہلے عدالت نے GID ایک کا درخواست کے ساتھ لا ہور ہائی گورٹ کی سے میں ہوتی ہے۔ کہٹی کے اس موالے ہے کوئی مقررات تیمن کی میں۔ ) ہے کہٹی لے اس موالے ہے کوئی مقررات تیمن کی میں۔ ) ہے کہ اس موالے ہے کہ بھر کو بیا گھر اس موالے ہے کہ بھرائی ہوتی میں ہوتا ہے۔ کہٹی میں ہوتا ہے۔ کہٹی میں ہوتا ہے۔ کہٹی میں ہوتا ہے۔ کہٹی میں ہوتا ہے۔ کہٹی میں ہوتا ہے۔ کہٹی میں ہوتا ہے۔ کہٹی میں ہوتا ہے۔ کہٹی میں ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی میں ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا ہے۔ کہٹی ہوتا

ا کہتی آست 2017 سے صرف کرنے بلنگ پر GIDC اوا کررہی ہے اور اس اضائی قربے کہ کہتی کی جانب سے پرواشت کیا جارہا ہے۔ ندگورہ 164.06 ملین روپ کے واجبات سے متعلق کیس معدالت میں زیرالتوا و سے اور اس مذکف اسٹے موجود ہے

فتح مصمد الونس فيرز

أ-تىمنقىمە

آگئن کے پورڈز آف ڈائز بکٹرزے 30 جون 2018 کوئٹم ہونے والے سال کے لیے 5 روپے فی صعبی جیسے پیسے پیسے سال پر 30 روپے فی صعبی (%300 گڑھنے سال %200) کے صاب سے اوالیکی کی سفارٹن کی ہے۔ جو 25 آئٹو بر 2018 کوئٹم ہونے والے اجلاس میں ٹیٹر جو لذرز کی مطور کی سے شرو والے ہ

#### ii - يولن شيئرز

بودائة ممرزك ياس وجود برة عامية برزير اعير من كر 20 فيدر الأس كاسفار أى ب جوداكاتوبر 2018 كوسفقد وسف والدس مي همس دارون كانتهورى ب مشروط ب

خطرات اور فيريقني صورتحال

کینی کے مطابق محطرے اور فیزیکی صورتحال کی ایک بوی دوبرویے کی قدریس کی کوکہا جا سکتاہے۔

شيئر بولدرنگ كاپيشرن

30 بون 2018 كوكتون 2018 كوكتون الدون العدادة كالعدادة كال

# Murree Brewery Company Limited

#### مری برورتی بھنی کھی کھیٹلا 30 جمن 2018ء کو متح ہو کے والے ممال کے لیے 15 کے کر زر ریون برائے اوا کیمن

آپ کے الا کیٹرز 30 جون 2018 کوٹم ہوئے والے سال کے لیے برق برورٹی کیٹی امیٹائی کار پورٹ اور بالیاتی کوٹوورے پیش کرتے ہوئے کوٹر کے بیان ۔

#### سيخى كے كاروبار كا جائزہ

مری برودی نے مسلسل آپریشن کے 158 سال تھیں کہ جاریا گئاں میں اسٹاک بھٹے پورٹ کی سب سے پرانی تھیجو ان میں ہوتا ہے۔ کیٹی ایٹی پالیسیوں اور طریعمل کی جہ سے جو اسٹال ہوتھ کی میں سے مطابق سے مطابق کے بھٹر کی ایٹ تا ہوت کی ایٹ ہوت کے اور اور ہیں۔ ہوت ماجو کی سے مطابقت کے باعث برق تھی مورٹ کے لیے نظام اور اگرات ہائے مورٹ کا مہال اور مصنوعات کی جائے بھٹر کی سال اور کرتی ہے۔ اور اور میں معامل مطابق کرتی ہے۔

مالياتي كاركروكي

المجوعي بالياتي جائزه اور جعلتيان

|       | - 4  |     |   |
|-------|------|-----|---|
| - 4   |      |     |   |
| 41.70 | 1000 | Ľ., | 4 |
| V     |      |     |   |

| فرونت من ( خالعی ) | اشال 24 أيسد   | = 7,139. | - | 8.861 |
|--------------------|----------------|----------|---|-------|
| مجنوي منافح        | اشاك 32أيمد    | A        |   |       |
|                    | _              | 2,167    |   |       |
| على الحِنكس منافع  | الفاك 35 يعمد  | = 1.351  | - | 1,828 |
| يعداد يمكن طافح    | اضاف 41 قىد    | 921      | = | 1,296 |
| آيدان في تصعن      | النباق 41 فصند | _ 39.94  | ~ | 56.23 |

ر دیش چینجگ آپر نیک صورتهال شریکل کے بعد حاصل ہونے والا کیٹی کا اب تک کا سب سے زیاد ومنافع ہے بیس کا سیرا CEO جناب اعن یار بینڈا ان کی تیادے ہفتھ ہے بیس کا سیرا دور کرز کے اطاب اور بخت جون کا تھے ہے۔

الداوية الريفال عائج

هارئة ويزان كانبار الدرجة إلى رعاد

ه اليكورة وثيران

|                                          | 2018        | فضند     | 2017        | فيصد     |
|------------------------------------------|-------------|----------|-------------|----------|
|                                          | روپيلين مين |          | رو ہے بین ش |          |
| غروقت آ من ( قابل اطلاق ميسيز كالماود)   | 6,834       |          | 5,154       | =        |
| الأكمت برائع فروخت                       | (4,941)     | (72.3)   | (3,832)     | (74:4)   |
| كل منافغ                                 | 1,893       | 27 7     | 1,322       | 25.6     |
| معجلي بيناقع                             | 1,194       | 17.4     | 755         | 14.6     |
|                                          |             |          |             |          |
| b گاه آن دُورِژان                        |             |          |             |          |
|                                          | 2018        | فصن      | 2017        | 200      |
|                                          | روييلين مين |          | رو پیالین ش |          |
| فروقت آ من ( قا بل اطلاق ميكسيز ك علاوه) | 1,580       |          | 1,484       |          |
| الأكب برائع فروقت                        | (961)       | (60.8)   | (985)       | (66.4)   |
| مجموق منافغ                              | 619         | 39.2     | 499         | 33.6     |
| معملى بيعا فغ                            | 579         | 36.6     | 461         | ät       |
| گای تنفیز زیلز                           | 34,156      | ميترك تن | 33,310      | مينزك تن |
|                                          |             |          |             |          |

# Annual Report. 2018 Murree Brewery Company Limited

مری بروری تمپنی لمیٹڈ 3 نیشنل پارک روڈ ،راولپنڈی چیئر مین کا جائزہ

جیسا کہ لطر کھی کہ کہ کہ کہ اور میں گورنس) کے قوانین، 2017 کے تحت بورڈ نے اپنی کارکردگی کے سالانہ جائزے کے لیے ایک رسمی اور موثر طریقہ کاروضع کیا اس کا مقصد بورڈ کی مجموعی کارکردگی کی جانچ اوراً میدوں کے برخلاف کمپنی کے وضع شدہ مقاصد کی تا ثیر کے حصوں کو ما پنا شامل تھا۔ جو کہ بہت تسلی بخش رہا۔ دوران سال حکومتی محکمہ سے بات چیت میں جناب خالد عزیز مرزاکی مدد پرہم ان کے خاص طور پرممنون ہیں۔
آپ کی کمپنی کے بورڈ آف ڈائر یکٹر زکوا بجنڈ ااور معاون تحریری مواد بشمول پیروی مواد بورڈ اور کمیٹی کے اجلسوں سے کافی وقت پہلے موصول ہوا۔ اپنی ذمہ داریوں کی ادائیگیوں کے لیے بورڈ کے اجلاس با قاعدہ ہوتے ہیں۔ اہم فیصلوں میں نان ایگز کیٹیوا ورانڈ بیپٹر نٹ ڈائر یکٹر زمساوی طور پر شریک ہوئے۔

نه منظفر خرم منظفر چیر مین

راولینڈی13اگست2018

#### **MURREE BREWERY COMPANY LIMITED**

#### 3-NATIONAL PARK ROAD, RAWALPINDI



**FORM OF PROXY** 

#### 151<sup>ST</sup> ANNUAL GENERAL MEETING

|                                | of                                                                                                  |                                |                                     |
|--------------------------------|-----------------------------------------------------------------------------------------------------|--------------------------------|-------------------------------------|
| nolder <b>of</b> () <b>Ord</b> | linary Shares as per Shares Register Folio                                                          | o No or CDC Acco               | ount No                             |
| CNIC No.                       |                                                                                                     | Or Passport                    | No                                  |
| For beneficial owners as per C | DC List.                                                                                            |                                |                                     |
| CDC Participant I. D. No.      | Sub Account                                                                                         | No                             |                                     |
| CNIC No.                       |                                                                                                     | Or Passport No                 |                                     |
| ofas my / our                  | of of<br>r / proxy to vote and act for me / our behalf<br>8 at 1000 Hours at Registered Office, 3-N | at the 151st Annual General Me | eeting of the Company to be held on |
| Revenue Stamp                  |                                                                                                     | (Signature should agree v      | vith the                            |
|                                |                                                                                                     | specimen signature registere   | ed with the                         |
|                                |                                                                                                     | Company).                      |                                     |
| Date: This day of Oc           | tober, 2018                                                                                         | Signature of Shareholder       |                                     |
| <u>Witnesses</u>               |                                                                                                     | Signature of Proxy             |                                     |
| Signature                      |                                                                                                     | Signature                      |                                     |
| Name                           |                                                                                                     | Name                           |                                     |
| Address                        |                                                                                                     | Address                        |                                     |
| CNIC or Passport #             |                                                                                                     | CNIC or Passport #             |                                     |
|                                |                                                                                                     |                                |                                     |

#### Note:

- Proxies in order to be effective must be received by the Company, Murree Brewery Co. Ltd., 3-National Park Road, Rawalpindi not less than forty eight hours before the time of the meeting.
- 2. CDC Shareholders and their proxies are each requested to attach an attested photocopy of their Computerized National Identity Card (CNIC) or Passport with the proxy form before submission to the Company (Original CNIC / Passport is required to be produced at the time of the meeting).
- 3. In case of Corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted (unless it has been provide earlier) along with proxy form to the Company
- 4. Any person who is appointed as a proxy by any individual shareholder /member must himself be a shareholder /member of the Company. U/S 137 (D) of the companies Act, 2017.

AFFIX CORRECT POSTAGE

The Company Secretary Murree Brewery Co. Ltd. National Park Road, Rawalpindi.



# مری بروری میبنی کر بططر 3-نیشل پارک روڈ راولپنڈی

# نيابتدارىفارم

| بحثیت مری بروری کمپنی کمثیر ٔ                                | ــازــــــــــــــــــــــــــــــــــ       |                                                             | میں اہم ۔۔۔۔۔۔۔                                                      |
|--------------------------------------------------------------|----------------------------------------------|-------------------------------------------------------------|----------------------------------------------------------------------|
| يايى ۋى يى ا كاؤنٹ نمبر                                      | سر فولیونمبر                                 | ۔۔۔۔)شیئرزرج                                                | کے ممبراورعام حصص یا فتہ مطابق (۔۔۔۔                                 |
| يا پاسپورٹ نمبر۔۔۔۔۔۔                                        |                                              |                                                             | شناختی کارڈنمبر                                                      |
|                                                              |                                              | لع                                                          | سے مطابق شیئر ہولڈرز کیا<br>سی ڈی سی کی کسٹ کے مطابق شیئر ہولڈرز کیا |
| ا کاؤنٹ نمبر۔۔۔۔۔۔۔                                          |                                              |                                                             | سى ۋى سى حصەدار كا آئى ۋىنمبر                                        |
| يا پاسپورځ نمبر                                              |                                              |                                                             | شاختی کارڈنمبر                                                       |
|                                                              | زار                                          |                                                             | میں اہم مقرر کرتا ا کرتے ہیں۔۔۔۔۔                                    |
| ۔۔۔۔۔۔کو کمپنی کے بروز جعرات                                 | ـ ازـــــــــــــــــــــــــــــــــــ      |                                                             |                                                                      |
|                                                              |                                              |                                                             | ۔<br><b>25اکتر 2018</b> کوشنج دس بیج ہونے وا۔                        |
|                                                              |                                              |                                                             |                                                                      |
| مكرث                                                         | ر يو نيوځ                                    |                                                             | وستغذما                                                              |
|                                                              | ر بو نيواً                                   | ول                                                          | د شخط<br>کمپنی کے پاس د شخط کے نمونے کے مطابق ہ                      |
|                                                              |                                              |                                                             | *                                                                    |
| د شخط شیئر ہولڈر                                             |                                              |                                                             | مورخه اكتوبر2018                                                     |
| پروکسی کے دستخط<br>                                          |                                              |                                                             |                                                                      |
| رستظ                                                         |                                              |                                                             | <b>1</b> _ دستخط                                                     |
|                                                              | ەن<br>يىتى                                   |                                                             | نام<br>پیت                                                           |
| ) کا رڈنمبر یا پاسپورٹ نمبر                                  | شناختی                                       |                                                             | <br>شناختی کار دینمبر یا پاسپورٹ نمبر                                |
|                                                              |                                              |                                                             | نوے:                                                                 |
| لے رچشر و آفس 3 پیشل پارک روڈ۔ راولپنڈی میں جمع کراویا جائے۔ | از کم اژ تالیس <b>(48) گھنٹ</b> قبل کمپنی کے | شخط کے ہمراہ اجلاس کے انعقاد سے کم                          |                                                                      |
|                                                              |                                              |                                                             | <b>2</b> - ئى دى ئىم يى مولدر ياان <u>-</u>                          |
| •                                                            | •                                            | ے پروں ورزروا سے ناہاں ہے۔<br>مافارم کے ساتھ منسلک کریں۔اصل |                                                                      |

3 ممركار لوريش مونى صورت شل بوردى وخلاشده ريزولوش الياورة ف أثار في نيابت دارى فارم كساته وح كروانا موكى

4- هيم بولال ياب مقرر كرده نيابت داركو كينيزا يك 2017 كيكن (D) 137 كتحت كيني كاهيم بولار مونا ضروري ب-

#### **DIVIDEND MANDATE FORM**

As per the New Regulatory Requirement it is **Mandatory** for all existing and new Shareholders (both Physical and CDC) to provide **International Bank Account Number** (**IBAN - 24 digits**) In order to ensure compliance of this requirement we would like to request you to kindly provide the following information to our <u>Share Registrar M/s Central Depository Company Of Pakistan, CDC House, 99-B, Block 'B', SMCHS, Main Shahra-e-Faisal, Karachi-74400. Tel:- +(92-21) 0800-CDCPL(23275), Facsimile: +(92-21) 021-4326053, email: info@CDCpak.com</u>

| a). | Shareholder Name:                                                                                |  |
|-----|--------------------------------------------------------------------------------------------------|--|
| b). | Folio/Account Number                                                                             |  |
| c). | Bank Account Title:                                                                              |  |
| d). | International Bank Account Number (IBAN) Please contact your Bank for 24 digits IBAN Information |  |
| e). | Bank Name:                                                                                       |  |
| f). | Branch Name:                                                                                     |  |
| g). | Branch Address (with city name):                                                                 |  |
| h). | Shareholder's Mobile Number                                                                      |  |
|     |                                                                                                  |  |
|     |                                                                                                  |  |
|     |                                                                                                  |  |

(**Sample IBAN** = PK 36 SCBL 0000 0011 2345 6702 )

Signature of Shareholder